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**Trends in Federal Enterprise Bargaining**

March quarter 2025

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The document must be attributed as the Trends in Federal Enterprise Bargaining Report, Department of Employment and Workplace Relations.

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**Further Information**

[Trends in Federal Enterprise Bargaining](https://www.dewr.gov.au/enterprise-agreements-data/trends-federal-enterprise-bargaining) is available online at:   
https://www.dewr.gov.au/enterprise-agreements-data/trends-federal-enterprise-bargaining.   
The Department recommends that Trends in Federal Enterprise Bargaining data be read in conjunction with the Technical Notes (appended to this document), which describe the methodology for the calculation of the data and provide a guide to interpreting data tables.

For other queries, please contact [EBTrends@dewr.gov.au](mailto:EBTrends@dewr.gov.au)

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**Trends in Federal Enterprise Bargaining Report**

**Initial Tables**

**Table 1 - Average Annualised Wage Increases for agreements approved in the March quarter 2025 which contained quantifiable wage increases (830 agreements)**

| **Enterprise agreements approved in the quarter** | **December quarter 2024 (%)** | **March quarter 2025 (%)** | **Change (% Points)** |
| --- | --- | --- | --- |
| **All sectors** | 4.8 | 3.8 | -1.0 |
| **Public sector** | 5.4 | 3.5 | -1.9 |
| **Private sector** | 4.0 | 3.9 | -0.1 |

**Table 2 - Average Annualised Wage Increases for agreements current on 31 March 2025 which contained quantifiable wage increases (8,656 agreements)**

| **All current enterprise agreements** | **December quarter 2024 (%)** | **March quarter 2025 (%)** | **Change (% Points)** |
| --- | --- | --- | --- |
| **All sectors** | 3.7 | 3.8 | 0.1 |
| **Public sector** | 3.9 | 3.9 | 0.0 |
| **Private sector** | 3.6 | 3.6 | 0.0 |

**1. Wages growth under federal enterprise agreements March quarter 2025 - *Tables 1 and 2 in Trends report***

The Average Annualised Wage Increase (AAWI) for federal agreements approved in the March quarter 2025 was 3.8%. This compares with 4.8% in the December quarter 2024, 3.9% in the March quarter 2024 and an average of 3.4% for the preceding five years (March quarter 2020 to December quarter 2024).[[1]](#footnote-2)

For the March quarter 2025, the calculated AAWI of 3.8% is based on 830 agreements, covering 125,600 employees with quantifiable wage increases. This was 80.7% of the 1,029 agreements approved in the quarter, covering 74.5% of the 168,500 employees covered by all approved agreements.[[2]](#footnote-3)

For the 8,656 enterprise agreements (covering 1,705,615 employees) current as at 31 March 2025 (agreements that have not passed the nominal expiry date and have not been terminated) that had a quantifiable wage increase, the AAWI was 3.8%, compared with 3.7% in the December quarter 2024 and 3.3% in the March quarter 2024.

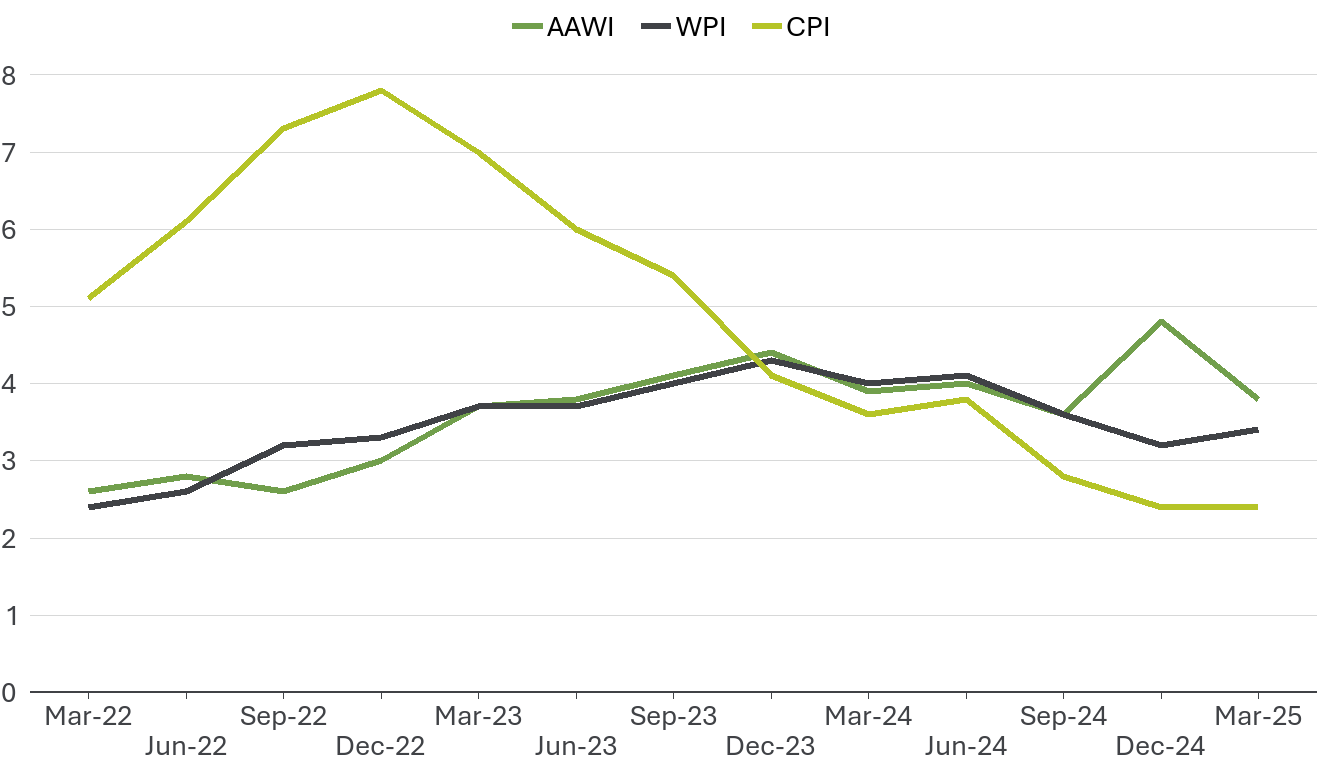
**2. Enterprise agreements - proportion of employees covered**

Federal and state enterprise agreements covered 34.0% of all Australian employees in May 2023 (latest available data).[[3]](#footnote-4)

**3. Comparison of AAWI, ABS Wage Price Index (WPI) and ABS Consumer Price Index (CPI)**

**Chart 1 – Wage growth outpaced inflation for the sixth consecutive quarter in March**

Annual changes in quarterly AAWI for approved agreements, WPI and CPI (%)



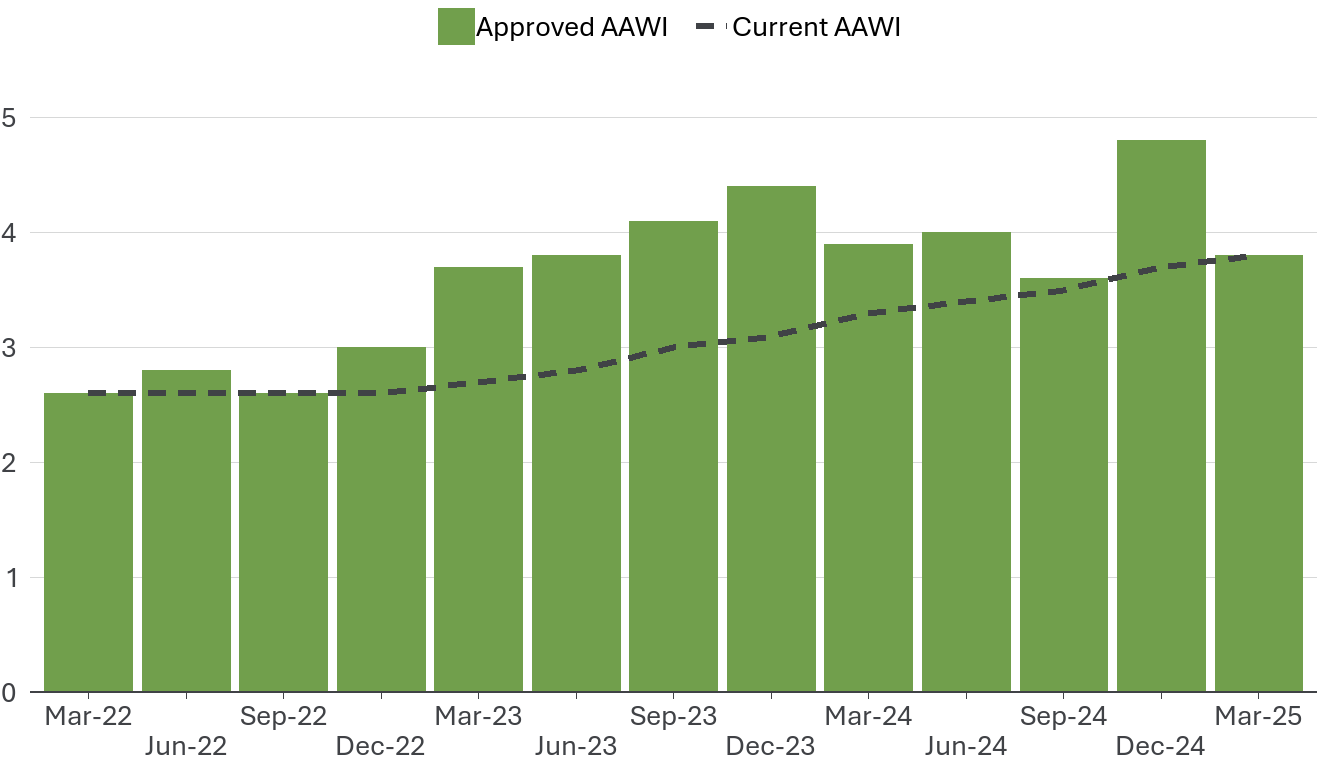
**Sources:** Department of Employment and Workplace Relations, Workplace Agreements Database; ABS, *Consumer Price Index, Australia,* March 2025; ABS, *Wage Price Index, Australia,* March 2025.

|  | Mar-22 | Jun-22 | Sep-22 | Dec-22 | Mar-23 | Jun-23 | Sep-23 | Dec-23 | Mar-24 | Jun-24 | Sep-24 | Dec-24 | Mar-25 |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| AAWI | 2.6 | 2.8 | 2.6 | 3.0 | 3.7 | 3.8 | 4.1 | 4.4 | 3.9 | 4.0 | 3.6 | 4.8 | 3.8 |
| WPI | 2.4 | 2.6 | 3.2 | 3.3 | 3.7 | 3.7 | 4.0 | 4.3 | 4.0 | 4.1 | 3.6 | 3.2 | 3.4 |
| CPI | 5.1 | 6.1 | 7.3 | 7.8 | 7.0 | 6.0 | 5.4 | 4.1 | 3.6 | 3.8 | 2.8 | 2.4 | 2.4 |

**4. AAWI - agreements approved in the March quarter 2025 and agreements current as at 31 March 2025 - *Tables 3, 4, 7 and 8 in Trends report***

**Chart 2 – Sustained wage growth for approved agreements has increased the AAWI in current agreements**

Quarterly AAWI for approved and current agreements (%)



**Sources:** Department of Employment and Workplace Relations, Workplace Agreements Database; ABS, *Consumer Price Index, Australia,* March 2025; ABS, *Wage Price Index, Australia,* March 2025.

|  | Mar-22 | Jun-22 | Sep-22 | Dec-22 | Mar-23 | Jun-23 | Sep-23 | Dec-23 | Mar-24 | Jun-24 | Sep-24 | Dec-24 | Mar-25 |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Approved AAWI | 2.6 | 2.8 | 2.6 | 3.0 | 3.7 | 3.8 | 4.1 | 4.4 | 3.9 | 4.0 | 3.6 | 4.8 | 3.8 |
| Current AAWI | 2.6 | 2.6 | 2.6 | 2.6 | 2.7 | 2.8 | 3.0 | 3.1 | 3.3 | 3.4 | 3.5 | 3.7 | 3.8 |

**Approved agreements**

There were 1,029 agreements approved in the March quarter 2025, of which 830 contained wage increases that could be quantified.

The AAWI for agreements approved in the March quarter 2025 was 3.8%, compared with 4.8% in the December quarter 2024 and 3.9% in the March quarter 2024.

The industries with the highest AAWIs were Administrative and Support Services (6.3%), Construction (5.5%), and Retail Trade (4.6%).

The industries with the lowest AAWIs were Information Media and Telecommunications (2.8%), Accommodation and Food Services (3.0%) and Professional, Scientific and Technical Services (3.1%).

**Current agreements**

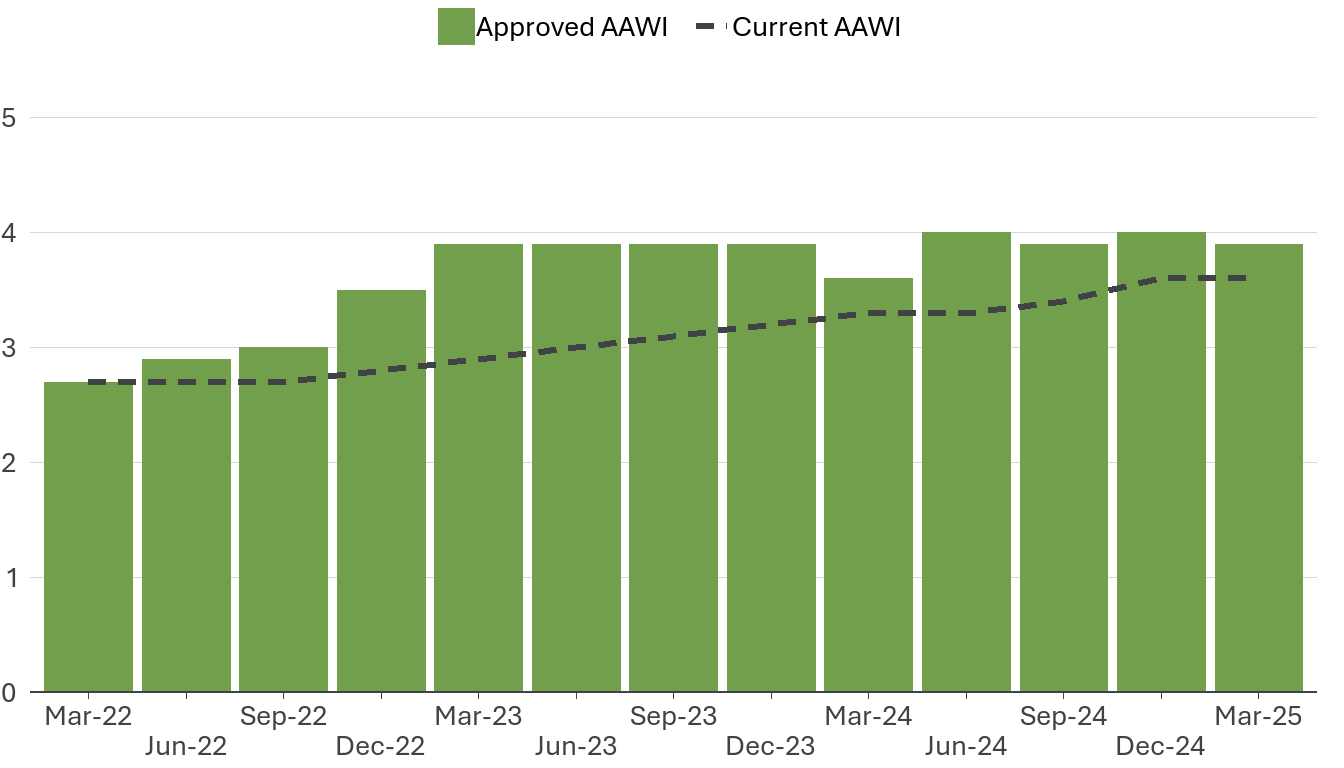
There were 11,104 agreements current as at 31 March 2025, of which 8,656 contained quantifiable wage increases.

The AAWI for agreements current (not expired or terminated) as at 31 March 2025 was 3.8%, compared with 3.7% in the December quarter 2024 and 3.3% in the March quarter 2024.

**5. Private sector wages growth - March quarter 2025 - *Tables 3 and 4 in Trends report***

**Chart 3 – The private sector AAWI for current agreements remained steady in March**

Quarterly AAWI for private sector approved and current agreements (%)



**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

|  | Mar-22 | Jun-22 | Sep-22 | Dec-22 | Mar-23 | Jun-23 | Sep-23 | Dec-23 | Mar-24 | Jun-24 | Sep-24 | Dec-24 | Mar-25 |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Approved AAWI | 2.7 | 2.9 | 3.0 | 3.5 | 3.9 | 3.9 | 3.9 | 3.9 | 3.6 | 4.0 | 3.9 | 4.0 | 3.9 |
| Current AAWI | 2.7 | 2.7 | 2.7 | 2.8 | 2.9 | 3.0 | 3.1 | 3.2 | 3.3 | 3.3 | 3.4 | 3.6 | 3.6 |

The AAWI for private sector agreements approved in the March quarter 2025 was 3.9%, compared with 4.0% in the December quarter 2024 and 3.6% in the March quarter 2024.

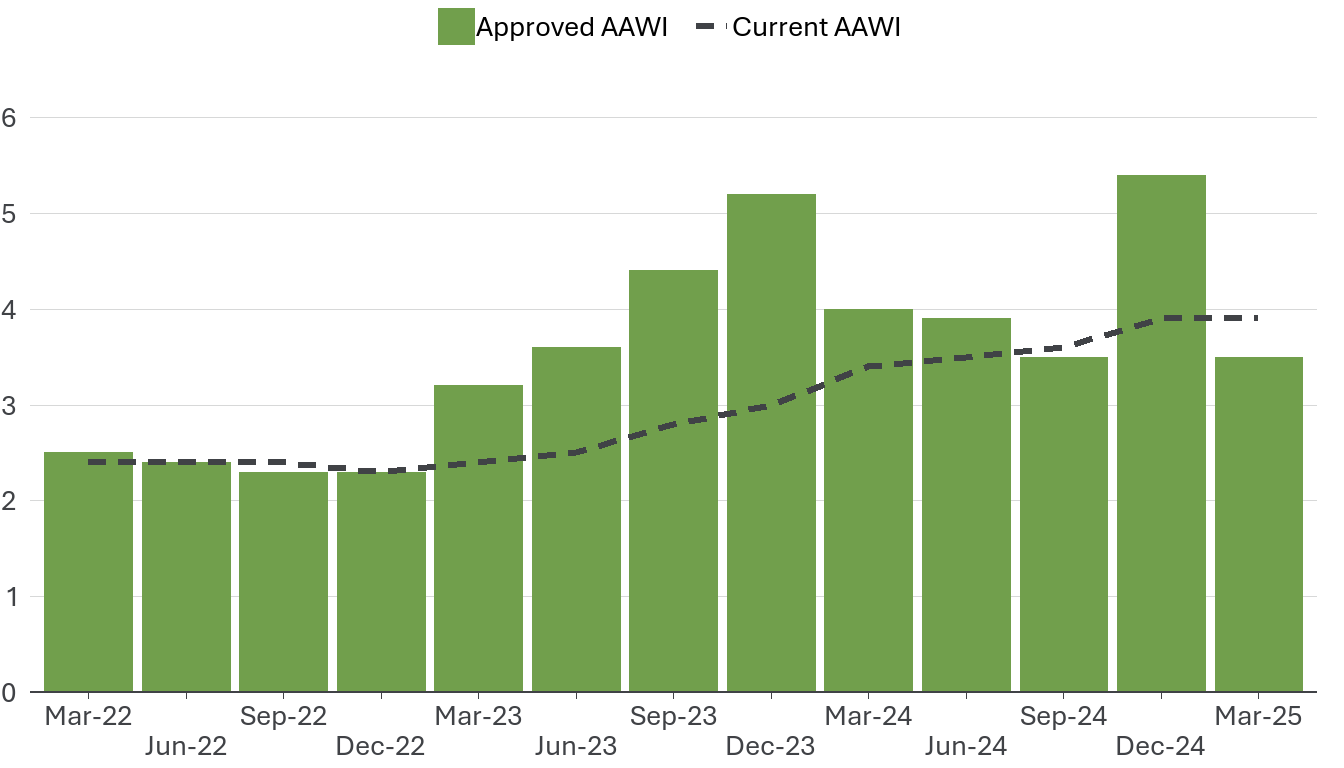
Large quantifiable private sector agreements approved in the March quarter 2025 include:

* *Bupa Aged Care Australia, ANMF and HWU Victorian Enterprise Agreement 2024* (2,923 employees), with an AAWI of 3.0%;
* *Ausgrid Enterprise Agreement 2024* (2,791 employees), with an AAWI of 4.3%; and
* *Catholic Schools Broken Bay Enterprise Agreement 2024* (2,671 employees), with an AAWI of 2.9%.

**6. Public sector wages growth - March quarter 2025 - *Tables 3 and 4 in Trends report***

**Chart 4 – The public sector AAWI for current agreements remained steady in March**

Quarterly AAWI for public sector approved and current agreements (%)



**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

|  | Mar-22 | Jun-22 | Sep-22 | Dec-22 | Mar-23 | Jun-23 | Sep-23 | Dec-23 | Mar-24 | Jun-24 | Sep-24 | Dec-24 | Mar-25 |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Approved AAWI | 2.5 | 2.4 | 2.3 | 2.3 | 3.2 | 3.6 | 4.4 | 5.2 | 4.0 | 3.9 | 3.5 | 5.4 | 3.5 |
| Current AAWI | 2.4 | 2.4 | 2.4 | 2.3 | 2.4 | 2.5 | 2.8 | 3.0 | 3.4 | 3.5 | 3.6 | 3.9 | 3.9 |

The AAWI for public sector enterprise agreements approved in the March quarter 2025 was 3.5%, compared with 5.4% in the December quarter 2024 and 4.0% in the March quarter 2024.

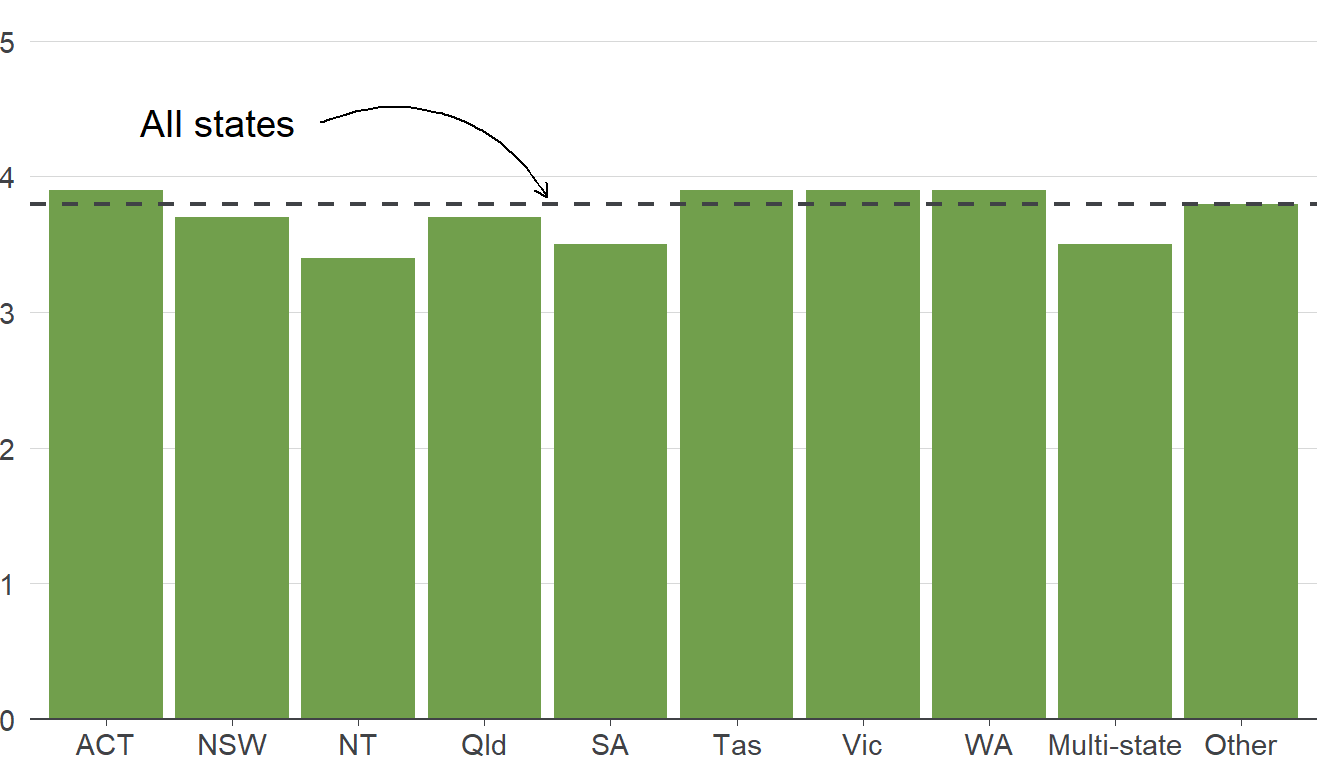
Large quantifiable public sector agreements approved in the March quarter 2025 include:

* *TAFE Commission of NSW Teachers and Related Employees Enterprise Agreement 2025-2028* (8,915 employees), with an AAWI of 3.2%;
* *Ambulance Victoria Enterprise Agreement 2024* (6,846 employees), with an AAWI of 3.0%; and
* *Victoria University Enterprise Agreement 2025* (2,856 employees), with an AAWI of 4.2%.

**7. State and Territory wages growth - March quarter 2025 - *Table 10 in Trends report***

**Chart 5 – Four states recorded an AAWI above the All states average in March**

Quarterly AAWI for State and Territory approved agreements (%)



**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

|  | All states | ACT | NSW | NT | Qld | SA | Tas | Vic | WA | Multi-state | Other |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| AAWI (%) | 3.8 | 3.9 | 3.7 | 3.4 | 3.7 | 3.5 | 3.9 | 3.9 | 3.9 | 3.5 | 3.8 |

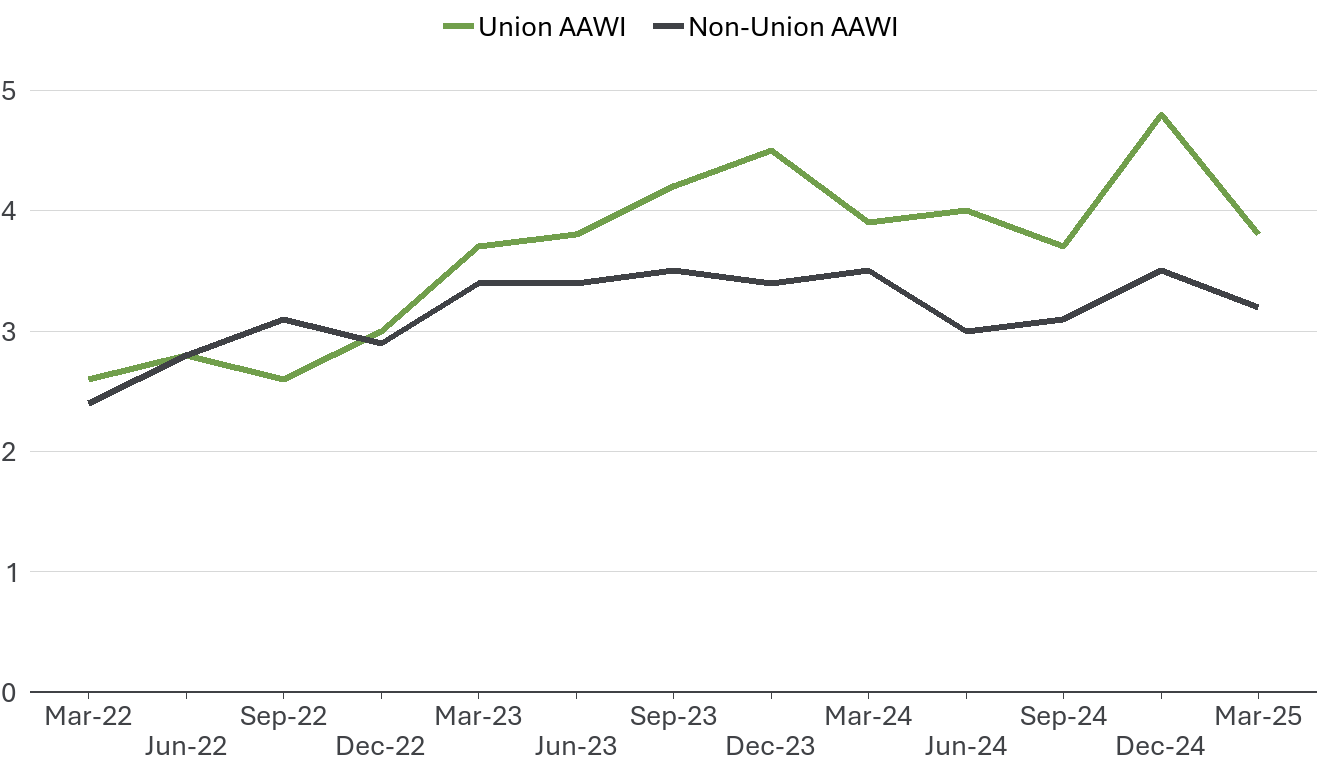
Western Australia, Victoria, Tasmania and the ACT recorded an AAWI of 3.9% for approved agreements in the March quarter 2025.

Agreements approved in the March quarter 2025 in the Northern Territory had the lowest AAWI of 3.4%.

**8. Wages growth for agreements that cover union/s and agreements with no union/s covered[[4]](#footnote-5) - March quarter 2025 - *Table 13 in Trends report***

**Chart 6 – Wage outcomes for agreements that covered a union were stronger than agreements that did not in March**

Quarterly AAWI for union and non-union covered approved agreements (%)



**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

|  | Mar-22 | Jun-22 | Sep-22 | Dec-22 | Mar-23 | Jun-23 | Sep-23 | Dec-23 | Mar-24 | Jun-24 | Sep-24 | Dec-24 | Mar-25 |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Union AAWI | 2.6 | 2.8 | 2.6 | 3.0 | 3.7 | 3.8 | 4.2 | 4.5 | 3.9 | 4.0 | 3.7 | 4.8 | 3.8 |
| Non-Union AAWI | 2.4 | 2.8 | 3.1 | 2.9 | 3.4 | 3.4 | 3.5 | 3.4 | 3.5 | 3.0 | 3.1 | 3.5 | 3.2 |

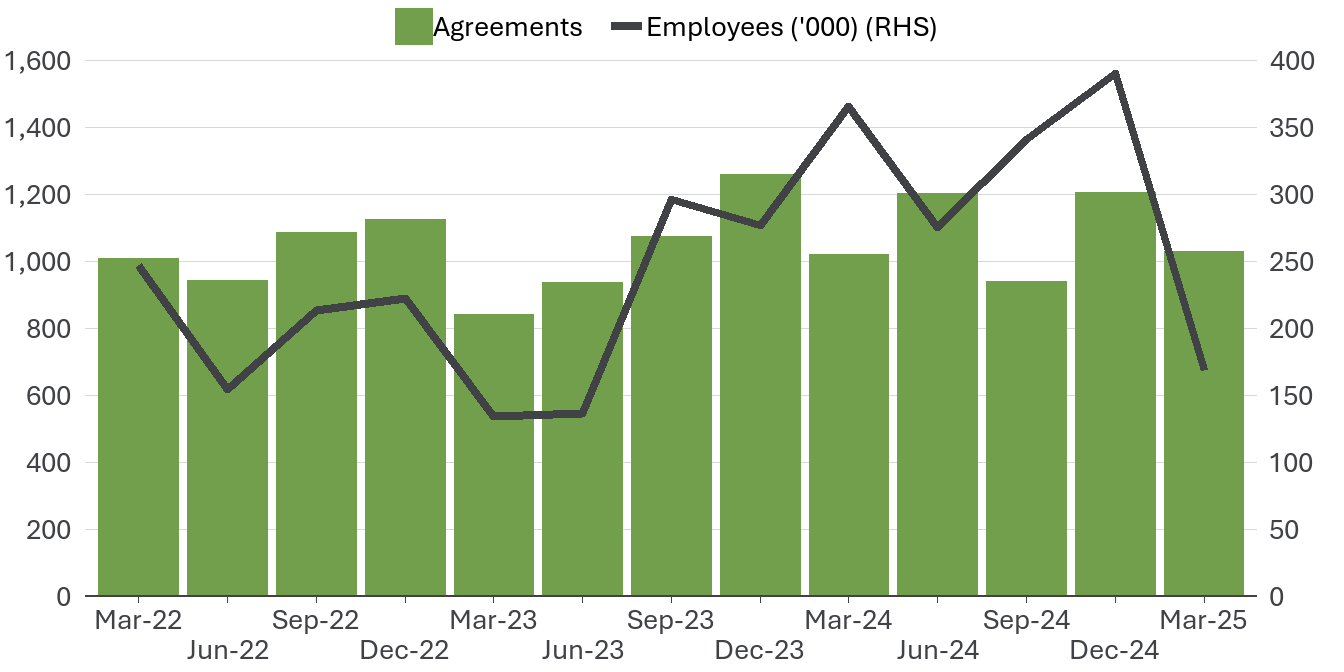
Agreements approved in the March quarter 2025 that formally covered unions had a combined AAWI of 3.8%, compared with 4.8% in the December quarter 2024 and 3.9% in the March quarter 2024.

Agreements approved in the March quarter 2025 with no unions formally covered had a combined AAWI of 3.2%, compared with 3.5% in the December quarter 2024 and 3.5% in the March quarter 2024.

**9. Level of agreement making - March quarter 2025 and as at 31 March 2025 - *Tables 3 and 4 in Trends report***

**Chart 7 – Employees covered by approved agreements dropped to 168,500 in March**

Number of approved agreements and employees covered

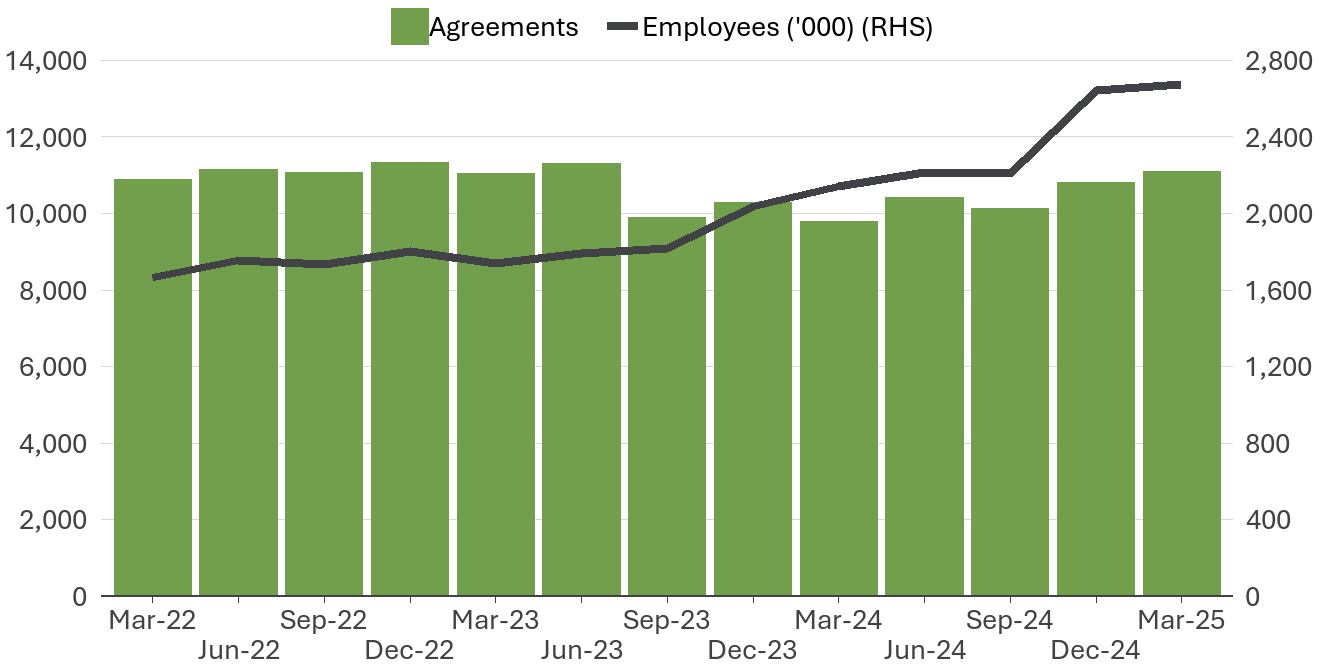


**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

There were 1,029 agreements (covering 168,500 employees) approved in the March quarter 2025, compared with 1,206 agreements (covering 390,100 employees) in the December quarter 2024 and 1,022 agreements (covering 366,000 employees) in the March quarter 2024.

**Chart 8 – The number of employees covered by agreements reached 2.67 million in March**

Number of current agreements and employees covered



**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

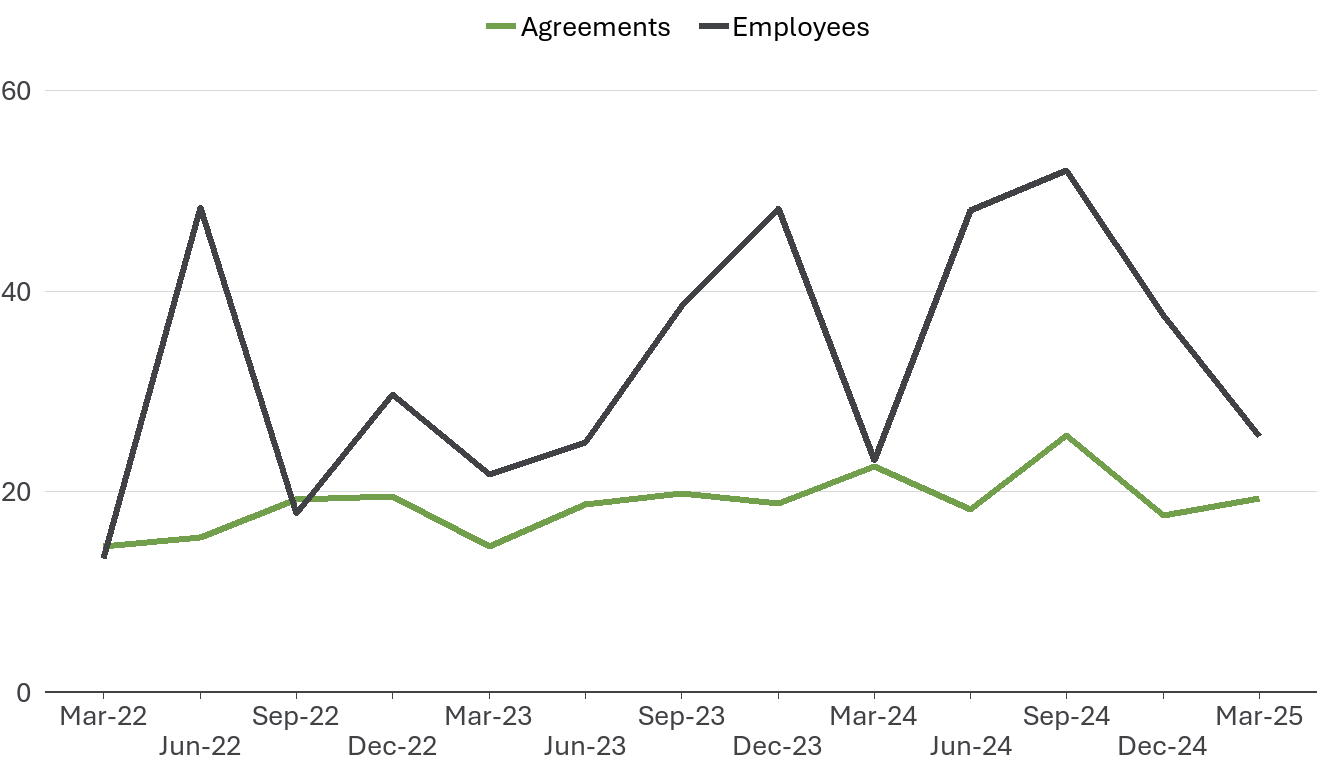
There were 11,104 current (not expired or terminated) agreements as at 31 March 2025, compared with 10,821 agreements current as at 31 December 2024 and 9,803 agreements current at 31 March 2024 (see Chart 8).

As at 31 March 2025, 2.67 million employees were covered by an agreement, compared with 2.64 million employees covered as at 31 December 2024 and the 2.14 million employees as at 31 March 2024. The number of employees covered by an enterprise agreements as at 31 March 2025 is the highest on record.

**10. Non-quantifiable agreements - March quarter 2025 - *Table 12a in Trends report***

**Chart 9 – Approved agreements with non-quantifiable wage increases covered around a quarter of employees in the March**

Share of non-quantifiable agreements and employees of all approved agreements (%)



**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

|  | Mar-22 | Jun-22 | Sep-22 | Dec-22 | Mar-23 | Jun-23 | Sep-23 | Dec-23 | Mar-24 | Jun-24 | Sep-24 | Dec-24 | Mar-25 |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Agreements | 14.6 | 15.5 | 19.2 | 19.5 | 14.5 | 18.8 | 19.8 | 18.8 | 22.5 | 18.2 | 25.6 | 17.6 | 19.3 |
| Employees | 13.4 | 48.3 | 17.9 | 29.7 | 21.7 | 24.9 | 38.4 | 48.2 | 23.1 | 48.1 | 52.0 | 37.5 | 25.5 |

19.3% of agreements approved in the March quarter 2025, covering 25.5% of employees, did not contain quantifiable wage increases and are not included as part of the AAWI calculations. A non-quantifiable agreement is one that does not have consistent wage increases for all employees covered, or one in which wage adjustments are linked to other sources, such as the Fair Work Commission’s Annual Wage Review, Consumer Price Index (CPI) or Wage Price Index (WPI).

In the March quarter 2025, the two largest approved agreements that did not have quantifiable wage increases were:

* *Suncorp Enterprise Agreement 2025* (10,563 employees):
  + Inconsistent increase
* *Tasmanian Catholic Education Single Enterprise Agreement 2024* (4,034 employees):
  + Other reason

**NOTES**

1. All estimates are rounded and are subject to revision. Revisions have been made to historical series. AAWI data includes only increases to the base rate of pay and does not take into account allowances and bonus payments that are paid separately from the base wage.
2. For the March quarter 2025, the calculated AAWI of 3.8% is based on 830 agreements, covering 125,600 employees (that is, 80.7% of the 1,029 agreements approved in the quarter, covering 74.5% of the total 168,500 employees) with quantifiable wage increases (see Table 12b in the Trends report).

* 199 agreements (19.3% of the total 1,029 agreements) covering 42,900 employees (25.5% of the total 168,500 employees) have wage increases that could not be quantified. For example, an agreement would be non-quantifiable if different increases were given to different classifications, or increases were based on individual performance or business unit performance. Refer to Table 12a in the Trends report for related data.

1. Context for wages growth in federally registered enterprise agreements:

* 34.0% of all employees in Australia (as measured by the ABS *Employee Earnings and Hours* survey) had their pay set by an enterprise agreement as at May 2023.

| **Instrument providing rate of pay** | **2014 (%)** | **2016 (%)** | **2018 (%)** | **2021 (%)** | **2023 (%)** |
| --- | --- | --- | --- | --- | --- |
| **Award** | 18.8 | 20.6 | 21.0 | 23 | 23.2 |
| **Collective Agreement (Federally Registered)** | 32.6 | 38.5 (across all collective agreements)\* | 30.4 | 35.1 (across all collective agreements)\* | 34.0 (across all collective agreements)\* |
| **Collective Agreement (State Registered)** | 8.6 | 7.4 |
| **Collective Agreement (Unregistered)** | 0.2 | 0.0 |
| **Individual Agreement such as common law contracts or over-award payments (Registered and unregistered** | 36.4 | 37.3 | 37.3 | 37.8 | 38.7 |
| **Owner/managers of incorporated enterprises** | 3.4 | 3.6 | 3.8 | 4.1 | 4.1 |

**Source:** ABS, *Employee Earnings and Hours* (May 2014, May 2016, May 2018, May 2021 and May 2023), unpublished data, including revised data for the 2016 Award and all Collective Agreement categories released at the time of the 2018 data – all employees.

\* For 2016, a comparable breakdown of the Collective Agreement category is not available. In 2018, the ABS undertook a methodology change in how they consider pay setting mechanisms. The ABS provided indicative comparable estimates for 2016 (calculated using the 2018 methodology) at the higher level for the different methods of setting pay, however, more detailed breakdowns are not available. Detailed breakdowns for 2021 and 2023 data are not available.

**Notes:**

1. This table is not intended to be analysed as a time series. Figures are extracted from published and unpublished ABS, *Employee Earnings and Hours*. Disaggregation of revised 2016 data is not available.
2. This table includes managerial-level employees. This accounts for all differences between this table and tables published in previous Trends reports. The ABS classifies employees in the individual arrangement category if they have their pay set by an individual common law contract or arrangement, whether or not written, including where employees receive over-award payments.
3. An agreement is identified as being ‘union’ where the decision approving the agreement notes in accordance with s.201(2) of the *Fair Work Act 2009* that the agreement covers the union(s). A union must have given notice under s.183(1) that it wants the agreement to cover them. This data is an acceptable proxy for measuring bargaining involvement of unions.

**Trends in Federal Enterprise Bargaining Report**

**Main Tables**

**Table 3 - Agreements approved in the quarter by sector (March quarter 2022 - March quarter 2025)**

| **FOR AGREEMENTS APPROVED IN THE NOMINATED QUARTER** | |  | **Mar-22** |  | **Jun-22** |  | **Sep-22** |  | **Dec-22** |  | **Mar-23** |  | **Jun-23** |  | **Sep-23** |  | **Dec-23** |  | **Mar-24** |  | **Jun-24** |  | **Sep-24** |  | **Dec-24** |  | **Mar-25** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Public sector** | **Agreements** |  | 71 |  | 37 |  | 42 |  | 54 |  | 34 |  | 26 |  | 44 |  | 42 |  | 116 |  | 78 |  | 42 |  | 56 |  | 49 |
| **AAWI (%)** |  | 2.5 |  | 2.4 |  | 2.3 |  | 2.3 |  | 3.2 |  | 3.6 |  | 4.4 |  | 5.2 |  | 4.0 |  | 3.9 |  | 3.5 |  | 5.4 |  | 3.5 |
| **Duration (yrs.)** |  | 2.2 |  | 2.6 |  | 3.2 |  | 2.8 |  | 1.8 |  | 1.9 |  | 2.5 |  | 2.5 |  | 2.7 |  | 2.5 |  | 2.8 |  | 3.1 |  | 2.8 |
| **Employees ('000)** |  | 121.0 |  | 21.9 |  | 103.2 |  | 70.2 |  | 33.4 |  | 33.7 |  | 83.8 |  | 65.6 |  | 201.9 |  | 61.8 |  | 112.9 |  | 138.9 |  | 40.1 |
| **Private sector** | **Agreements** |  | 938 |  | 906 |  | 1,046 |  | 1,072 |  | 807 |  | 912 |  | 1,030 |  | 1,217 |  | 906 |  | 1,126 |  | 898 |  | 1,150 |  | 980 |
| **AAWI (%)** |  | 2.7 |  | 2.9 |  | 3.0 |  | 3.5 |  | 3.9 |  | 3.9 |  | 3.9 |  | 3.9 |  | 3.6 |  | 4.0 |  | 3.9 |  | 4.0 |  | 3.9 |
| **Duration (yrs.)** |  | 2.6 |  | 2.7 |  | 2.7 |  | 2.4 |  | 2.4 |  | 2.6 |  | 2.7 |  | 2.5 |  | 2.6 |  | 3.1 |  | 3.2 |  | 2.7 |  | 2.7 |
| **Employees ('000)** |  | 126.1 |  | 132.9 |  | 110.5 |  | 152.0 |  | 101.0 |  | 102.5 |  | 212.1 |  | 211.3 |  | 164.1 |  | 213.6 |  | 228.4 |  | 251.3 |  | 128.3 |
| **All sectors** | **Agreements** |  | 1,009 |  | 943 |  | 1,088 |  | 1,126 |  | 841 |  | 938 |  | 1,074 |  | 1,259 |  | 1,022 |  | 1,204 |  | 940 |  | 1,206 |  | 1,029 |
| **AAWI (%)** |  | 2.6 |  | 2.8 |  | 2.6 |  | 3.0 |  | 3.7 |  | 3.8 |  | 4.1 |  | 4.4 |  | 3.9 |  | 4.0 |  | 3.6 |  | 4.8 |  | 3.8 |
| **Duration (yrs.)** |  | 2.4 |  | 2.7 |  | 3.0 |  | 2.5 |  | 2.3 |  | 2.4 |  | 2.6 |  | 2.5 |  | 2.6 |  | 3.0 |  | 3.1 |  | 2.8 |  | 2.7 |
| **Employees ('000)** |  | 247.1 |  | 154.8 |  | 213.7 |  | 222.1 |  | 134.4 |  | 136.2 |  | 296.0 |  | 276.9 |  | 366.0 |  | 275.5 |  | 341.3 |  | 390.1 |  | 168.5 |

**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
4. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *49 public sector agreements were approved in the March quarter 2025, covering 40,100 employees. The AAWI for these agreements was 3.5% and the average duration was 2.8 years.*

**Table 4 - Agreements current on the last day of the quarter, by sector (March quarter 2022 - March quarter 2025)**

| **FOR AGREEMENTS CURRENT AT THE END OF THE NOMINATED QUARTER** | |  | **Mar-22** |  | **Jun-22** |  | **Sep-22** |  | **Dec-22** |  | **Mar-23** |  | **Jun-23** |  | **Sep-23** |  | **Dec-23** |  | **Mar-24** |  | **Jun-24** |  | **Sep-24** |  | **Dec-24** |  | **Mar-25** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Public sector** | **Agreements** |  | 446 |  | 465 |  | 406 |  | 422 |  | 432 |  | 442 |  | 405 |  | 427 |  | 472 |  | 552 |  | 506 |  | 534 |  | 546 |
| **AAWI (%)** |  | 2.4 |  | 2.4 |  | 2.4 |  | 2.3 |  | 2.4 |  | 2.5 |  | 2.8 |  | 3.0 |  | 3.4 |  | 3.5 |  | 3.6 |  | 3.9 |  | 3.9 |
| **Duration (yrs.)** |  | 2.7 |  | 2.7 |  | 2.9 |  | 2.9 |  | 2.9 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.7 |  | 2.8 |  | 2.8 |  | 2.9 |  | 2.9 |
| **Employees ('000)** |  | 440.1 |  | 468.5 |  | 482.8 |  | 508.9 |  | 524.2 |  | 549.5 |  | 599.5 |  | 636.2 |  | 693.9 |  | 730.4 |  | 801.2 |  | 894.2 |  | 897.9 |
| **Private sector** | **Agreements** |  | 10,429 |  | 10,688 |  | 10,655 |  | 10,903 |  | 10,610 |  | 10,863 |  | 9,493 |  | 9,848 |  | 9,331 |  | 9,878 |  | 9,624 |  | 10,287 |  | 10,558 |
| **AAWI (%)** |  | 2.7 |  | 2.7 |  | 2.7 |  | 2.8 |  | 2.9 |  | 3.0 |  | 3.1 |  | 3.2 |  | 3.3 |  | 3.3 |  | 3.4 |  | 3.6 |  | 3.6 |
| **Duration (yrs.)** |  | 3.1 |  | 3.1 |  | 3.2 |  | 3.2 |  | 3.0 |  | 3.0 |  | 3.0 |  | 2.9 |  | 2.9 |  | 2.9 |  | 2.9 |  | 3.0 |  | 3.0 |
| **Employees ('000)** |  | 1,227.2 |  | 1,285.9 |  | 1,250.2 |  | 1,291.6 |  | 1,214.7 |  | 1,241.5 |  | 1,215.6 |  | 1,398.5 |  | 1,448.0 |  | 1,484.2 |  | 1,407.8 |  | 1,746.3 |  | 1,773.8 |
| **All sectors** | **Agreements** |  | 10,875 |  | 11,153 |  | 11,061 |  | 11,325 |  | 11,042 |  | 11,305 |  | 9,898 |  | 10,275 |  | 9,803 |  | 10,430 |  | 10,130 |  | 10,821 |  | 11,104 |
| **AAWI (%)** |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.7 |  | 2.8 |  | 3.0 |  | 3.1 |  | 3.3 |  | 3.4 |  | 3.5 |  | 3.7 |  | 3.8 |
| **Duration (yrs.)** |  | 3.0 |  | 3.0 |  | 3.1 |  | 3.1 |  | 3.0 |  | 2.9 |  | 3.0 |  | 2.9 |  | 2.9 |  | 2.8 |  | 2.9 |  | 2.9 |  | 3.0 |
| **Employees ('000)** |  | 1,667.3 |  | 1,754.3 |  | 1,733.1 |  | 1,800.5 |  | 1,738.9 |  | 1,791.0 |  | 1,815.1 |  | 2,034.7 |  | 2,141.9 |  | 2,214.6 |  | 2,209.0 |  | 2,640.5 |  | 2,671.7 |

**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
4. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *546 public sector agreements were current as at 31 March 2025, covering 897,900 employees. The AAWI for these agreements was 3.9% and the average duration was 2.9 years.*

**Table 5 - Agreements approved in the quarter by agreement type (March quarter 2022 - March quarter 2025)**

| **FOR AGREEMENTS APPROVED IN THE NOMINATED QUARTER** | |  | **Mar-22** |  | **Jun-22** |  | **Sep-22** |  | **Dec-22** |  | **Mar-23** |  | **Jun-23** |  | **Sep-23** |  | **Dec-23** |  | **Mar-24** |  | **Jun-24** |  | **Sep-24** |  | **Dec-24** |  | **Mar-25** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Single enterprise non-Greenfields** | **Agreements** |  | 908 |  | 832 |  | 1,016 |  | 1,061 |  | 781 |  | 868 |  | 1,004 |  | 1,194 |  | 955 |  | 1,093 |  | 869 |  | 1,116 |  | 958 |
| **AAWI (%)** |  | 2.6 |  | 2.8 |  | 2.6 |  | 3.0 |  | 3.7 |  | 3.8 |  | 4.3 |  | 4.4 |  | 3.9 |  | 4.0 |  | 3.6 |  | 4.0 |  | 3.8 |
| **Duration (yrs.)** |  | 2.4 |  | 2.7 |  | 3.0 |  | 2.5 |  | 2.3 |  | 2.4 |  | 2.7 |  | 2.5 |  | 2.7 |  | 3.0 |  | 3.1 |  | 2.8 |  | 2.8 |
| **Employees ('000)** |  | 217.3 |  | 150.6 |  | 208.5 |  | 216.5 |  | 131.4 |  | 133.3 |  | 257.2 |  | 275.1 |  | 319.0 |  | 269.3 |  | 338.9 |  | 280.5 |  | 158.9 |
| **Single enterprise Greenfields** | **Agreements** |  | 89 |  | 104 |  | 65 |  | 61 |  | 59 |  | 67 |  | 65 |  | 64 |  | 51 |  | 107 |  | 71 |  | 84 |  | 64 |
| **AAWI (%)** |  | 3.9 |  | 3.6 |  | 3.6 |  | 3.1 |  | 2.6 |  | 3.1 |  | 3.5 |  | 3.9 |  | 3.9 |  | 4.0 |  | 3.6 |  | 2.6 |  | 2.6 |
| **Duration (yrs.)** |  | 2.7 |  | 1.6 |  | 2.0 |  | 2.3 |  | 2.4 |  | 2.1 |  | 2.3 |  | 2.7 |  | 2.5 |  | 2.4 |  | 2.5 |  | 2.0 |  | 1.8 |
| **Employees ('000)** |  | 3.4 |  | 3.2 |  | 1.5 |  | 3.0 |  | 2.4 |  | 2.5 |  | 2.1 |  | 1.8 |  | 1.6 |  | 2.4 |  | 2.4 |  | 4.3 |  | 3.5 |
| **Multi-enterprise non-Greenfields** | **Agreements** |  | 12 |  | 7 |  | 7 |  | 3 |  | 1 |  | 3 |  | 5 |  | 1 |  | 16 |  | 4 |  | 0 |  | 6 |  | 6 |
| **AAWI (%)** |  | 2.7 |  | 2.5 |  | 3.4 |  | 3.4 |  | \* |  | 2.0 |  | 3.4 |  | 3.8 |  | 2.5 |  | 6.6 |  | \* |  | 6.7 |  | 3.8 |
| **Duration (yrs.)** |  | 2.9 |  | 2.7 |  | 1.5 |  | 2.5 |  | 4.0 |  | 2.9 |  | 2.3 |  | 3.0 |  | 2.6 |  | 2.3 |  | 0.0 |  | 3.0 |  | 1.9 |
| **Employees ('000)** |  | 26.4 |  | 0.9 |  | 3.7 |  | 2.6 |  | 0.7 |  | 0.4 |  | 36.6 |  | 0.0 |  | 45.4 |  | 3.8 |  | 0.0 |  | 105.3 |  | 6.1 |
| **Multi-enterprise Greenfields** | **Agreements** |  | 0 |  | 0 |  | 0 |  | 1 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 1 |
| **AAWI (%)** |  | \* |  | \* |  | \* |  | 3.0 |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | 5.8 |
| **Duration (yrs.)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 4.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 1.5 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |
| **All types** | **Agreements** |  | 1,009 |  | 943 |  | 1,088 |  | 1,126 |  | 841 |  | 938 |  | 1,074 |  | 1,259 |  | 1,022 |  | 1,204 |  | 940 |  | 1,206 |  | 1,029 |
| **AAWI (%)** |  | 2.6 |  | 2.8 |  | 2.6 |  | 3.0 |  | 3.7 |  | 3.8 |  | 4.1 |  | 4.4 |  | 3.9 |  | 4.0 |  | 3.6 |  | 4.8 |  | 3.8 |
| **Duration (yrs.)** |  | 2.4 |  | 2.7 |  | 3.0 |  | 2.5 |  | 2.3 |  | 2.4 |  | 2.6 |  | 2.5 |  | 2.6 |  | 3.0 |  | 3.1 |  | 2.8 |  | 2.7 |
| **Employees ('000)** |  | 247.1 |  | 154.8 |  | 213.7 |  | 222.1 |  | 134.4 |  | 136.2 |  | 296.0 |  | 276.9 |  | 366.0 |  | 275.5 |  | 341.3 |  | 390.1 |  | 168.5 |

**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
4. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*
5. *Agreement types - see 'Types of Enterprise Agreements' section in Technical Notes at the end of this report.*

**How to read:** *958 single enterprise non-Greenfields agreements were approved in the March quarter 2025, covering 158,900 employees. The AAWI for these agreements was 3.8% and the average duration was 2.8 years.*

**Table 6 - Agreements current on the last day of the quarter, by agreement type (March quarter 2022 - March quarter 2025)**

| **FOR AGREEMENTS CURRENT AT THE END OF THE NOMINATED QUARTER** | |  | **Mar-22** |  | **Jun-22** |  | **Sep-22** |  | **Dec-22** |  | **Mar-23** |  | **Jun-23** |  | **Sep-23** |  | **Dec-23** |  | **Mar-24** |  | **Jun-24** |  | **Sep-24** |  | **Dec-24** |  | **Mar-25** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Single enterprise non-Greenfields** | **Agreements** |  | 9,989 |  | 10,182 |  | 10,074 |  | 10,518 |  | 10,325 |  | 10,540 |  | 9,212 |  | 9,559 |  | 9,271 |  | 9,825 |  | 9,522 |  | 10,163 |  | 10,435 |
| **AAWI (%)** |  | 2.5 |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.7 |  | 2.8 |  | 3.0 |  | 3.1 |  | 3.3 |  | 3.5 |  | 3.6 |  | 3.6 |  | 3.7 |
| **Duration (yrs.)** |  | 2.9 |  | 2.9 |  | 3.0 |  | 3.0 |  | 2.9 |  | 2.9 |  | 2.9 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.9 |  | 3.0 |  | 3.0 |
| **Employees ('000)** |  | 1,579.2 |  | 1,664.2 |  | 1,645.5 |  | 1,718.9 |  | 1,663.3 |  | 1,714.9 |  | 1,706.9 |  | 1,925.9 |  | 2,001.5 |  | 2,067.2 |  | 2,067.7 |  | 2,396.5 |  | 2,446.0 |
| **Single enterprise Greenfields** | **Agreements** |  | 746 |  | 828 |  | 845 |  | 663 |  | 576 |  | 625 |  | 548 |  | 578 |  | 393 |  | 479 |  | 509 |  | 583 |  | 599 |
| **AAWI (%)** |  | 3.3 |  | 3.3 |  | 3.4 |  | 2.9 |  | 2.8 |  | 2.9 |  | 2.9 |  | 3.1 |  | 2.9 |  | 3.0 |  | 3.1 |  | 3.1 |  | 3.0 |
| **Duration (yrs.)** |  | 2.9 |  | 2.7 |  | 2.7 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.9 |  | 2.9 |  | 3.1 |  | 3.1 |  | 3.0 |  | 2.8 |  | 2.7 |
| **Employees ('000)** |  | 28.5 |  | 30.5 |  | 27.6 |  | 26.2 |  | 24.6 |  | 25.1 |  | 22.9 |  | 23.3 |  | 19.1 |  | 20.5 |  | 20.5 |  | 23.3 |  | 25.7 |
| **Multi-enterprise non-Greenfields** | **Agreements** |  | 48 |  | 51 |  | 50 |  | 51 |  | 48 |  | 47 |  | 45 |  | 46 |  | 54 |  | 62 |  | 56 |  | 56 |  | 52 |
| **AAWI (%)** |  | 3.2 |  | 3.1 |  | 3.2 |  | 2.8 |  | 2.8 |  | 2.8 |  | 3.1 |  | 3.1 |  | 3.0 |  | 3.0 |  | 3.0 |  | 4.8 |  | 5.2 |
| **Duration (yrs.)** |  | 3.0 |  | 3.0 |  | 2.9 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.8 |  | 2.8 |
| **Employees ('000)** |  | 50.4 |  | 50.5 |  | 50.8 |  | 46.2 |  | 41.8 |  | 41.7 |  | 76.1 |  | 76.3 |  | 113.0 |  | 120.4 |  | 116.8 |  | 219.8 |  | 199.4 |
| **Multi-enterprise Greenfields** | **Agreements** |  | 0 |  | 0 |  | 0 |  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |  | 2 |
| **AAWI (%)** |  | \* |  | \* |  | \* |  | 3.0 |  | 3.0 |  | 3.0 |  | 3.0 |  | 3.0 |  | 3.0 |  | 3.0 |  | 3.0 |  | 3.0 |  | 3.9 |
| **Duration (yrs.)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 4.0 |  | 4.0 |  | 4.0 |  | 4.0 |  | 4.0 |  | 4.0 |  | 4.0 |  | 4.0 |  | 4.0 |  | 3.2 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |
| **Employee collective** | **Agreements** |  | 53 |  | 53 |  | 53 |  | 53 |  | 53 |  | 53 |  | 53 |  | 52 |  | 49 |  | 35 |  | 16 |  | 3 |  | 2 |
| **AAWI (%)** |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.4 |  | 0.4 |  | 0.3 |  | \* |  | \* |
| **Duration (yrs.)** |  | 17.3 |  | 17.3 |  | 17.3 |  | 17.3 |  | 17.3 |  | 17.3 |  | 17.3 |  | 17.2 |  | 17.3 |  | 17.9 |  | 17.9 |  | 17.9 |  | 16.9 |
| **Employees ('000)** |  | 4.2 |  | 4.2 |  | 4.2 |  | 4.2 |  | 4.2 |  | 4.2 |  | 4.2 |  | 4.1 |  | 3.9 |  | 2.7 |  | 0.4 |  | 0.1 |  | 0.0 |
| **Employer Greenfields** | **Agreements** |  | 2 |  | 2 |  | 2 |  | 2 |  | 2 |  | 2 |  | 2 |  | 2 |  | 2 |  | 1 |  | 1 |  | 0 |  | 0 |
| **AAWI (%)** |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |
| **Duration (yrs.)** |  | 15.5 |  | 15.5 |  | 15.5 |  | 15.5 |  | 15.5 |  | 15.5 |  | 15.5 |  | 15.5 |  | 15.5 |  | 18.4 |  | 18.4 |  | 0.0 |  | 0.0 |
| **Employees ('000)** |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.1 |  | 0.1 |  | 0.0 |  | 0.0 |
| **Union collective** | **Agreements** |  | 37 |  | 37 |  | 37 |  | 37 |  | 37 |  | 37 |  | 37 |  | 37 |  | 33 |  | 27 |  | 25 |  | 15 |  | 14 |
| **AAWI (%)** |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.5 |  | 0.4 |  | 0.4 |
| **Duration (yrs.)** |  | 17.3 |  | 17.3 |  | 17.3 |  | 17.3 |  | 17.3 |  | 17.3 |  | 17.3 |  | 17.3 |  | 17.6 |  | 17.5 |  | 17.7 |  | 19.0 |  | 19.1 |
| **Employees ('000)** |  | 4.6 |  | 4.6 |  | 4.6 |  | 4.6 |  | 4.6 |  | 4.6 |  | 4.6 |  | 4.6 |  | 4.0 |  | 3.7 |  | 3.4 |  | 0.7 |  | 0.6 |
| **Union certified agreement** | **Agreements** |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| **AAWI (%)** |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |
| **Duration (yrs.)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |
| **Non-union certified agreement** | **Agreements** |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| **AAWI (%)** |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |
| **Duration (yrs.)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |
| **All types** | **Agreements** |  | 10,875 |  | 11,153 |  | 11,061 |  | 11,325 |  | 11,042 |  | 11,305 |  | 9,898 |  | 10,275 |  | 9,803 |  | 10,430 |  | 10,130 |  | 10,821 |  | 11,104 |
| **AAWI (%)** |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.7 |  | 2.8 |  | 3.0 |  | 3.1 |  | 3.3 |  | 3.4 |  | 3.5 |  | 3.7 |  | 3.8 |
| **Duration (yrs.)** |  | 3.0 |  | 3.0 |  | 3.1 |  | 3.1 |  | 3.0 |  | 2.9 |  | 3.0 |  | 2.9 |  | 2.9 |  | 2.8 |  | 2.9 |  | 2.9 |  | 3.0 |
| **Employees ('000)** |  | 1,667.3 |  | 1,754.3 |  | 1,733.1 |  | 1,800.5 |  | 1,738.9 |  | 1,791.0 |  | 1,815.1 |  | 2,034.7 |  | 2,141.9 |  | 2,214.6 |  | 2,209.0 |  | 2,640.5 |  | 2,671.7 |

**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
4. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*
5. *Agreement types - see 'Types of Enterprise Agreements' section in Technical Notes at the end of this report.*

**How to read:** *10,435 single enterprise non-Greenfields agreements were current as at 31 March 2025, covering 2,446,000 employees. The AAWI for these agreements was 3.7% and the average duration was 3.0 years.*

**Table 7 - Agreements approved in the quarter, by ANZSIC Division (March quarter 2022 - March quarter 2025)**

| **FOR AGREEMENTS APPROVED IN THE NOMINATED QUARTER** | |  | **Mar-22** |  | **Jun-22** |  | **Sep-22** |  | **Dec-22** |  | **Mar-23** |  | **Jun-23** |  | **Sep-23** |  | **Dec-23** |  | **Mar-24** |  | **Jun-24** |  | **Sep-24** |  | **Dec-24** |  | **Mar-25** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Agriculture, Forestry and Fishing** | **Agreements** |  | 4 |  | 3 |  | 14 |  | 9 |  | 6 |  | 14 |  | 11 |  | 16 |  | 9 |  | 11 |  | 11 |  | 9 |  | 12 |
| **AAWI (%)** |  | 2.3 |  | 2.0 |  | 3.5 |  | 3.8 |  | 3.6 |  | 3.7 |  | 3.3 |  | 3.3 |  | 2.8 |  | 3.6 |  | 2.7 |  | 4.4 |  | 4.1 |
| **Duration (yrs.)** |  | 2.4 |  | 3.9 |  | 2.9 |  | 2.5 |  | 2.2 |  | 1.8 |  | 3.6 |  | 3.6 |  | 2.7 |  | 3.8 |  | 3.1 |  | 2.6 |  | 2.6 |
| **Employees ('000)** |  | 0.1 |  | 0.1 |  | 1.8 |  | 0.7 |  | 0.1 |  | 0.5 |  | 0.9 |  | 1.8 |  | 0.9 |  | 1.1 |  | 0.7 |  | 1.8 |  | 1.2 |
| **Mining** | **Agreements** |  | 24 |  | 41 |  | 36 |  | 36 |  | 28 |  | 46 |  | 39 |  | 44 |  | 38 |  | 35 |  | 17 |  | 42 |  | 33 |
| **AAWI (%)** |  | 2.5 |  | 2.6 |  | 3.2 |  | 3.2 |  | 3.5 |  | 3.4 |  | 3.5 |  | 3.9 |  | 3.5 |  | 3.8 |  | 2.6 |  | 3.7 |  | 4.2 |
| **Duration (yrs.)** |  | 2.8 |  | 3.5 |  | 3.5 |  | 3.3 |  | 3.3 |  | 3.4 |  | 3.4 |  | 3.3 |  | 3.6 |  | 3.7 |  | 3.7 |  | 3.2 |  | 3.4 |
| **Employees ('000)** |  | 1.9 |  | 4.9 |  | 4.9 |  | 3.9 |  | 8.0 |  | 4.5 |  | 4.3 |  | 5.2 |  | 6.7 |  | 3.7 |  | 1.9 |  | 4.0 |  | 3.4 |
| **Manufacturing** | **Agreements** |  | 186 |  | 168 |  | 228 |  | 203 |  | 187 |  | 156 |  | 203 |  | 223 |  | 150 |  | 128 |  | 149 |  | 203 |  | 157 |
| **AAWI (%)** |  | 2.7 |  | 3.0 |  | 3.4 |  | 3.7 |  | 3.7 |  | 4.1 |  | 4.1 |  | 4.1 |  | 3.8 |  | 4.0 |  | 4.1 |  | 4.2 |  | 3.8 |
| **Duration (yrs.)** |  | 2.5 |  | 2.6 |  | 2.9 |  | 2.6 |  | 2.8 |  | 2.7 |  | 2.9 |  | 2.8 |  | 2.6 |  | 2.8 |  | 2.8 |  | 2.6 |  | 2.9 |
| **Employees ('000)** |  | 15.2 |  | 13.8 |  | 18.9 |  | 17.6 |  | 18.2 |  | 11.4 |  | 13.9 |  | 15.5 |  | 13.9 |  | 9.8 |  | 9.9 |  | 17.1 |  | 14.9 |
| **Non-Metal Manufacturing** | **Agreements** |  | 125 |  | 115 |  | 143 |  | 140 |  | 151 |  | 108 |  | 135 |  | 144 |  | 106 |  | 83 |  | 98 |  | 137 |  | 114 |
| **AAWI (%)** |  | 2.7 |  | 2.8 |  | 3.3 |  | 3.7 |  | 3.6 |  | 4.2 |  | 4.1 |  | 4.1 |  | 3.8 |  | 3.9 |  | 3.8 |  | 4.3 |  | 3.7 |
| **Duration (yrs.)** |  | 2.4 |  | 2.7 |  | 3.0 |  | 2.7 |  | 2.8 |  | 2.7 |  | 2.9 |  | 2.9 |  | 2.7 |  | 2.7 |  | 3.0 |  | 2.6 |  | 2.9 |
| **Employees ('000)** |  | 10.9 |  | 8.8 |  | 12.0 |  | 12.8 |  | 15.4 |  | 6.6 |  | 9.8 |  | 11.7 |  | 11.2 |  | 6.4 |  | 6.1 |  | 12.4 |  | 12.6 |
| **Metal Manufacturing** | **Agreements** |  | 61 |  | 53 |  | 85 |  | 63 |  | 36 |  | 48 |  | 68 |  | 79 |  | 44 |  | 45 |  | 51 |  | 66 |  | 43 |
| **AAWI (%)** |  | 2.8 |  | 3.2 |  | 3.5 |  | 3.8 |  | 4.1 |  | 4.1 |  | 4.0 |  | 4.0 |  | 3.8 |  | 4.4 |  | 4.4 |  | 4.1 |  | 4.0 |
| **Duration (yrs.)** |  | 2.5 |  | 2.4 |  | 2.8 |  | 2.6 |  | 2.9 |  | 2.6 |  | 2.7 |  | 2.6 |  | 2.4 |  | 3.1 |  | 2.6 |  | 2.6 |  | 2.8 |
| **Employees ('000)** |  | 4.3 |  | 5.1 |  | 6.8 |  | 4.8 |  | 2.8 |  | 4.9 |  | 4.1 |  | 3.8 |  | 2.7 |  | 3.5 |  | 3.8 |  | 4.7 |  | 2.3 |
| **Electricity, Gas, Water and Waste Services** | **Agreements** |  | 36 |  | 28 |  | 32 |  | 41 |  | 35 |  | 22 |  | 36 |  | 36 |  | 36 |  | 33 |  | 26 |  | 50 |  | 28 |
| **AAWI (%)** |  | 2.5 |  | 2.8 |  | 3.0 |  | 3.6 |  | 3.8 |  | 4.2 |  | 4.4 |  | 4.2 |  | 4.8 |  | 4.2 |  | 4.0 |  | 4.5 |  | 4.4 |
| **Duration (yrs.)** |  | 2.4 |  | 2.2 |  | 2.2 |  | 1.7 |  | 2.2 |  | 1.6 |  | 2.7 |  | 2.5 |  | 2.6 |  | 2.7 |  | 3.5 |  | 2.3 |  | 2.5 |
| **Employees ('000)** |  | 7.2 |  | 3.5 |  | 3.7 |  | 6.8 |  | 3.4 |  | 3.4 |  | 6.9 |  | 4.6 |  | 9.0 |  | 4.7 |  | 12.9 |  | 5.1 |  | 8.7 |
| **Construction** | **Agreements** |  | 367 |  | 401 |  | 370 |  | 360 |  | 256 |  | 339 |  | 380 |  | 511 |  | 320 |  | 571 |  | 399 |  | 467 |  | 378 |
| **AAWI (%)** |  | 3.3 |  | 3.7 |  | 3.6 |  | 3.7 |  | 3.8 |  | 4.1 |  | 4.6 |  | 5.1 |  | 4.5 |  | 4.6 |  | 4.9 |  | 5.8 |  | 5.5 |
| **Duration (yrs.)** |  | 2.8 |  | 2.4 |  | 2.5 |  | 2.5 |  | 2.6 |  | 2.6 |  | 2.9 |  | 3.0 |  | 2.7 |  | 3.1 |  | 2.8 |  | 2.7 |  | 2.7 |
| **Employees ('000)** |  | 8.6 |  | 7.8 |  | 7.9 |  | 7.4 |  | 6.4 |  | 8.1 |  | 9.9 |  | 13.2 |  | 7.1 |  | 16.1 |  | 9.9 |  | 16.9 |  | 12.1 |
| **Wholesale Trade** | **Agreements** |  | 10 |  | 11 |  | 16 |  | 23 |  | 13 |  | 20 |  | 18 |  | 22 |  | 33 |  | 13 |  | 17 |  | 16 |  | 17 |
| **AAWI (%)** |  | 2.9 |  | 2.7 |  | 3.3 |  | 3.5 |  | 3.9 |  | 3.6 |  | 4.1 |  | 3.8 |  | 3.8 |  | 3.9 |  | 3.8 |  | 3.7 |  | 4.1 |
| **Duration (yrs.)** |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.8 |  | 2.6 |  | 2.9 |  | 3.5 |  | 3.5 |  | 2.9 |  | 3.5 |  | 2.5 |  | 2.8 |  | 2.4 |
| **Employees ('000)** |  | 1.3 |  | 0.4 |  | 2.0 |  | 1.4 |  | 0.9 |  | 1.1 |  | 2.5 |  | 6.0 |  | 1.6 |  | 0.6 |  | 1.5 |  | 1.9 |  | 1.3 |
| **Retail Trade** | **Agreements** |  | 7 |  | 4 |  | 9 |  | 21 |  | 8 |  | 8 |  | 14 |  | 19 |  | 7 |  | 11 |  | 14 |  | 10 |  | 16 |
| **AAWI (%)** |  | 2.5 |  | 3.0 |  | 4.4 |  | 3.6 |  | 3.9 |  | 3.3 |  | 2.4 |  | 2.9 |  | 3.8 |  | 3.3 |  | 3.2 |  | 3.6 |  | 4.6 |
| **Duration (yrs.)** |  | 3.1 |  | 2.7 |  | 2.8 |  | 3.2 |  | 3.8 |  | 3.5 |  | 2.9 |  | 3.2 |  | 3.4 |  | 3.5 |  | 3.5 |  | 3.6 |  | 3.2 |
| **Employees ('000)** |  | 1.3 |  | 0.5 |  | 3.2 |  | 7.3 |  | 9.6 |  | 1.1 |  | 50.3 |  | 11.3 |  | 16.4 |  | 114.8 |  | 136.9 |  | 30.9 |  | 3.7 |
| **Accommodation and Food Services** | **Agreements** |  | 9 |  | 6 |  | 12 |  | 5 |  | 5 |  | 10 |  | 9 |  | 11 |  | 20 |  | 9 |  | 7 |  | 8 |  | 8 |
| **AAWI (%)** |  | 2.4 |  | 2.1 |  | 3.2 |  | 2.8 |  | 4.9 |  | 3.6 |  | 3.5 |  | 2.4 |  | 3.4 |  | 3.9 |  | 2.9 |  | 3.2 |  | 3.0 |
| **Duration (yrs.)** |  | 3.5 |  | 2.6 |  | 3.7 |  | 3.4 |  | 0.7 |  | 2.6 |  | 2.8 |  | 3.9 |  | 3.7 |  | 2.6 |  | 3.7 |  | 2.8 |  | 3.6 |
| **Employees ('000)** |  | 0.9 |  | 0.4 |  | 3.4 |  | 0.9 |  | 3.6 |  | 3.1 |  | 1.7 |  | 1.6 |  | 1.8 |  | 4.2 |  | 0.5 |  | 1.2 |  | 1.3 |
| **Transport, Postal and Warehousing** | **Agreements** |  | 101 |  | 94 |  | 154 |  | 145 |  | 118 |  | 129 |  | 129 |  | 121 |  | 109 |  | 85 |  | 94 |  | 116 |  | 120 |
| **AAWI (%)** |  | 2.7 |  | 3.0 |  | 2.7 |  | 3.4 |  | 3.2 |  | 3.4 |  | 4.1 |  | 3.9 |  | 4.5 |  | 4.5 |  | 3.8 |  | 4.0 |  | 4.0 |
| **Duration (yrs.)** |  | 2.3 |  | 2.6 |  | 3.0 |  | 2.8 |  | 1.8 |  | 2.9 |  | 3.0 |  | 2.6 |  | 2.6 |  | 3.1 |  | 2.8 |  | 2.8 |  | 2.5 |
| **Employees ('000)** |  | 23.6 |  | 12.2 |  | 15.7 |  | 14.9 |  | 22.0 |  | 17.2 |  | 12.0 |  | 16.7 |  | 27.2 |  | 7.1 |  | 10.7 |  | 45.1 |  | 11.0 |
| **Information Media and Telecommunications** | **Agreements** |  | 8 |  | 7 |  | 11 |  | 5 |  | 3 |  | 3 |  | 11 |  | 4 |  | 0 |  | 0 |  | 9 |  | 10 |  | 9 |
| **AAWI (%)** |  | 2.9 |  | 2.3 |  | 2.6 |  | 3.7 |  | 2.0 |  | 3.6 |  | 4.1 |  | 4.6 |  | \* |  | \* |  | 3.3 |  | 2.4 |  | 2.8 |
| **Duration (yrs.)** |  | 2.9 |  | 2.4 |  | 2.3 |  | 1.8 |  | 2.4 |  | 2.8 |  | 2.9 |  | 2.0 |  | 0.0 |  | 0.0 |  | 2.9 |  | 1.5 |  | 1.9 |
| **Employees ('000)** |  | 4.0 |  | 5.7 |  | 19.2 |  | 0.7 |  | 1.4 |  | 3.1 |  | 2.1 |  | 0.3 |  | 0.0 |  | 0.0 |  | 24.3 |  | 2.5 |  | 3.4 |
| **Financial and Insurance Services** | **Agreements** |  | 3 |  | 5 |  | 8 |  | 10 |  | 2 |  | 4 |  | 6 |  | 13 |  | 5 |  | 5 |  | 4 |  | 13 |  | 7 |
| **AAWI (%)** |  | 2.4 |  | 3.2 |  | 3.2 |  | 3.3 |  | 5.3 |  | 3.4 |  | 4.2 |  | 4.1 |  | 3.6 |  | 3.8 |  | 3.0 |  | 3.4 |  | 3.7 |
| **Duration (yrs.)** |  | 2.4 |  | 2.3 |  | 2.5 |  | 2.0 |  | 2.6 |  | 2.9 |  | 2.9 |  | 3.0 |  | 2.9 |  | 2.5 |  | 2.9 |  | 3.0 |  | 3.0 |
| **Employees ('000)** |  | 1.3 |  | 2.3 |  | 4.5 |  | 32.9 |  | 0.3 |  | 3.4 |  | 32.9 |  | 57.6 |  | 4.0 |  | 6.4 |  | 0.5 |  | 51.2 |  | 12.0 |
| **Rental, Hiring and Real Estate Services** | **Agreements** |  | 3 |  | 4 |  | 4 |  | 3 |  | 2 |  | 3 |  | 5 |  | 8 |  | 7 |  | 7 |  | 4 |  | 4 |  | 2 |
| **AAWI (%)** |  | 1.9 |  | 3.3 |  | 3.4 |  | 3.0 |  | 3.7 |  | 4.6 |  | 3.9 |  | 1.9 |  | 2.5 |  | 2.7 |  | 3.9 |  | 3.9 |  | 3.5 |
| **Duration (yrs.)** |  | 3.4 |  | 3.4 |  | 3.7 |  | 3.1 |  | 2.9 |  | 1.5 |  | 2.8 |  | 3.8 |  | 3.8 |  | 3.6 |  | 2.9 |  | 3.1 |  | 3.3 |
| **Employees ('000)** |  | 2.3 |  | 0.2 |  | 0.2 |  | 0.1 |  | 0.0 |  | 0.0 |  | 0.3 |  | 0.3 |  | 0.2 |  | 0.0 |  | 0.1 |  | 0.8 |  | 0.0 |
| **Professional, Scientific and Technical Services** | **Agreements** |  | 10 |  | 6 |  | 8 |  | 11 |  | 10 |  | 8 |  | 8 |  | 11 |  | 10 |  | 13 |  | 12 |  | 18 |  | 10 |
| **AAWI (%)** |  | 3.1 |  | 1.8 |  | 2.5 |  | 3.0 |  | 3.9 |  | 3.3 |  | 4.7 |  | 3.4 |  | 4.2 |  | 3.5 |  | 2.8 |  | 3.7 |  | 3.1 |
| **Duration (yrs.)** |  | 2.6 |  | 2.7 |  | 2.2 |  | 2.5 |  | 3.2 |  | 3.1 |  | 2.4 |  | 3.5 |  | 2.6 |  | 2.2 |  | 3.3 |  | 2.7 |  | 2.6 |
| **Employees ('000)** |  | 1.5 |  | 0.8 |  | 1.4 |  | 0.9 |  | 0.9 |  | 0.3 |  | 0.9 |  | 0.8 |  | 7.5 |  | 4.2 |  | 1.0 |  | 1.9 |  | 3.0 |
| **Administrative and Support Services** | **Agreements** |  | 16 |  | 14 |  | 22 |  | 14 |  | 4 |  | 9 |  | 23 |  | 21 |  | 18 |  | 12 |  | 10 |  | 27 |  | 19 |
| **AAWI (%)** |  | 4.7 |  | 3.9 |  | 3.1 |  | 3.2 |  | 4.2 |  | 2.8 |  | 3.8 |  | 5.0 |  | 4.9 |  | 3.7 |  | 4.1 |  | 6.4 |  | 6.3 |
| **Duration (yrs.)** |  | 2.7 |  | 2.7 |  | 2.1 |  | 2.2 |  | 2.7 |  | 3.3 |  | 3.1 |  | 3.5 |  | 2.7 |  | 3.4 |  | 3.4 |  | 2.5 |  | 3.2 |
| **Employees ('000)** |  | 1.5 |  | 1.0 |  | 1.2 |  | 0.7 |  | 0.5 |  | 1.1 |  | 2.4 |  | 2.4 |  | 0.9 |  | 0.9 |  | 1.6 |  | 3.2 |  | 2.5 |
| **Public Administration and Safety** | **Agreements** |  | 47 |  | 25 |  | 33 |  | 39 |  | 22 |  | 22 |  | 29 |  | 28 |  | 95 |  | 67 |  | 14 |  | 34 |  | 28 |
| **AAWI (%)** |  | 2.3 |  | 2.2 |  | 2.5 |  | 3.4 |  | 3.1 |  | 3.4 |  | 3.5 |  | 3.4 |  | 3.8 |  | 3.8 |  | 3.2 |  | 3.6 |  | 3.2 |
| **Duration (yrs.)** |  | 2.3 |  | 2.7 |  | 2.4 |  | 2.3 |  | 1.9 |  | 2.6 |  | 2.4 |  | 2.7 |  | 2.9 |  | 2.7 |  | 3.4 |  | 2.8 |  | 2.7 |
| **Employees ('000)** |  | 39.3 |  | 7.3 |  | 12.0 |  | 8.5 |  | 14.9 |  | 9.1 |  | 26.9 |  | 9.2 |  | 154.3 |  | 42.0 |  | 68.5 |  | 24.7 |  | 12.4 |
| **Education and Training** | **Agreements** |  | 67 |  | 33 |  | 40 |  | 70 |  | 44 |  | 37 |  | 42 |  | 60 |  | 58 |  | 45 |  | 45 |  | 52 |  | 63 |
| **AAWI (%)** |  | 2.6 |  | 2.6 |  | 2.3 |  | 3.4 |  | 4.2 |  | 3.7 |  | 4.4 |  | 5.4 |  | 4.1 |  | 4.2 |  | 4.3 |  | 4.1 |  | 3.5 |
| **Duration (yrs.)** |  | 2.7 |  | 2.3 |  | 3.4 |  | 1.9 |  | 2.4 |  | 1.8 |  | 2.4 |  | 1.8 |  | 2.3 |  | 2.2 |  | 1.4 |  | 2.4 |  | 2.5 |
| **Employees ('000)** |  | 39.1 |  | 4.2 |  | 94.4 |  | 28.2 |  | 19.7 |  | 29.2 |  | 77.5 |  | 92.2 |  | 74.7 |  | 27.3 |  | 34.1 |  | 21.1 |  | 30.8 |
| **Health Care and Social Assistance** | **Agreements** |  | 67 |  | 66 |  | 58 |  | 89 |  | 65 |  | 87 |  | 79 |  | 84 |  | 60 |  | 120 |  | 76 |  | 93 |  | 86 |
| **AAWI (%)** |  | 2.6 |  | 2.7 |  | 2.4 |  | 2.4 |  | 3.4 |  | 4.2 |  | 4.1 |  | 3.4 |  | 3.2 |  | 3.9 |  | 3.0 |  | 5.6 |  | 3.3 |
| **Duration (yrs.)** |  | 2.3 |  | 2.8 |  | 2.2 |  | 2.8 |  | 2.0 |  | 2.4 |  | 2.2 |  | 2.5 |  | 2.2 |  | 2.0 |  | 2.4 |  | 2.8 |  | 2.7 |
| **Employees ('000)** |  | 92.6 |  | 86.1 |  | 13.1 |  | 82.6 |  | 15.1 |  | 36.4 |  | 46.4 |  | 34.0 |  | 30.1 |  | 24.7 |  | 18.9 |  | 154.9 |  | 40.9 |
| **Arts and Recreation Services** | **Agreements** |  | 15 |  | 14 |  | 10 |  | 12 |  | 15 |  | 9 |  | 9 |  | 14 |  | 33 |  | 17 |  | 10 |  | 11 |  | 13 |
| **AAWI (%)** |  | 2.6 |  | 2.1 |  | 3.0 |  | 3.1 |  | 4.7 |  | 4.4 |  | 4.4 |  | 3.4 |  | 4.0 |  | 4.3 |  | 3.5 |  | 3.2 |  | 3.5 |
| **Duration (yrs.)** |  | 2.8 |  | 2.6 |  | 1.6 |  | 2.3 |  | 0.7 |  | 1.9 |  | 2.7 |  | 2.7 |  | 1.6 |  | 2.4 |  | 3.5 |  | 2.6 |  | 2.4 |
| **Employees ('000)** |  | 3.5 |  | 3.0 |  | 2.7 |  | 3.4 |  | 6.8 |  | 1.4 |  | 1.5 |  | 2.7 |  | 8.6 |  | 5.6 |  | 2.9 |  | 2.3 |  | 4.0 |
| **Other Services** | **Agreements** |  | 29 |  | 13 |  | 23 |  | 30 |  | 18 |  | 12 |  | 23 |  | 13 |  | 14 |  | 22 |  | 22 |  | 23 |  | 23 |
| **AAWI (%)** |  | 2.4 |  | 2.8 |  | 2.9 |  | 3.5 |  | 3.7 |  | 3.2 |  | 3.4 |  | 4.1 |  | 3.8 |  | 3.8 |  | 4.2 |  | 3.2 |  | 4.3 |
| **Duration (yrs.)** |  | 2.8 |  | 3.1 |  | 3.1 |  | 2.7 |  | 1.8 |  | 3.1 |  | 3.0 |  | 2.5 |  | 2.9 |  | 3.0 |  | 2.9 |  | 3.2 |  | 2.8 |
| **Employees ('000)** |  | 2.0 |  | 0.7 |  | 3.6 |  | 3.2 |  | 2.5 |  | 2.0 |  | 2.5 |  | 1.4 |  | 1.0 |  | 2.2 |  | 4.5 |  | 3.5 |  | 1.9 |
| **All industries** | **Agreements** |  | 1,009 |  | 943 |  | 1,088 |  | 1,126 |  | 841 |  | 938 |  | 1,074 |  | 1,259 |  | 1,022 |  | 1,204 |  | 940 |  | 1,206 |  | 1,029 |
| **AAWI (%)** |  | 2.6 |  | 2.8 |  | 2.6 |  | 3.0 |  | 3.7 |  | 3.8 |  | 4.1 |  | 4.4 |  | 3.9 |  | 4.0 |  | 3.6 |  | 4.8 |  | 3.8 |
| **Duration (yrs.)** |  | 2.4 |  | 2.7 |  | 3.0 |  | 2.5 |  | 2.3 |  | 2.4 |  | 2.6 |  | 2.5 |  | 2.6 |  | 3.0 |  | 3.1 |  | 2.8 |  | 2.7 |
| **Employees ('000)** |  | 247.1 |  | 154.8 |  | 213.7 |  | 222.1 |  | 134.4 |  | 136.2 |  | 296.0 |  | 276.9 |  | 366.0 |  | 275.5 |  | 341.3 |  | 390.1 |  | 168.5 |

**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *The Manufacturing category has been disaggregated into Metals and non-Metals industries.*
4. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
5. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *12 Agriculture, Forestry and Fishing agreements were approved in the March quarter 2025, covering 1,200 employees. The AAWI for these agreements was 4.1% and the average duration was 2.6 years.*

**Table 8 - Agreements current on the last day of the quarter, by ANZSIC Division (March quarter 2022 - March quarter 2025)**

| **FOR AGREEMENTS CURRENT AT THE END OF THE NOMINATED QUARTER** | |  | **Mar-22** |  | **Jun-22** |  | **Sep-22** |  | **Dec-22** |  | **Mar-23** |  | **Jun-23** |  | **Sep-23** |  | **Dec-23** |  | **Mar-24** |  | **Jun-24** |  | **Sep-24** |  | **Dec-24** |  | **Mar-25** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Agriculture, Forestry and Fishing** | **Agreements** |  | 148 |  | 142 |  | 133 |  | 139 |  | 112 |  | 112 |  | 110 |  | 119 |  | 121 |  | 124 |  | 115 |  | 115 |  | 123 |
| **AAWI (%)** |  | 2.4 |  | 2.4 |  | 2.5 |  | 2.6 |  | 2.7 |  | 2.7 |  | 2.9 |  | 3.0 |  | 3.0 |  | 3.0 |  | 3.2 |  | 3.6 |  | 3.7 |
| **Duration (yrs.)** |  | 3.7 |  | 3.7 |  | 3.7 |  | 3.6 |  | 3.6 |  | 3.5 |  | 3.5 |  | 3.5 |  | 3.5 |  | 3.2 |  | 3.3 |  | 3.2 |  | 3.2 |
| **Employees ('000)** |  | 12.9 |  | 12.3 |  | 10.7 |  | 11.4 |  | 10.7 |  | 10.4 |  | 8.4 |  | 10.1 |  | 10.3 |  | 10.8 |  | 8.9 |  | 10.2 |  | 11.3 |
| **Mining** | **Agreements** |  | 362 |  | 368 |  | 376 |  | 397 |  | 386 |  | 392 |  | 400 |  | 424 |  | 425 |  | 443 |  | 425 |  | 451 |  | 463 |
| **AAWI (%)** |  | 2.3 |  | 2.3 |  | 2.3 |  | 2.4 |  | 2.6 |  | 2.7 |  | 2.8 |  | 3.0 |  | 3.0 |  | 3.1 |  | 3.2 |  | 3.3 |  | 3.4 |
| **Duration (yrs.)** |  | 3.6 |  | 3.6 |  | 3.6 |  | 3.6 |  | 3.6 |  | 3.6 |  | 3.5 |  | 3.5 |  | 3.5 |  | 3.5 |  | 3.6 |  | 3.6 |  | 3.6 |
| **Employees ('000)** |  | 50.5 |  | 48.9 |  | 53.0 |  | 54.3 |  | 57.5 |  | 55.1 |  | 55.6 |  | 58.5 |  | 61.4 |  | 63.2 |  | 61.6 |  | 62.2 |  | 61.7 |
| **Manufacturing** | **Agreements** |  | 1,798 |  | 1,795 |  | 1,792 |  | 1,859 |  | 1,908 |  | 1,924 |  | 1,850 |  | 1,951 |  | 1,978 |  | 1,997 |  | 1,873 |  | 1,933 |  | 1,964 |
| **AAWI (%)** |  | 2.5 |  | 2.5 |  | 2.6 |  | 2.8 |  | 2.9 |  | 3.0 |  | 3.2 |  | 3.3 |  | 3.4 |  | 3.5 |  | 3.6 |  | 3.7 |  | 3.7 |
| **Duration (yrs.)** |  | 2.9 |  | 2.9 |  | 2.9 |  | 2.9 |  | 2.9 |  | 2.9 |  | 2.9 |  | 2.9 |  | 2.9 |  | 2.9 |  | 3.0 |  | 3.0 |  | 3.0 |
| **Employees ('000)** |  | 133.0 |  | 133.1 |  | 134.5 |  | 139.9 |  | 148.7 |  | 147.8 |  | 148.1 |  | 154.3 |  | 157.7 |  | 160.0 |  | 150.1 |  | 152.4 |  | 157.7 |
| **Non-Metal Manufacturing** | **Agreements** |  | 1,206 |  | 1,204 |  | 1,183 |  | 1,232 |  | 1,286 |  | 1,289 |  | 1,259 |  | 1,321 |  | 1,337 |  | 1,349 |  | 1,271 |  | 1,309 |  | 1,327 |
| **AAWI (%)** |  | 2.4 |  | 2.5 |  | 2.5 |  | 2.7 |  | 2.8 |  | 2.9 |  | 3.1 |  | 3.3 |  | 3.4 |  | 3.4 |  | 3.5 |  | 3.7 |  | 3.7 |
| **Duration (yrs.)** |  | 2.9 |  | 2.9 |  | 3.0 |  | 3.0 |  | 2.9 |  | 3.0 |  | 3.0 |  | 3.0 |  | 3.0 |  | 3.0 |  | 3.0 |  | 3.0 |  | 3.0 |
| **Employees ('000)** |  | 93.5 |  | 94.6 |  | 92.8 |  | 97.8 |  | 105.6 |  | 103.4 |  | 103.9 |  | 108.7 |  | 111.6 |  | 112.4 |  | 106.2 |  | 109.3 |  | 114.2 |
| **Metal Manufacturing** | **Agreements** |  | 592 |  | 591 |  | 609 |  | 627 |  | 622 |  | 635 |  | 591 |  | 630 |  | 641 |  | 648 |  | 602 |  | 624 |  | 637 |
| **AAWI (%)** |  | 2.6 |  | 2.6 |  | 2.7 |  | 2.9 |  | 3.0 |  | 3.1 |  | 3.2 |  | 3.4 |  | 3.4 |  | 3.5 |  | 3.7 |  | 3.8 |  | 3.8 |
| **Duration (yrs.)** |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.9 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.9 |  | 2.9 |  | 3.0 |
| **Employees ('000)** |  | 39.4 |  | 38.6 |  | 41.7 |  | 42.1 |  | 43.1 |  | 44.4 |  | 44.3 |  | 45.6 |  | 46.1 |  | 47.6 |  | 43.9 |  | 43.1 |  | 43.5 |
| **Electricity, Gas, Water and Waste Services** | **Agreements** |  | 339 |  | 356 |  | 328 |  | 350 |  | 358 |  | 356 |  | 342 |  | 362 |  | 368 |  | 380 |  | 338 |  | 367 |  | 370 |
| **AAWI (%)** |  | 2.5 |  | 2.5 |  | 2.7 |  | 2.8 |  | 2.8 |  | 2.9 |  | 3.1 |  | 3.3 |  | 3.6 |  | 3.7 |  | 4.0 |  | 4.1 |  | 4.2 |
| **Duration (yrs.)** |  | 2.7 |  | 2.6 |  | 2.7 |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.5 |  | 2.6 |  | 2.9 |  | 2.9 |  | 2.8 |
| **Employees ('000)** |  | 51.1 |  | 54.1 |  | 49.7 |  | 54.9 |  | 56.0 |  | 58.9 |  | 53.2 |  | 55.4 |  | 49.7 |  | 52.1 |  | 49.7 |  | 53.4 |  | 59.3 |
| **Construction** | **Agreements** |  | 4,427 |  | 4,662 |  | 4,793 |  | 4,691 |  | 4,405 |  | 4,510 |  | 3,309 |  | 3,325 |  | 2,767 |  | 3,134 |  | 3,321 |  | 3,681 |  | 3,837 |
| **AAWI (%)** |  | 3.6 |  | 3.7 |  | 3.7 |  | 3.6 |  | 3.6 |  | 3.6 |  | 3.5 |  | 3.8 |  | 3.8 |  | 4.0 |  | 4.1 |  | 4.5 |  | 4.6 |
| **Duration (yrs.)** |  | 2.9 |  | 2.9 |  | 2.9 |  | 2.9 |  | 2.9 |  | 2.9 |  | 3.2 |  | 3.2 |  | 3.3 |  | 3.3 |  | 3.3 |  | 3.2 |  | 3.1 |
| **Employees ('000)** |  | 113.4 |  | 116.3 |  | 116.3 |  | 115.2 |  | 107.9 |  | 109.6 |  | 87.3 |  | 90.0 |  | 80.6 |  | 91.9 |  | 95.6 |  | 109.1 |  | 114.9 |
| **Wholesale Trade** | **Agreements** |  | 209 |  | 198 |  | 176 |  | 183 |  | 172 |  | 176 |  | 174 |  | 184 |  | 202 |  | 204 |  | 190 |  | 198 |  | 203 |
| **AAWI (%)** |  | 2.6 |  | 2.6 |  | 2.7 |  | 2.9 |  | 3.0 |  | 3.0 |  | 3.2 |  | 3.3 |  | 3.4 |  | 3.4 |  | 3.6 |  | 3.6 |  | 3.7 |
| **Duration (yrs.)** |  | 3.1 |  | 3.1 |  | 3.1 |  | 3.0 |  | 3.0 |  | 3.0 |  | 2.9 |  | 3.1 |  | 3.1 |  | 3.2 |  | 3.2 |  | 3.2 |  | 3.2 |
| **Employees ('000)** |  | 17.5 |  | 16.8 |  | 16.0 |  | 15.5 |  | 15.1 |  | 15.1 |  | 13.1 |  | 18.6 |  | 19.5 |  | 18.5 |  | 18.1 |  | 19.7 |  | 19.6 |
| **Retail Trade** | **Agreements** |  | 144 |  | 134 |  | 124 |  | 135 |  | 131 |  | 133 |  | 131 |  | 146 |  | 142 |  | 142 |  | 126 |  | 129 |  | 140 |
| **AAWI (%)** |  | 2.8 |  | 2.8 |  | 2.6 |  | 2.7 |  | 2.8 |  | 2.8 |  | 2.8 |  | 3.0 |  | 3.0 |  | 3.2 |  | 3.2 |  | 3.2 |  | 3.3 |
| **Duration (yrs.)** |  | 3.8 |  | 3.9 |  | 3.9 |  | 3.9 |  | 4.1 |  | 4.1 |  | 4.1 |  | 3.6 |  | 3.5 |  | 3.4 |  | 3.2 |  | 3.4 |  | 3.4 |
| **Employees ('000)** |  | 246.7 |  | 227.4 |  | 227.1 |  | 225.1 |  | 94.2 |  | 88.8 |  | 85.5 |  | 118.4 |  | 108.6 |  | 138.4 |  | 139.6 |  | 364.5 |  | 388.5 |
| **Accommodation and Food Services** | **Agreements** |  | 115 |  | 112 |  | 112 |  | 105 |  | 106 |  | 108 |  | 107 |  | 111 |  | 122 |  | 120 |  | 114 |  | 107 |  | 109 |
| **AAWI (%)** |  | 2.7 |  | 2.7 |  | 2.9 |  | 2.9 |  | 3.6 |  | 3.6 |  | 3.6 |  | 3.0 |  | 3.1 |  | 3.1 |  | 3.5 |  | 3.5 |  | 3.5 |
| **Duration (yrs.)** |  | 3.9 |  | 3.9 |  | 4.0 |  | 4.0 |  | 3.8 |  | 3.7 |  | 3.8 |  | 3.9 |  | 4.0 |  | 3.9 |  | 3.6 |  | 3.4 |  | 3.3 |
| **Employees ('000)** |  | 55.3 |  | 55.0 |  | 57.0 |  | 57.2 |  | 60.3 |  | 61.4 |  | 61.7 |  | 59.8 |  | 60.3 |  | 23.2 |  | 23.2 |  | 22.1 |  | 21.8 |
| **Transport, Postal and Warehousing** | **Agreements** |  | 1,025 |  | 1,027 |  | 1,017 |  | 1,119 |  | 1,153 |  | 1,199 |  | 1,170 |  | 1,240 |  | 1,269 |  | 1,289 |  | 1,201 |  | 1,251 |  | 1,278 |
| **AAWI (%)** |  | 2.7 |  | 2.7 |  | 2.7 |  | 2.8 |  | 2.9 |  | 2.9 |  | 3.0 |  | 3.1 |  | 3.2 |  | 3.4 |  | 3.4 |  | 3.7 |  | 3.7 |
| **Duration (yrs.)** |  | 2.9 |  | 2.9 |  | 2.9 |  | 2.9 |  | 2.8 |  | 2.8 |  | 2.9 |  | 2.9 |  | 2.8 |  | 2.9 |  | 3.0 |  | 3.0 |  | 3.0 |
| **Employees ('000)** |  | 151.5 |  | 159.4 |  | 162.8 |  | 166.1 |  | 175.7 |  | 184.8 |  | 165.8 |  | 177.1 |  | 194.8 |  | 185.6 |  | 178.2 |  | 183.5 |  | 188.3 |
| **Information Media and Telecommunications** | **Agreements** |  | 51 |  | 49 |  | 48 |  | 52 |  | 52 |  | 53 |  | 58 |  | 62 |  | 59 |  | 57 |  | 52 |  | 57 |  | 59 |
| **AAWI (%)** |  | 1.9 |  | 2.2 |  | 2.4 |  | 2.4 |  | 2.5 |  | 2.6 |  | 2.8 |  | 2.9 |  | 2.9 |  | 2.9 |  | 2.9 |  | 3.0 |  | 2.8 |
| **Duration (yrs.)** |  | 2.7 |  | 2.5 |  | 2.4 |  | 2.4 |  | 2.4 |  | 2.4 |  | 2.5 |  | 2.5 |  | 2.5 |  | 2.5 |  | 2.5 |  | 2.8 |  | 2.7 |
| **Employees ('000)** |  | 15.4 |  | 15.2 |  | 32.5 |  | 33.2 |  | 33.6 |  | 35.2 |  | 37.4 |  | 37.8 |  | 37.0 |  | 36.9 |  | 36.1 |  | 39.3 |  | 38.4 |
| **Financial and Insurance Services** | **Agreements** |  | 74 |  | 74 |  | 70 |  | 72 |  | 71 |  | 70 |  | 67 |  | 74 |  | 76 |  | 79 |  | 65 |  | 70 |  | 72 |
| **AAWI (%)** |  | 2.7 |  | 2.7 |  | 2.7 |  | 2.8 |  | 2.8 |  | 2.8 |  | 3.1 |  | 3.2 |  | 3.4 |  | 3.4 |  | 3.4 |  | 3.6 |  | 3.7 |
| **Duration (yrs.)** |  | 2.1 |  | 2.1 |  | 3.0 |  | 3.1 |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.8 |  | 3.0 |
| **Employees ('000)** |  | 70.0 |  | 72.2 |  | 38.2 |  | 36.7 |  | 68.8 |  | 67.9 |  | 72.2 |  | 127.7 |  | 146.1 |  | 149.2 |  | 145.9 |  | 183.6 |  | 173.1 |
| **Rental, Hiring and Real Estate Services** | **Agreements** |  | 61 |  | 58 |  | 56 |  | 56 |  | 56 |  | 58 |  | 54 |  | 60 |  | 58 |  | 62 |  | 61 |  | 63 |  | 63 |
| **AAWI (%)** |  | 2.2 |  | 2.3 |  | 2.1 |  | 2.1 |  | 2.1 |  | 2.1 |  | 2.2 |  | 2.2 |  | 2.2 |  | 2.2 |  | 2.2 |  | 2.7 |  | 2.6 |
| **Duration (yrs.)** |  | 3.4 |  | 3.4 |  | 3.5 |  | 3.5 |  | 3.5 |  | 3.4 |  | 3.4 |  | 3.5 |  | 3.5 |  | 3.5 |  | 3.7 |  | 3.6 |  | 3.6 |
| **Employees ('000)** |  | 3.9 |  | 3.9 |  | 3.9 |  | 3.9 |  | 3.8 |  | 3.8 |  | 3.7 |  | 3.9 |  | 4.0 |  | 4.0 |  | 3.2 |  | 4.0 |  | 3.9 |
| **Professional, Scientific and Technical Services** | **Agreements** |  | 119 |  | 117 |  | 107 |  | 112 |  | 109 |  | 114 |  | 115 |  | 117 |  | 112 |  | 117 |  | 110 |  | 122 |  | 129 |
| **AAWI (%)** |  | 2.3 |  | 2.3 |  | 2.3 |  | 2.3 |  | 2.3 |  | 2.4 |  | 2.4 |  | 2.7 |  | 2.9 |  | 3.5 |  | 3.7 |  | 3.9 |  | 3.8 |
| **Duration (yrs.)** |  | 3.2 |  | 3.2 |  | 3.1 |  | 3.1 |  | 3.1 |  | 3.1 |  | 3.1 |  | 3.2 |  | 3.2 |  | 2.9 |  | 2.8 |  | 2.8 |  | 2.7 |
| **Employees ('000)** |  | 17.9 |  | 17.7 |  | 18.0 |  | 18.3 |  | 17.9 |  | 18.3 |  | 18.2 |  | 13.3 |  | 12.6 |  | 22.7 |  | 21.7 |  | 20.4 |  | 22.7 |
| **Administrative and Support Services** | **Agreements** |  | 219 |  | 221 |  | 224 |  | 222 |  | 198 |  | 192 |  | 172 |  | 177 |  | 157 |  | 156 |  | 146 |  | 171 |  | 177 |
| **AAWI (%)** |  | 2.9 |  | 3.0 |  | 2.9 |  | 3.0 |  | 3.0 |  | 3.0 |  | 3.3 |  | 3.5 |  | 3.5 |  | 3.5 |  | 3.7 |  | 4.4 |  | 4.6 |
| **Duration (yrs.)** |  | 3.6 |  | 3.6 |  | 3.6 |  | 3.6 |  | 3.6 |  | 3.6 |  | 3.6 |  | 3.6 |  | 3.7 |  | 3.3 |  | 3.3 |  | 3.1 |  | 3.2 |
| **Employees ('000)** |  | 20.7 |  | 21.2 |  | 21.1 |  | 19.7 |  | 18.3 |  | 18.9 |  | 16.0 |  | 17.5 |  | 15.9 |  | 14.0 |  | 13.2 |  | 16.3 |  | 17.1 |
| **Public Administration and Safety** | **Agreements** |  | 390 |  | 398 |  | 357 |  | 364 |  | 367 |  | 370 |  | 343 |  | 347 |  | 393 |  | 461 |  | 403 |  | 412 |  | 423 |
| **AAWI (%)** |  | 2.2 |  | 2.2 |  | 2.2 |  | 2.2 |  | 2.2 |  | 2.3 |  | 2.5 |  | 2.6 |  | 3.3 |  | 3.4 |  | 3.4 |  | 3.5 |  | 3.5 |
| **Duration (yrs.)** |  | 2.9 |  | 2.9 |  | 2.9 |  | 3.1 |  | 3.1 |  | 3.0 |  | 3.0 |  | 2.9 |  | 2.8 |  | 2.8 |  | 2.9 |  | 2.9 |  | 2.9 |
| **Employees ('000)** |  | 216.2 |  | 230.2 |  | 210.1 |  | 181.5 |  | 185.8 |  | 186.5 |  | 205.6 |  | 193.6 |  | 237.0 |  | 327.1 |  | 369.9 |  | 382.7 |  | 391.0 |
| **Education and Training** | **Agreements** |  | 414 |  | 428 |  | 426 |  | 476 |  | 458 |  | 484 |  | 485 |  | 520 |  | 485 |  | 514 |  | 522 |  | 558 |  | 505 |
| **AAWI (%)** |  | 2.6 |  | 2.6 |  | 2.5 |  | 2.5 |  | 2.7 |  | 2.8 |  | 3.2 |  | 3.5 |  | 3.7 |  | 3.7 |  | 3.8 |  | 3.8 |  | 3.9 |
| **Duration (yrs.)** |  | 2.7 |  | 2.7 |  | 3.1 |  | 3.0 |  | 2.9 |  | 2.8 |  | 2.8 |  | 2.6 |  | 2.5 |  | 2.5 |  | 2.5 |  | 2.6 |  | 2.7 |
| **Employees ('000)** |  | 168.3 |  | 168.3 |  | 210.3 |  | 228.2 |  | 241.0 |  | 268.2 |  | 302.9 |  | 392.1 |  | 442.8 |  | 472.7 |  | 487.8 |  | 466.0 |  | 432.4 |
| **Health Care and Social Assistance** | **Agreements** |  | 665 |  | 694 |  | 616 |  | 662 |  | 668 |  | 722 |  | 688 |  | 730 |  | 736 |  | 797 |  | 730 |  | 782 |  | 829 |
| **AAWI (%)** |  | 2.5 |  | 2.5 |  | 2.5 |  | 2.4 |  | 2.5 |  | 2.6 |  | 2.8 |  | 2.8 |  | 2.9 |  | 3.0 |  | 3.0 |  | 3.9 |  | 3.9 |
| **Duration (yrs.)** |  | 2.7 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.7 |  | 2.8 |  | 2.7 |  | 2.7 |  | 2.8 |  | 2.9 |  | 2.8 |  | 2.8 |
| **Employees ('000)** |  | 272.1 |  | 353.6 |  | 327.5 |  | 393.4 |  | 391.6 |  | 406.2 |  | 431.3 |  | 456.3 |  | 448.9 |  | 388.5 |  | 348.8 |  | 490.7 |  | 507.6 |
| **Arts and Recreation Services** | **Agreements** |  | 108 |  | 115 |  | 107 |  | 115 |  | 111 |  | 118 |  | 110 |  | 116 |  | 122 |  | 136 |  | 124 |  | 130 |  | 126 |
| **AAWI (%)** |  | 2.8 |  | 2.7 |  | 2.7 |  | 2.8 |  | 3.3 |  | 3.3 |  | 2.9 |  | 3.0 |  | 3.3 |  | 3.2 |  | 3.4 |  | 3.5 |  | 3.5 |
| **Duration (yrs.)** |  | 2.9 |  | 2.9 |  | 3.0 |  | 2.9 |  | 2.5 |  | 2.5 |  | 2.8 |  | 2.8 |  | 2.6 |  | 2.5 |  | 2.7 |  | 2.7 |  | 2.6 |
| **Employees ('000)** |  | 32.4 |  | 33.0 |  | 26.4 |  | 25.5 |  | 30.2 |  | 31.4 |  | 25.5 |  | 26.9 |  | 31.3 |  | 31.3 |  | 33.8 |  | 34.5 |  | 35.2 |
| **Other Services** | **Agreements** |  | 207 |  | 205 |  | 199 |  | 216 |  | 221 |  | 214 |  | 213 |  | 210 |  | 211 |  | 218 |  | 214 |  | 224 |  | 234 |
| **AAWI (%)** |  | 2.5 |  | 2.4 |  | 2.5 |  | 2.7 |  | 2.8 |  | 2.8 |  | 2.9 |  | 3.0 |  | 3.1 |  | 3.1 |  | 3.5 |  | 3.5 |  | 3.6 |
| **Duration (yrs.)** |  | 3.3 |  | 3.5 |  | 3.5 |  | 3.4 |  | 3.2 |  | 3.2 |  | 3.2 |  | 3.2 |  | 3.2 |  | 3.1 |  | 3.0 |  | 3.1 |  | 3.1 |
| **Employees ('000)** |  | 18.5 |  | 16.0 |  | 18.0 |  | 20.6 |  | 21.9 |  | 22.6 |  | 23.7 |  | 23.2 |  | 23.6 |  | 24.4 |  | 23.7 |  | 25.9 |  | 27.1 |
| **All industries** | **Agreements** |  | 10,875 |  | 11,153 |  | 11,061 |  | 11,325 |  | 11,042 |  | 11,305 |  | 9,898 |  | 10,275 |  | 9,803 |  | 10,430 |  | 10,130 |  | 10,821 |  | 11,104 |
| **AAWI (%)** |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.7 |  | 2.8 |  | 3.0 |  | 3.1 |  | 3.3 |  | 3.4 |  | 3.5 |  | 3.7 |  | 3.8 |
| **Duration (yrs.)** |  | 3.0 |  | 3.0 |  | 3.1 |  | 3.1 |  | 3.0 |  | 2.9 |  | 3.0 |  | 2.9 |  | 2.9 |  | 2.8 |  | 2.9 |  | 2.9 |  | 3.0 |
| **Employees ('000)** |  | 1,667.3 |  | 1,754.3 |  | 1,733.1 |  | 1,800.5 |  | 1,738.9 |  | 1,791.0 |  | 1,815.1 |  | 2,034.7 |  | 2,141.9 |  | 2,214.6 |  | 2,209.0 |  | 2,640.5 |  | 2,671.7 |

**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *The Manufacturing category has been disaggregated into Metals and non-Metals industries.*
4. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
5. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *123 Agriculture, Forestry and Fishing agreements were current as at 31 March 2025, covering 11,300 employees. The AAWI for these agreements was 3.7% and the average duration was 3.2 years.*

**Table 9 - Agreements expiring, by ANZSIC Division and quarter (March quarter 2025 - March quarter 2028)**

| **FOR ALL CURRENT AGREEMENTS** | |  | **Mar-25** |  | **Jun-25** |  | **Sep-25** |  | **Dec-25** |  | **Mar-26** |  | **Jun-26** |  | **Sep-26** |  | **Dec-26** |  | **Mar-27** |  | **Jun-27** |  | **Sep-27** |  | **Dec-27** |  | **Mar-28** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Agriculture, Forestry and Fishing** | **Agreements** |  | 3 |  | 16 |  | 11 |  | 5 |  | 1 |  | 12 |  | 6 |  | 5 |  | 9 |  | 6 |  | 6 |  | 13 |  | 5 |
| **AAWI (%)** |  | 4.5 |  | 3.6 |  | 3.2 |  | 4.2 |  | 1.5 |  | 3.1 |  | 3.3 |  | 3.4 |  | 3.9 |  | 4.5 |  | 3.7 |  | 3.3 |  | 1.5 |
| **Employees ('000)** |  | 0.1 |  | 1.9 |  | 0.6 |  | 0.2 |  | 0.0 |  | 0.9 |  | 0.2 |  | 0.2 |  | 0.4 |  | 2.4 |  | 0.7 |  | 0.7 |  | 0.3 |
| **Mining** | **Agreements** |  | 19 |  | 41 |  | 35 |  | 39 |  | 22 |  | 48 |  | 33 |  | 26 |  | 20 |  | 37 |  | 33 |  | 42 |  | 16 |
| **AAWI (%)** |  | 2.4 |  | 2.8 |  | 2.6 |  | 3.2 |  | 3.5 |  | 3.4 |  | 3.1 |  | 3.6 |  | 3.1 |  | 3.4 |  | 3.4 |  | 3.7 |  | 3.3 |
| **Employees ('000)** |  | 3.4 |  | 5.7 |  | 3.7 |  | 4.9 |  | 5.0 |  | 7.6 |  | 3.8 |  | 2.3 |  | 3.8 |  | 3.6 |  | 4.5 |  | 4.1 |  | 3.8 |
| **Manufacturing** | **Agreements** |  | 124 |  | 230 |  | 170 |  | 126 |  | 125 |  | 246 |  | 165 |  | 133 |  | 106 |  | 181 |  | 124 |  | 71 |  | 25 |
| **AAWI (%)** |  | 3.3 |  | 3.5 |  | 3.5 |  | 3.4 |  | 3.8 |  | 4.0 |  | 3.8 |  | 4.2 |  | 3.6 |  | 3.8 |  | 3.9 |  | 3.4 |  | 3.7 |
| **Employees ('000)** |  | 7.8 |  | 17.1 |  | 16.7 |  | 8.9 |  | 9.2 |  | 18.7 |  | 14.7 |  | 11.2 |  | 10.7 |  | 12.6 |  | 9.3 |  | 5.6 |  | 1.9 |
| **Non-Metal Manufacturing** | **Agreements** |  | 89 |  | 162 |  | 109 |  | 87 |  | 89 |  | 159 |  | 115 |  | 93 |  | 77 |  | 118 |  | 76 |  | 49 |  | 15 |
| **AAWI (%)** |  | 3.2 |  | 3.5 |  | 3.6 |  | 3.3 |  | 3.8 |  | 4.0 |  | 3.7 |  | 4.3 |  | 3.6 |  | 3.8 |  | 3.6 |  | 3.3 |  | 3.7 |
| **Employees ('000)** |  | 5.9 |  | 10.9 |  | 11.5 |  | 6.2 |  | 7.2 |  | 12.9 |  | 11.4 |  | 9.0 |  | 9.1 |  | 7.4 |  | 5.6 |  | 4.7 |  | 1.4 |
| **Metal Manufacturing** | **Agreements** |  | 35 |  | 68 |  | 61 |  | 39 |  | 36 |  | 87 |  | 50 |  | 40 |  | 29 |  | 63 |  | 48 |  | 22 |  | 10 |
| **AAWI (%)** |  | 3.4 |  | 3.5 |  | 3.3 |  | 3.6 |  | 3.7 |  | 4.0 |  | 3.9 |  | 4.1 |  | 3.9 |  | 3.8 |  | 4.4 |  | 3.5 |  | 3.9 |
| **Employees ('000)** |  | 1.9 |  | 6.2 |  | 5.2 |  | 2.7 |  | 2.0 |  | 5.7 |  | 3.3 |  | 2.2 |  | 1.6 |  | 5.2 |  | 3.7 |  | 0.9 |  | 0.5 |
| **Electricity, Gas, Water and Waste Services** | **Agreements** |  | 17 |  | 44 |  | 38 |  | 28 |  | 26 |  | 39 |  | 30 |  | 25 |  | 22 |  | 31 |  | 15 |  | 16 |  | 11 |
| **AAWI (%)** |  | 2.7 |  | 3.8 |  | 3.7 |  | 5.8 |  | 4.1 |  | 4.2 |  | 4.6 |  | 3.5 |  | 4.5 |  | 4.1 |  | 3.7 |  | 3.5 |  | 3.8 |
| **Employees ('000)** |  | 1.2 |  | 3.7 |  | 3.5 |  | 4.0 |  | 5.0 |  | 7.2 |  | 3.4 |  | 1.5 |  | 2.1 |  | 4.6 |  | 2.0 |  | 0.8 |  | 12.0 |
| **Construction** | **Agreements** |  | 422 |  | 237 |  | 160 |  | 278 |  | 150 |  | 193 |  | 240 |  | 303 |  | 99 |  | 158 |  | 704 |  | 315 |  | 141 |
| **AAWI (%)** |  | 3.0 |  | 3.4 |  | 3.2 |  | 4.3 |  | 3.9 |  | 3.9 |  | 5.1 |  | 4.7 |  | 3.4 |  | 3.6 |  | 6.2 |  | 4.5 |  | 4.1 |
| **Employees ('000)** |  | 10.4 |  | 8.5 |  | 4.3 |  | 7.8 |  | 3.6 |  | 6.0 |  | 7.2 |  | 6.3 |  | 3.6 |  | 5.7 |  | 23.6 |  | 8.6 |  | 3.4 |
| **Wholesale Trade** | **Agreements** |  | 12 |  | 19 |  | 16 |  | 16 |  | 11 |  | 17 |  | 13 |  | 11 |  | 13 |  | 22 |  | 15 |  | 19 |  | 4 |
| **AAWI (%)** |  | 2.6 |  | 4.0 |  | 3.8 |  | 3.5 |  | 3.6 |  | 4.0 |  | 4.1 |  | 3.3 |  | 3.9 |  | 3.2 |  | 4.1 |  | 2.6 |  | 3.2 |
| **Employees ('000)** |  | 0.5 |  | 1.1 |  | 1.5 |  | 0.7 |  | 0.4 |  | 1.9 |  | 1.0 |  | 0.4 |  | 0.7 |  | 2.4 |  | 5.9 |  | 1.1 |  | 0.1 |
| **Retail Trade** | **Agreements** |  | 7 |  | 11 |  | 7 |  | 10 |  | 9 |  | 11 |  | 10 |  | 5 |  | 5 |  | 18 |  | 8 |  | 12 |  | 2 |
| **AAWI (%)** |  | 2.3 |  | 4.0 |  | 3.3 |  | 2.4 |  | 2.9 |  | 4.1 |  | 3.4 |  | 2.7 |  | 4.8 |  | 3.3 |  | 2.6 |  | 2.7 |  | \* |
| **Employees ('000)** |  | 7.1 |  | 5.2 |  | 1.8 |  | 1.6 |  | 4.0 |  | 9.3 |  | 45.9 |  | 1.5 |  | 9.2 |  | 17.4 |  | 3.1 |  | 20.8 |  | 2.3 |
| **Accommodation and Food Services** | **Agreements** |  | 6 |  | 4 |  | 9 |  | 5 |  | 8 |  | 7 |  | 12 |  | 2 |  | 4 |  | 4 |  | 7 |  | 12 |  | 12 |
| **AAWI (%)** |  | 2.3 |  | 2.8 |  | 3.5 |  | 4.4 |  | 3.1 |  | 3.4 |  | 3.8 |  | 2.4 |  | 5.1 |  | 2.7 |  | 3.3 |  | 2.1 |  | 3.0 |
| **Employees ('000)** |  | 1.6 |  | 1.5 |  | 0.9 |  | 1.6 |  | 1.0 |  | 2.5 |  | 6.5 |  | 0.4 |  | 0.3 |  | 0.7 |  | 0.7 |  | 1.4 |  | 1.6 |
| **Transport, Postal and Warehousing** | **Agreements** |  | 66 |  | 156 |  | 75 |  | 116 |  | 67 |  | 158 |  | 95 |  | 77 |  | 64 |  | 113 |  | 84 |  | 46 |  | 33 |
| **AAWI (%)** |  | 3.3 |  | 3.2 |  | 3.4 |  | 3.4 |  | 4.0 |  | 3.8 |  | 3.7 |  | 3.7 |  | 3.9 |  | 3.7 |  | 3.6 |  | 3.9 |  | 5.4 |
| **Employees ('000)** |  | 6.4 |  | 14.0 |  | 6.0 |  | 13.9 |  | 15.1 |  | 33.7 |  | 9.5 |  | 9.9 |  | 6.1 |  | 18.8 |  | 7.1 |  | 32.1 |  | 5.0 |
| **Information Media and Telecommunications** | **Agreements** |  | 4 |  | 8 |  | 9 |  | 7 |  | 5 |  | 6 |  | 1 |  | 1 |  | 0 |  | 5 |  | 10 |  | 0 |  | 0 |
| **AAWI (%)** |  | 2.9 |  | 3.1 |  | 3.1 |  | 1.9 |  | 3.6 |  | 3.3 |  | \* |  | 2.2 |  | \* |  | 3.7 |  | 3.4 |  | \* |  | \* |
| **Employees ('000)** |  | 3.0 |  | 2.1 |  | 1.9 |  | 2.1 |  | 2.8 |  | 2.5 |  | 0.1 |  | 0.0 |  | 0.0 |  | 0.8 |  | 23.9 |  | 0.0 |  | 0.0 |
| **Financial and Insurance Services** | **Agreements** |  | 7 |  | 8 |  | 3 |  | 6 |  | 1 |  | 11 |  | 5 |  | 4 |  | 3 |  | 8 |  | 3 |  | 6 |  | 2 |
| **AAWI (%)** |  | 2.3 |  | 3.2 |  | 2.5 |  | 3.4 |  | \* |  | 4.4 |  | 4.2 |  | 4.0 |  | 3.4 |  | 4.0 |  | 3.1 |  | 2.5 |  | 3.6 |
| **Employees ('000)** |  | 1.3 |  | 2.6 |  | 0.6 |  | 2.1 |  | 0.2 |  | 42.2 |  | 6.9 |  | 29.9 |  | 3.7 |  | 4.9 |  | 18.9 |  | 38.8 |  | 9.7 |
| **Rental, Hiring and Real Estate Services** | **Agreements** |  | 2 |  | 7 |  | 5 |  | 5 |  | 3 |  | 4 |  | 6 |  | 2 |  | 4 |  | 4 |  | 3 |  | 7 |  | 5 |
| **AAWI (%)** |  | 2.4 |  | 2.3 |  | 4.5 |  | 3.1 |  | 1.7 |  | 3.6 |  | 3.5 |  | 1.9 |  | 3.0 |  | 3.5 |  | 3.5 |  | 4.0 |  | 2.7 |
| **Employees ('000)** |  | 0.2 |  | 0.1 |  | 0.2 |  | 0.1 |  | 1.5 |  | 0.3 |  | 0.2 |  | 0.0 |  | 0.0 |  | 0.1 |  | 0.0 |  | 0.9 |  | 0.2 |
| **Professional, Scientific and Technical Services** | **Agreements** |  | 4 |  | 14 |  | 8 |  | 8 |  | 7 |  | 17 |  | 4 |  | 5 |  | 10 |  | 9 |  | 5 |  | 12 |  | 3 |
| **AAWI (%)** |  | 3.2 |  | 3.4 |  | 3.9 |  | 3.7 |  | 4.2 |  | 3.2 |  | 3.5 |  | 4.2 |  | 3.3 |  | 3.5 |  | 4.0 |  | 3.2 |  | 2.7 |
| **Employees ('000)** |  | 0.7 |  | 1.4 |  | 1.0 |  | 1.3 |  | 0.2 |  | 3.7 |  | 0.9 |  | 6.6 |  | 1.2 |  | 0.7 |  | 0.6 |  | 0.7 |  | 0.1 |
| **Administrative and Support Services** | **Agreements** |  | 15 |  | 16 |  | 13 |  | 19 |  | 5 |  | 19 |  | 9 |  | 10 |  | 2 |  | 6 |  | 25 |  | 11 |  | 4 |
| **AAWI (%)** |  | 3.0 |  | 3.5 |  | 2.9 |  | 3.7 |  | 5.2 |  | 5.4 |  | 5.6 |  | 4.0 |  | 4.4 |  | 2.5 |  | 6.1 |  | 4.0 |  | 3.0 |
| **Employees ('000)** |  | 1.6 |  | 0.7 |  | 0.8 |  | 1.0 |  | 0.5 |  | 2.0 |  | 0.7 |  | 0.9 |  | 0.1 |  | 1.1 |  | 2.1 |  | 1.9 |  | 0.2 |
| **Public Administration and Safety** | **Agreements** |  | 19 |  | 81 |  | 19 |  | 29 |  | 25 |  | 27 |  | 14 |  | 20 |  | 111 |  | 26 |  | 14 |  | 12 |  | 3 |
| **AAWI (%)** |  | 2.5 |  | 2.5 |  | 2.1 |  | 3.2 |  | 3.6 |  | 3.2 |  | 4.4 |  | 3.7 |  | 3.8 |  | 3.4 |  | 3.6 |  | 3.8 |  | 2.9 |
| **Employees ('000)** |  | 2.7 |  | 31.5 |  | 18.5 |  | 10.2 |  | 30.4 |  | 7.6 |  | 5.5 |  | 6.8 |  | 178.7 |  | 12.1 |  | 4.6 |  | 12.7 |  | 0.2 |
| **Education and Training** | **Agreements** |  | 40 |  | 51 |  | 16 |  | 103 |  | 33 |  | 43 |  | 18 |  | 79 |  | 15 |  | 24 |  | 7 |  | 33 |  | 10 |
| **AAWI (%)** |  | 3.3 |  | 5.3 |  | 4.8 |  | 2.7 |  | 5.0 |  | 4.6 |  | 5.0 |  | 3.9 |  | 2.3 |  | 4.4 |  | 3.1 |  | 3.2 |  | 3.3 |
| **Employees ('000)** |  | 44.0 |  | 36.8 |  | 19.2 |  | 139.1 |  | 22.9 |  | 105.2 |  | 27.7 |  | 23.4 |  | 11.2 |  | 8.2 |  | 0.6 |  | 3.9 |  | 1.1 |
| **Health Care and Social Assistance** | **Agreements** |  | 30 |  | 107 |  | 110 |  | 54 |  | 46 |  | 123 |  | 45 |  | 40 |  | 25 |  | 68 |  | 44 |  | 31 |  | 9 |
| **AAWI (%)** |  | 2.8 |  | 3.3 |  | 4.0 |  | 2.8 |  | 2.2 |  | 3.0 |  | 3.1 |  | 3.5 |  | 3.4 |  | 3.4 |  | 3.5 |  | 3.0 |  | 3.6 |
| **Employees ('000)** |  | 11.0 |  | 96.5 |  | 25.2 |  | 37.3 |  | 35.7 |  | 61.9 |  | 25.9 |  | 55.9 |  | 3.0 |  | 22.9 |  | 9.5 |  | 9.7 |  | 1.9 |
| **Arts and Recreation Services** | **Agreements** |  | 8 |  | 20 |  | 9 |  | 13 |  | 7 |  | 12 |  | 3 |  | 4 |  | 6 |  | 9 |  | 1 |  | 21 |  | 1 |
| **AAWI (%)** |  | 2.9 |  | 3.9 |  | 2.2 |  | 2.3 |  | 3.2 |  | 3.4 |  | 3.2 |  | 3.6 |  | 3.8 |  | 4.5 |  | 3.7 |  | 3.2 |  | 2.8 |
| **Employees ('000)** |  | 2.5 |  | 9.7 |  | 3.6 |  | 3.1 |  | 1.1 |  | 2.8 |  | 0.1 |  | 1.0 |  | 0.7 |  | 4.5 |  | 0.0 |  | 1.1 |  | 0.2 |
| **Other Services** | **Agreements** |  | 9 |  | 34 |  | 24 |  | 24 |  | 15 |  | 17 |  | 13 |  | 9 |  | 10 |  | 24 |  | 13 |  | 8 |  | 3 |
| **AAWI (%)** |  | 2.3 |  | 3.3 |  | 3.0 |  | 4.0 |  | 3.4 |  | 3.2 |  | 3.1 |  | 4.3 |  | 4.0 |  | 3.6 |  | 4.6 |  | 3.8 |  | 3.7 |
| **Employees ('000)** |  | 0.5 |  | 3.3 |  | 2.7 |  | 1.0 |  | 1.9 |  | 2.5 |  | 1.8 |  | 0.9 |  | 0.8 |  | 2.9 |  | 3.6 |  | 1.0 |  | 0.6 |
| **All industries** | **Agreements** |  | 814 |  | 1,104 |  | 737 |  | 891 |  | 566 |  | 1,010 |  | 722 |  | 761 |  | 528 |  | 753 |  | 1,121 |  | 687 |  | 289 |
| **AAWI (%)** |  | 3.1 |  | 3.7 |  | 3.8 |  | 2.9 |  | 3.5 |  | 3.9 |  | 4.1 |  | 4.0 |  | 3.7 |  | 3.7 |  | 4.7 |  | 3.7 |  | 4.0 |
| **Employees ('000)** |  | 106.0 |  | 243.5 |  | 112.4 |  | 240.9 |  | 140.6 |  | 318.4 |  | 161.9 |  | 159.3 |  | 236.5 |  | 126.3 |  | 120.9 |  | 145.8 |  | 44.7 |

**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *The Manufacturing category has been disaggregated into Metals and non-Metals industries.*
4. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
5. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *5 Agriculture, Forestry and Fishing agreements, covering 300 employees, have an expiry date in the March quarter 2028. The AAWI of these agreements is 1.5%.*

**Table 10 - Agreements approved in the quarter, by state (March quarter 2022 - March quarter 2025)**

| **FOR AGREEMENTS APPROVED IN THE NOMINATED QUARTER** | |  | **Mar-22** |  | **Jun-22** |  | **Sep-22** |  | **Dec-22** |  | **Mar-23** |  | **Jun-23** |  | **Sep-23** |  | **Dec-23** |  | **Mar-24** |  | **Jun-24** |  | **Sep-24** |  | **Dec-24** |  | **Mar-25** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **ACT** | **Agreements** |  | 17 |  | 15 |  | 11 |  | 15 |  | 12 |  | 12 |  | 14 |  | 11 |  | 30 |  | 16 |  | 17 |  | 10 |  | 12 |
| **AAWI (%)** |  | 2.7 |  | 3.7 |  | 4.4 |  | 2.6 |  | 3.7 |  | 3.7 |  | 3.5 |  | 3.6 |  | 3.9 |  | 3.6 |  | 3.5 |  | 3.7 |  | 3.9 |
| **Duration (yrs.)** |  | 1.0 |  | 1.8 |  | 1.8 |  | 1.9 |  | 2.2 |  | 2.7 |  | 2.5 |  | 2.5 |  | 2.5 |  | 2.1 |  | 1.8 |  | 2.2 |  | 2.8 |
| **Employees ('000)** |  | 14.2 |  | 0.3 |  | 0.1 |  | 0.8 |  | 0.8 |  | 1.9 |  | 16.9 |  | 1.5 |  | 10.0 |  | 3.1 |  | 6.2 |  | 1.3 |  | 1.6 |
| **NSW** | **Agreements** |  | 166 |  | 173 |  | 219 |  | 206 |  | 155 |  | 172 |  | 192 |  | 199 |  | 146 |  | 195 |  | 176 |  | 252 |  | 162 |
| **AAWI (%)** |  | 2.7 |  | 3.0 |  | 3.2 |  | 3.7 |  | 3.8 |  | 3.7 |  | 5.5 |  | 4.4 |  | 3.7 |  | 4.4 |  | 3.9 |  | 4.1 |  | 3.7 |
| **Duration (yrs.)** |  | 2.7 |  | 2.6 |  | 3.0 |  | 2.3 |  | 2.6 |  | 2.0 |  | 2.5 |  | 2.7 |  | 2.1 |  | 2.1 |  | 1.9 |  | 2.4 |  | 2.9 |
| **Employees ('000)** |  | 26.5 |  | 13.4 |  | 16.6 |  | 28.0 |  | 11.5 |  | 30.7 |  | 19.7 |  | 19.9 |  | 28.6 |  | 29.5 |  | 25.4 |  | 27.1 |  | 25.3 |
| **NT** | **Agreements** |  | 12 |  | 11 |  | 11 |  | 10 |  | 7 |  | 8 |  | 9 |  | 13 |  | 4 |  | 5 |  | 9 |  | 22 |  | 22 |
| **AAWI (%)** |  | 2.2 |  | 2.7 |  | 2.6 |  | 2.5 |  | 3.1 |  | 3.1 |  | 3.5 |  | 3.8 |  | 3.0 |  | 4.1 |  | 3.3 |  | 3.9 |  | 3.4 |
| **Duration (yrs.)** |  | 3.0 |  | 2.6 |  | 3.0 |  | 3.1 |  | 1.8 |  | 2.6 |  | 3.0 |  | 2.5 |  | 3.6 |  | 2.8 |  | 3.0 |  | 3.0 |  | 3.1 |
| **Employees ('000)** |  | 1.7 |  | 1.3 |  | 1.0 |  | 1.0 |  | 4.7 |  | 0.8 |  | 6.7 |  | 1.0 |  | 0.1 |  | 0.2 |  | 1.0 |  | 4.9 |  | 1.3 |
| **Qld** | **Agreements** |  | 137 |  | 134 |  | 137 |  | 155 |  | 127 |  | 147 |  | 152 |  | 269 |  | 191 |  | 187 |  | 117 |  | 184 |  | 134 |
| **AAWI (%)** |  | 2.8 |  | 2.9 |  | 3.3 |  | 3.5 |  | 4.0 |  | 4.3 |  | 4.3 |  | 4.2 |  | 4.7 |  | 4.3 |  | 3.9 |  | 4.2 |  | 3.7 |
| **Duration (yrs.)** |  | 2.4 |  | 2.5 |  | 2.8 |  | 2.5 |  | 2.8 |  | 2.4 |  | 2.5 |  | 2.8 |  | 2.4 |  | 2.8 |  | 3.1 |  | 2.5 |  | 2.8 |
| **Employees ('000)** |  | 13.1 |  | 9.7 |  | 9.4 |  | 20.0 |  | 17.0 |  | 22.7 |  | 33.3 |  | 25.1 |  | 53.5 |  | 14.4 |  | 9.2 |  | 32.1 |  | 20.3 |
| **SA** | **Agreements** |  | 58 |  | 63 |  | 51 |  | 70 |  | 45 |  | 44 |  | 57 |  | 61 |  | 46 |  | 48 |  | 32 |  | 53 |  | 52 |
| **AAWI (%)** |  | 2.8 |  | 2.7 |  | 3.4 |  | 3.4 |  | 3.4 |  | 4.6 |  | 5.1 |  | 4.4 |  | 5.6 |  | 4.2 |  | 3.7 |  | 4.0 |  | 3.5 |
| **Duration (yrs.)** |  | 2.4 |  | 2.2 |  | 2.8 |  | 1.8 |  | 2.7 |  | 2.8 |  | 2.3 |  | 2.1 |  | 2.8 |  | 2.7 |  | 2.5 |  | 2.5 |  | 2.6 |
| **Employees ('000)** |  | 5.6 |  | 6.1 |  | 5.6 |  | 17.7 |  | 3.0 |  | 3.1 |  | 10.1 |  | 6.2 |  | 10.4 |  | 7.1 |  | 2.3 |  | 3.4 |  | 7.5 |
| **Tas** | **Agreements** |  | 31 |  | 24 |  | 30 |  | 32 |  | 26 |  | 32 |  | 27 |  | 25 |  | 25 |  | 27 |  | 25 |  | 40 |  | 35 |
| **AAWI (%)** |  | 2.5 |  | 2.9 |  | 3.3 |  | 3.6 |  | 4.0 |  | 3.7 |  | 5.8 |  | 4.6 |  | 3.1 |  | 3.9 |  | 3.6 |  | 4.6 |  | 3.9 |
| **Duration (yrs.)** |  | 2.7 |  | 3.0 |  | 2.8 |  | 2.3 |  | 2.4 |  | 1.8 |  | 2.1 |  | 2.6 |  | 2.1 |  | 2.8 |  | 2.2 |  | 1.8 |  | 2.0 |
| **Employees ('000)** |  | 3.8 |  | 1.5 |  | 3.0 |  | 3.4 |  | 1.2 |  | 3.8 |  | 2.3 |  | 1.3 |  | 3.2 |  | 2.6 |  | 2.4 |  | 5.4 |  | 7.6 |
| **Vic** | **Agreements** |  | 354 |  | 335 |  | 378 |  | 399 |  | 268 |  | 285 |  | 325 |  | 322 |  | 256 |  | 338 |  | 308 |  | 361 |  | 366 |
| **AAWI (%)** |  | 2.6 |  | 2.8 |  | 2.4 |  | 2.4 |  | 3.5 |  | 3.5 |  | 3.4 |  | 4.0 |  | 3.6 |  | 4.0 |  | 3.3 |  | 5.7 |  | 3.9 |
| **Duration (yrs.)** |  | 2.3 |  | 2.8 |  | 3.2 |  | 2.8 |  | 2.0 |  | 2.3 |  | 2.3 |  | 2.6 |  | 2.4 |  | 2.4 |  | 3.2 |  | 3.1 |  | 2.7 |
| **Employees ('000)** |  | 103.8 |  | 92.3 |  | 123.2 |  | 83.0 |  | 34.2 |  | 26.1 |  | 62.4 |  | 34.8 |  | 38.0 |  | 33.5 |  | 85.9 |  | 121.5 |  | 51.3 |
| **WA** | **Agreements** |  | 77 |  | 74 |  | 92 |  | 91 |  | 81 |  | 82 |  | 77 |  | 76 |  | 74 |  | 115 |  | 71 |  | 102 |  | 81 |
| **AAWI (%)** |  | 2.1 |  | 2.3 |  | 2.8 |  | 3.3 |  | 4.0 |  | 3.8 |  | 4.9 |  | 3.8 |  | 3.0 |  | 4.1 |  | 3.7 |  | 3.3 |  | 3.9 |
| **Duration (yrs.)** |  | 2.7 |  | 2.3 |  | 2.7 |  | 2.5 |  | 1.8 |  | 2.7 |  | 2.4 |  | 2.5 |  | 2.6 |  | 2.7 |  | 3.0 |  | 2.8 |  | 2.6 |
| **Employees ('000)** |  | 7.9 |  | 7.8 |  | 15.1 |  | 6.4 |  | 13.0 |  | 10.5 |  | 9.4 |  | 12.1 |  | 17.2 |  | 10.3 |  | 5.5 |  | 9.1 |  | 13.5 |
| **Multi-state** | **Agreements** |  | 156 |  | 114 |  | 159 |  | 148 |  | 120 |  | 156 |  | 221 |  | 282 |  | 250 |  | 273 |  | 184 |  | 182 |  | 163 |
| **AAWI (%)** |  | 2.6 |  | 2.8 |  | 2.9 |  | 3.7 |  | 3.7 |  | 3.7 |  | 4.3 |  | 4.8 |  | 3.9 |  | 3.7 |  | 4.2 |  | 3.8 |  | 3.5 |
| **Duration (yrs.)** |  | 2.7 |  | 2.6 |  | 2.5 |  | 2.4 |  | 2.4 |  | 2.9 |  | 2.9 |  | 2.5 |  | 2.8 |  | 3.3 |  | 3.3 |  | 2.8 |  | 2.8 |
| **Employees ('000)** |  | 70.6 |  | 22.3 |  | 39.6 |  | 62.0 |  | 49.0 |  | 36.5 |  | 135.2 |  | 174.9 |  | 205.1 |  | 174.8 |  | 203.3 |  | 185.4 |  | 39.9 |
| **Other** | **Agreements** |  | 1 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 1 |  | 0 |  | 0 |  | 1 |  | 0 |  | 1 |
| **AAWI (%)** |  | 2.0 |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | \* |  | 3.8 |
| **Duration (yrs.)** |  | 2.5 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 3.6 |  | 0.0 |  | 0.0 |  | 4.0 |  | 0.0 |  | 2.9 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.1 |  | 0.0 |  | 0.0 |  | 0.1 |  | 0.0 |  | 0.1 |
| **Total** | **Agreements** |  | 1,009 |  | 943 |  | 1,088 |  | 1,126 |  | 841 |  | 938 |  | 1,074 |  | 1,259 |  | 1,022 |  | 1,204 |  | 940 |  | 1,206 |  | 1,029 |
| **AAWI (%)** |  | 2.6 |  | 2.8 |  | 2.6 |  | 3.0 |  | 3.7 |  | 3.8 |  | 4.1 |  | 4.4 |  | 3.9 |  | 4.0 |  | 3.6 |  | 4.8 |  | 3.8 |
| **Duration (yrs.)** |  | 2.4 |  | 2.7 |  | 3.0 |  | 2.5 |  | 2.3 |  | 2.4 |  | 2.6 |  | 2.5 |  | 2.6 |  | 3.0 |  | 3.1 |  | 2.8 |  | 2.7 |
| **Employees ('000)** |  | 247.1 |  | 154.8 |  | 213.7 |  | 222.1 |  | 134.4 |  | 136.2 |  | 296.0 |  | 276.9 |  | 366.0 |  | 275.5 |  | 341.3 |  | 390.1 |  | 168.5 |

**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
4. *Figures for State and Territory agreements are based on intra-State agreements only.*
5. *Multiple State agreements are those covering more than one State and include Australia-wide agreements.*
6. *Other includes agreements operating in Australian external territories and agreements where the State/Territory status has not been identified.*
7. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *12 agreements approved in the March quarter 2025 operate solely in the ACT, covering 1,600 employees. The AAWI for these agreements was 3.9% and the average duration was 2.8 years.*

**Table 11 - Agreements current on the last day of the quarter, by state (March quarter 2022 - March quarter 2025)**

| **FOR AGREEMENTS CURRENT AT THE END OF THE NOMINATED QUARTER** | |  | **Mar-22** |  | **Jun-22** |  | **Sep-22** |  | **Dec-22** |  | **Mar-23** |  | **Jun-23** |  | **Sep-23** |  | **Dec-23** |  | **Mar-24** |  | **Jun-24** |  | **Sep-24** |  | **Dec-24** |  | **Mar-25** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **ACT** | **Agreements** |  | 122 |  | 129 |  | 125 |  | 109 |  | 115 |  | 119 |  | 112 |  | 117 |  | 133 |  | 143 |  | 137 |  | 138 |  | 142 |
| **AAWI (%)** |  | 2.7 |  | 2.7 |  | 2.8 |  | 2.7 |  | 2.9 |  | 3.2 |  | 3.5 |  | 3.5 |  | 3.6 |  | 3.6 |  | 3.6 |  | 3.6 |  | 3.6 |
| **Duration (yrs.)** |  | 1.6 |  | 1.6 |  | 1.5 |  | 2.1 |  | 2.8 |  | 2.8 |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.5 |  | 2.4 |  | 2.4 |  | 2.4 |
| **Employees ('000)** |  | 41.3 |  | 39.1 |  | 37.8 |  | 12.5 |  | 7.6 |  | 9.7 |  | 25.1 |  | 26.4 |  | 31.3 |  | 36.6 |  | 41.9 |  | 42.9 |  | 43.4 |
| **NSW** | **Agreements** |  | 2,044 |  | 2,055 |  | 2,058 |  | 2,144 |  | 2,037 |  | 2,076 |  | 2,070 |  | 2,130 |  | 1,812 |  | 1,896 |  | 1,815 |  | 1,981 |  | 1,997 |
| **AAWI (%)** |  | 2.6 |  | 2.6 |  | 2.8 |  | 3.0 |  | 3.0 |  | 3.1 |  | 3.5 |  | 3.6 |  | 3.6 |  | 3.8 |  | 3.9 |  | 3.9 |  | 4.0 |
| **Duration (yrs.)** |  | 2.7 |  | 2.7 |  | 2.9 |  | 2.8 |  | 2.8 |  | 2.7 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.7 |  | 2.7 |  | 2.6 |  | 2.8 |
| **Employees ('000)** |  | 190.4 |  | 191.7 |  | 162.9 |  | 183.6 |  | 179.4 |  | 197.6 |  | 190.9 |  | 204.1 |  | 196.8 |  | 219.0 |  | 215.1 |  | 235.6 |  | 219.9 |
| **NT** | **Agreements** |  | 118 |  | 116 |  | 109 |  | 113 |  | 112 |  | 114 |  | 114 |  | 118 |  | 117 |  | 117 |  | 107 |  | 117 |  | 128 |
| **AAWI (%)** |  | 2.4 |  | 2.4 |  | 2.3 |  | 2.3 |  | 2.6 |  | 2.6 |  | 3.0 |  | 3.0 |  | 3.0 |  | 3.0 |  | 3.1 |  | 3.4 |  | 3.4 |
| **Duration (yrs.)** |  | 3.2 |  | 3.2 |  | 3.2 |  | 3.2 |  | 2.7 |  | 2.7 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.7 |  | 2.8 |  | 3.0 |  | 3.1 |
| **Employees ('000)** |  | 11.9 |  | 12.6 |  | 8.4 |  | 8.9 |  | 13.4 |  | 14.0 |  | 20.2 |  | 20.9 |  | 20.7 |  | 20.4 |  | 19.9 |  | 20.2 |  | 19.5 |
| **Qld** | **Agreements** |  | 1,583 |  | 1,634 |  | 1,620 |  | 1,430 |  | 1,415 |  | 1,463 |  | 1,399 |  | 1,576 |  | 1,556 |  | 1,663 |  | 1,631 |  | 1,736 |  | 1,744 |
| **AAWI (%)** |  | 2.6 |  | 2.6 |  | 2.7 |  | 2.7 |  | 2.9 |  | 3.1 |  | 3.3 |  | 3.5 |  | 3.7 |  | 3.8 |  | 3.9 |  | 4.0 |  | 4.1 |
| **Duration (yrs.)** |  | 3.1 |  | 3.1 |  | 3.1 |  | 3.1 |  | 3.0 |  | 3.0 |  | 3.0 |  | 2.9 |  | 2.8 |  | 2.8 |  | 2.9 |  | 2.7 |  | 2.7 |
| **Employees ('000)** |  | 161.6 |  | 162.9 |  | 155.4 |  | 161.8 |  | 163.2 |  | 177.1 |  | 171.8 |  | 188.4 |  | 226.2 |  | 233.6 |  | 218.3 |  | 242.4 |  | 251.8 |
| **SA** | **Agreements** |  | 572 |  | 591 |  | 538 |  | 575 |  | 571 |  | 576 |  | 573 |  | 597 |  | 589 |  | 604 |  | 559 |  | 570 |  | 578 |
| **AAWI (%)** |  | 2.6 |  | 2.6 |  | 2.5 |  | 2.7 |  | 2.8 |  | 2.9 |  | 3.4 |  | 3.5 |  | 3.9 |  | 4.0 |  | 4.1 |  | 4.2 |  | 4.2 |
| **Duration (yrs.)** |  | 2.9 |  | 2.8 |  | 2.9 |  | 2.5 |  | 2.5 |  | 2.5 |  | 2.5 |  | 2.5 |  | 2.6 |  | 2.6 |  | 2.7 |  | 2.7 |  | 2.8 |
| **Employees ('000)** |  | 41.5 |  | 45.3 |  | 44.2 |  | 58.8 |  | 58.5 |  | 58.2 |  | 60.9 |  | 64.4 |  | 66.6 |  | 72.0 |  | 58.7 |  | 57.7 |  | 58.4 |
| **Tas** | **Agreements** |  | 269 |  | 287 |  | 261 |  | 281 |  | 283 |  | 295 |  | 276 |  | 287 |  | 291 |  | 306 |  | 270 |  | 301 |  | 313 |
| **AAWI (%)** |  | 3.0 |  | 2.9 |  | 2.9 |  | 3.0 |  | 3.0 |  | 3.1 |  | 3.4 |  | 3.5 |  | 3.4 |  | 3.4 |  | 3.4 |  | 3.7 |  | 3.8 |
| **Duration (yrs.)** |  | 2.9 |  | 2.9 |  | 3.0 |  | 2.9 |  | 3.0 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.7 |  | 2.5 |
| **Employees ('000)** |  | 23.5 |  | 25.1 |  | 23.1 |  | 25.9 |  | 23.7 |  | 26.6 |  | 25.7 |  | 26.2 |  | 27.2 |  | 27.9 |  | 24.2 |  | 28.9 |  | 33.8 |
| **Vic** | **Agreements** |  | 3,274 |  | 3,447 |  | 3,494 |  | 3,734 |  | 3,820 |  | 3,967 |  | 2,662 |  | 2,600 |  | 2,434 |  | 2,604 |  | 2,549 |  | 2,786 |  | 2,960 |
| **AAWI (%)** |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.5 |  | 2.5 |  | 2.6 |  | 2.5 |  | 2.6 |  | 2.7 |  | 2.8 |  | 2.9 |  | 3.5 |  | 3.5 |
| **Duration (yrs.)** |  | 3.0 |  | 2.9 |  | 3.0 |  | 3.0 |  | 2.9 |  | 2.9 |  | 3.0 |  | 2.9 |  | 2.9 |  | 3.0 |  | 3.0 |  | 3.1 |  | 3.1 |
| **Employees ('000)** |  | 433.7 |  | 518.2 |  | 582.7 |  | 644.6 |  | 660.2 |  | 674.0 |  | 668.5 |  | 666.3 |  | 626.5 |  | 575.0 |  | 605.7 |  | 700.5 |  | 718.8 |
| **WA** | **Agreements** |  | 913 |  | 919 |  | 892 |  | 942 |  | 936 |  | 935 |  | 901 |  | 917 |  | 901 |  | 953 |  | 941 |  | 991 |  | 993 |
| **AAWI (%)** |  | 2.0 |  | 2.0 |  | 2.1 |  | 2.2 |  | 2.5 |  | 2.6 |  | 3.0 |  | 3.2 |  | 3.2 |  | 3.3 |  | 3.4 |  | 3.4 |  | 3.5 |
| **Duration (yrs.)** |  | 2.9 |  | 2.8 |  | 2.9 |  | 3.0 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.9 |  | 2.9 |  | 2.9 |  | 3.0 |  | 3.1 |  | 3.0 |
| **Employees ('000)** |  | 90.9 |  | 90.8 |  | 88.3 |  | 83.3 |  | 89.9 |  | 95.8 |  | 88.7 |  | 91.4 |  | 101.7 |  | 103.2 |  | 97.0 |  | 93.6 |  | 101.0 |
| **Multi-state** | **Agreements** |  | 1,974 |  | 1,969 |  | 1,958 |  | 1,991 |  | 1,747 |  | 1,756 |  | 1,788 |  | 1,929 |  | 1,967 |  | 2,141 |  | 2,118 |  | 2,198 |  | 2,244 |
| **AAWI (%)** |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.7 |  | 2.8 |  | 2.9 |  | 3.1 |  | 3.5 |  | 3.6 |  | 3.7 |  | 3.8 |  | 3.9 |  | 3.9 |
| **Duration (yrs.)** |  | 3.2 |  | 3.2 |  | 3.4 |  | 3.4 |  | 3.1 |  | 3.1 |  | 3.1 |  | 2.9 |  | 2.9 |  | 2.9 |  | 2.8 |  | 3.0 |  | 3.0 |
| **Employees ('000)** |  | 672.1 |  | 668.3 |  | 630.0 |  | 620.7 |  | 542.7 |  | 537.8 |  | 563.2 |  | 746.4 |  | 844.9 |  | 926.8 |  | 927.9 |  | 1,218.6 |  | 1,224.8 |
| **Other** | **Agreements** |  | 6 |  | 6 |  | 6 |  | 6 |  | 6 |  | 4 |  | 3 |  | 4 |  | 3 |  | 3 |  | 3 |  | 3 |  | 4 |
| **AAWI (%)** |  | 2.2 |  | 2.2 |  | 2.2 |  | 2.2 |  | 2.2 |  | 2.0 |  | 1.9 |  | 1.9 |  | 1.8 |  | 1.8 |  | 1.5 |  | 1.5 |  | 3.5 |
| **Duration (yrs.)** |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.5 |  | 2.9 |  | 3.2 |  | 3.4 |  | 3.4 |  | 3.9 |  | 3.9 |  | 3.5 |
| **Employees ('000)** |  | 0.4 |  | 0.4 |  | 0.4 |  | 0.4 |  | 0.4 |  | 0.2 |  | 0.1 |  | 0.2 |  | 0.1 |  | 0.1 |  | 0.2 |  | 0.2 |  | 0.3 |
| **Total** | **Agreements** |  | 10,875 |  | 11,153 |  | 11,061 |  | 11,325 |  | 11,042 |  | 11,305 |  | 9,898 |  | 10,275 |  | 9,803 |  | 10,430 |  | 10,130 |  | 10,821 |  | 11,104 |
| **AAWI (%)** |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.7 |  | 2.8 |  | 3.0 |  | 3.1 |  | 3.3 |  | 3.4 |  | 3.5 |  | 3.7 |  | 3.8 |
| **Duration (yrs.)** |  | 3.0 |  | 3.0 |  | 3.1 |  | 3.1 |  | 3.0 |  | 2.9 |  | 3.0 |  | 2.9 |  | 2.9 |  | 2.8 |  | 2.9 |  | 2.9 |  | 3.0 |
| **Employees ('000)** |  | 1,667.3 |  | 1,754.3 |  | 1,733.1 |  | 1,800.5 |  | 1,738.9 |  | 1,791.0 |  | 1,815.1 |  | 2,034.7 |  | 2,141.9 |  | 2,214.6 |  | 2,209.0 |  | 2,640.5 |  | 2,671.7 |

**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
4. *Figures for State and Territory agreements are based on intra-State agreements only.*
5. *Multiple State agreements are those covering more than one State and include Australia-wide agreements.*
6. *Other includes agreements operating in Australian external territories and agreements where the State/Territory status has not been identified.*
7. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *142 agreements current as at 31 March 2025 operate solely in the ACT, covering 43,400 employees. The AAWI for these agreements was 3.6% and the average duration was 2.4 years.*

**Table 12a - Agreements approved in the quarter - non-quantifiable wage increases, by reason (March quarter 2022 to March quarter 2025)**

**Linked to minimum wage**

| **Agreement Type** | |  | **Mar-22** |  | **Jun-22** |  | **Sep-22** |  | **Dec-22** |  | **Mar-23** |  | **Jun-23** |  | **Sep-23** |  | **Dec-23** |  | **Mar-24** |  | **Jun-24** |  | **Sep-24** |  | **Dec-24** |  | **Mar-25** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Single enterprise non-Greenfields** | **Agreements** |  | 32 |  | 30 |  | 51 |  | 52 |  | 35 |  | 44 |  | 56 |  | 70 |  | 72 |  | 51 |  | 45 |  | 51 |  | 47 |
| **Employees ('000)** |  | 1.5 |  | 4.6 |  | 6.6 |  | 9.9 |  | 12.1 |  | 10.4 |  | 14.5 |  | 13.6 |  | 24.1 |  | 100.9 |  | 136.2 |  | 37.3 |  | 7.8 |
| **Single enterprise Greenfields** | **Agreements** |  | 2 |  | 1 |  | 3 |  | 2 |  | 1 |  | 3 |  | 1 |  | 0 |  | 0 |  | 4 |  | 2 |  | 2 |  | 1 |
| **Employees ('000)** |  | 0.2 |  | 0.1 |  | 0.2 |  | 0.2 |  | 0.1 |  | 0.3 |  | 0.1 |  | 0.0 |  | 0.0 |  | 0.3 |  | 0.1 |  | 0.2 |  | 0.1 |
| **Multi-enterprise non-Greenfields** | **Agreements** |  | 1 |  | 0 |  | 3 |  | 0 |  | 0 |  | 2 |  | 2 |  | 0 |  | 1 |  | 2 |  | 0 |  | 1 |  | 0 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 1.0 |  | 0.0 |  | 0.0 |  | 0.2 |  | 3.0 |  | 0.0 |  | 0.2 |  | 3.4 |  | 0.0 |  | 26.7 |  | 0.0 |
| **Multi-enterprise Greenfields** | **Agreements** |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |
| **Sub-total** | **Agreements** |  | 35 |  | 31 |  | 57 |  | 54 |  | 36 |  | 49 |  | 59 |  | 70 |  | 73 |  | 57 |  | 47 |  | 54 |  | 48 |
| **Employees ('000)** |  | 1.7 |  | 4.7 |  | 7.8 |  | 10.1 |  | 12.2 |  | 10.8 |  | 17.6 |  | 13.6 |  | 24.3 |  | 104.6 |  | 136.3 |  | 64.1 |  | 7.8 |

**Linked to CPI**

| **Agreement Type** | |  | **Mar-22** |  | **Jun-22** |  | **Sep-22** |  | **Dec-22** |  | **Mar-23** |  | **Jun-23** |  | **Sep-23** |  | **Dec-23** |  | **Mar-24** |  | **Jun-24** |  | **Sep-24** |  | **Dec-24** |  | **Mar-25** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Single enterprise non-Greenfields** | **Agreements** |  | 10 |  | 21 |  | 22 |  | 30 |  | 13 |  | 11 |  | 17 |  | 20 |  | 12 |  | 11 |  | 17 |  | 20 |  | 14 |
| **Employees ('000)** |  | 2.9 |  | 1.5 |  | 1.5 |  | 1.9 |  | 2.0 |  | 1.7 |  | 1.5 |  | 1.2 |  | 0.5 |  | 0.2 |  | 0.8 |  | 1.5 |  | 1.1 |
| **Single enterprise Greenfields** | **Agreements** |  | 0 |  | 1 |  | 0 |  | 0 |  | 0 |  | 0 |  | 1 |  | 1 |  | 0 |  | 1 |  | 0 |  | 0 |  | 0 |
| **Employees ('000)** |  | 0.0 |  | 0.1 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.1 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |
| **Multi-enterprise non-Greenfields** | **Agreements** |  | 0 |  | 0 |  | 0 |  | 0 |  | 1 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.7 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |
| **Multi-enterprise Greenfields** | **Agreements** |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |
| **Sub-total** | **Agreements** |  | 10 |  | 22 |  | 22 |  | 30 |  | 14 |  | 11 |  | 18 |  | 21 |  | 12 |  | 12 |  | 17 |  | 20 |  | 14 |
| **Employees ('000)** |  | 2.9 |  | 1.6 |  | 1.5 |  | 1.9 |  | 2.7 |  | 1.7 |  | 1.6 |  | 1.3 |  | 0.5 |  | 0.2 |  | 0.8 |  | 1.5 |  | 1.1 |

**Inconsistent increase**

| **Agreement Type** | |  | **Mar-22** |  | **Jun-22** |  | **Sep-22** |  | **Dec-22** |  | **Mar-23** |  | **Jun-23** |  | **Sep-23** |  | **Dec-23** |  | **Mar-24** |  | **Jun-24** |  | **Sep-24** |  | **Dec-24** |  | **Mar-25** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Single enterprise non-Greenfields** | **Agreements** |  | 38 |  | 38 |  | 55 |  | 67 |  | 31 |  | 53 |  | 53 |  | 40 |  | 47 |  | 69 |  | 106 |  | 53 |  | 69 |
| **Employees ('000)** |  | 19.9 |  | 63.8 |  | 6.4 |  | 39.1 |  | 8.5 |  | 14.8 |  | 87.1 |  | 51.3 |  | 8.8 |  | 19.3 |  | 9.0 |  | 44.1 |  | 20.4 |
| **Single enterprise Greenfields** | **Agreements** |  | 4 |  | 7 |  | 4 |  | 8 |  | 1 |  | 0 |  | 0 |  | 1 |  | 3 |  | 3 |  | 7 |  | 5 |  | 5 |
| **Employees ('000)** |  | 0.1 |  | 0.3 |  | 0.1 |  | 0.2 |  | 0.2 |  | 0.0 |  | 0.0 |  | 0.1 |  | 0.0 |  | 0.0 |  | 0.1 |  | 0.1 |  | 0.2 |
| **Multi-enterprise non-Greenfields** | **Agreements** |  | 2 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 4 |  | 1 |  | 0 |  | 2 |  | 1 |
| **Employees ('000)** |  | 0.2 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 1.8 |  | 0.1 |  | 0.0 |  | 5.2 |  | 0.1 |
| **Multi-enterprise Greenfields** | **Agreements** |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |
| **Sub-total** | **Agreements** |  | 44 |  | 45 |  | 59 |  | 75 |  | 32 |  | 53 |  | 53 |  | 41 |  | 54 |  | 73 |  | 113 |  | 60 |  | 75 |
| **Employees ('000)** |  | 20.2 |  | 64.1 |  | 6.5 |  | 39.3 |  | 8.7 |  | 14.8 |  | 87.1 |  | 51.3 |  | 10.7 |  | 19.4 |  | 9.1 |  | 49.4 |  | 20.7 |

**Performance linked**

| **Agreement Type** | |  | **Mar-22** |  | **Jun-22** |  | **Sep-22** |  | **Dec-22** |  | **Mar-23** |  | **Jun-23** |  | **Sep-23** |  | **Dec-23** |  | **Mar-24** |  | **Jun-24** |  | **Sep-24** |  | **Dec-24** |  | **Mar-25** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Single enterprise non-Greenfields** | **Agreements** |  | 1 |  | 3 |  | 4 |  | 2 |  | 2 |  | 5 |  | 1 |  | 6 |  | 2 |  | 4 |  | 8 |  | 3 |  | 1 |
| **Employees ('000)** |  | 0.1 |  | 0.1 |  | 17.4 |  | 0.2 |  | 0.1 |  | 0.6 |  | 0.0 |  | 36.8 |  | 0.0 |  | 0.3 |  | 22.3 |  | 5.6 |  | 0.3 |
| **Single enterprise Greenfields** | **Agreements** |  | 0 |  | 0 |  | 0 |  | 1 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |
| **Multi-enterprise non-Greenfields** | **Agreements** |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |
| **Multi-enterprise Greenfields** | **Agreements** |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |
| **Sub-total** | **Agreements** |  | 1 |  | 3 |  | 4 |  | 3 |  | 2 |  | 5 |  | 1 |  | 6 |  | 2 |  | 4 |  | 8 |  | 3 |  | 1 |
| **Employees ('000)** |  | 0.1 |  | 0.1 |  | 17.4 |  | 0.2 |  | 0.1 |  | 0.6 |  | 0.0 |  | 36.8 |  | 0.0 |  | 0.3 |  | 22.3 |  | 5.6 |  | 0.3 |

**Other reason**

| **Agreement Type** | |  | **Mar-22** |  | **Jun-22** |  | **Sep-22** |  | **Dec-22** |  | **Mar-23** |  | **Jun-23** |  | **Sep-23** |  | **Dec-23** |  | **Mar-24** |  | **Jun-24** |  | **Sep-24** |  | **Dec-24** |  | **Mar-25** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Single enterprise non-Greenfields** | **Agreements** |  | 51 |  | 42 |  | 65 |  | 57 |  | 37 |  | 57 |  | 79 |  | 96 |  | 85 |  | 73 |  | 53 |  | 73 |  | 53 |
| **Employees ('000)** |  | 7.1 |  | 4.2 |  | 5.0 |  | 14.3 |  | 5.5 |  | 6.0 |  | 7.2 |  | 30.4 |  | 17.9 |  | 7.8 |  | 8.7 |  | 25.6 |  | 7.8 |
| **Single enterprise Greenfields** | **Agreements** |  | 5 |  | 2 |  | 2 |  | 1 |  | 1 |  | 1 |  | 3 |  | 3 |  | 0 |  | 0 |  | 3 |  | 2 |  | 5 |
| **Employees ('000)** |  | 0.9 |  | 0.1 |  | 0.0 |  | 0.1 |  | 0.0 |  | 0.1 |  | 0.2 |  | 0.1 |  | 0.0 |  | 0.0 |  | 0.1 |  | 0.1 |  | 0.4 |
| **Multi-enterprise non-Greenfields** | **Agreements** |  | 1 |  | 1 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 4 |  | 0 |  | 0 |  | 0 |  | 3 |
| **Employees ('000)** |  | 0.2 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 31.1 |  | 0.0 |  | 0.0 |  | 0.0 |  | 4.8 |
| **Multi-enterprise Greenfields** | **Agreements** |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |
| **Sub-total** | **Agreements** |  | 57 |  | 45 |  | 67 |  | 58 |  | 38 |  | 58 |  | 82 |  | 99 |  | 89 |  | 73 |  | 56 |  | 75 |  | 61 |
| **Employees ('000)** |  | 8.2 |  | 4.3 |  | 5.0 |  | 14.4 |  | 5.5 |  | 6.1 |  | 7.4 |  | 30.5 |  | 49.0 |  | 7.8 |  | 8.8 |  | 25.7 |  | 12.9 |

**Totals**

| **Agreement Type** | |  | **Mar-22** |  | **Jun-22** |  | **Sep-22** |  | **Dec-22** |  | **Mar-23** |  | **Jun-23** |  | **Sep-23** |  | **Dec-23** |  | **Mar-24** |  | **Jun-24** |  | **Sep-24** |  | **Dec-24** |  | **Mar-25** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Total non-quantifiable** | **Agreements** |  | 147 |  | 146 |  | 209 |  | 220 |  | 122 |  | 176 |  | 213 |  | 237 |  | 230 |  | 219 |  | 241 |  | 212 |  | 199 |
| **Employees ('000)** |  | 33.1 |  | 74.7 |  | 38.2 |  | 65.9 |  | 29.2 |  | 34.0 |  | 113.8 |  | 133.4 |  | 84.4 |  | 132.4 |  | 177.4 |  | 146.4 |  | 42.9 |

**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

**Notes:**

1. *Non-quantifiable wage agreements are those which do not provide a consistent wage increase for all employees or link wage increases to other methods. Refer to the technical notes for further explanation.*
2. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *47 single enterprise non-Greenfields agreements approved in the March quarter 2025 had non-quantifiable AAWIs because wage increases were linked to minimum wage movements. These agreements covered 7,800 employees.*

**Table 12b - Agreements approved in the quarter - quantifiable wage increases (March quarter 2022 to March quarter 2025)**

**Quantifiable agreements**

| **Agreement Type** | |  | **Mar-22** |  | **Jun-22** |  | **Sep-22** |  | **Dec-22** |  | **Mar-23** |  | **Jun-23** |  | **Sep-23** |  | **Dec-23** |  | **Mar-24** |  | **Jun-24** |  | **Sep-24** |  | **Dec-24** |  | **Mar-25** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Single enterprise non-Greenfields** | **Agreements** |  | 776 |  | 698 |  | 819 |  | 853 |  | 663 |  | 698 |  | 798 |  | 962 |  | 737 |  | 885 |  | 640 |  | 916 |  | 774 |
| **Employees ('000)** |  | 185.7 |  | 76.5 |  | 171.6 |  | 151.1 |  | 103.2 |  | 99.9 |  | 146.8 |  | 141.8 |  | 267.8 |  | 140.8 |  | 161.8 |  | 166.3 |  | 121.5 |
| **Single enterprise Greenfields** | **Agreements** |  | 78 |  | 93 |  | 56 |  | 49 |  | 56 |  | 63 |  | 60 |  | 59 |  | 48 |  | 99 |  | 59 |  | 75 |  | 53 |
| **Employees ('000)** |  | 2.3 |  | 2.6 |  | 1.2 |  | 2.5 |  | 2.1 |  | 2.2 |  | 1.8 |  | 1.6 |  | 1.6 |  | 2.0 |  | 2.1 |  | 4.0 |  | 2.8 |
| **Multi-enterprise non-Greenfields** | **Agreements** |  | 8 |  | 6 |  | 4 |  | 3 |  | 0 |  | 1 |  | 3 |  | 1 |  | 7 |  | 1 |  | 0 |  | 3 |  | 2 |
| **Employees ('000)** |  | 26.0 |  | 0.9 |  | 2.7 |  | 2.6 |  | 0.0 |  | 0.2 |  | 33.7 |  | 0.0 |  | 12.3 |  | 0.2 |  | 0.0 |  | 73.4 |  | 1.3 |
| **Multi-enterprise Greenfields** | **Agreements** |  | 0 |  | 0 |  | 0 |  | 1 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 1 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |
| **Total quantifiable** | **Agreements** |  | 862 |  | 797 |  | 879 |  | 906 |  | 719 |  | 762 |  | 861 |  | 1,022 |  | 792 |  | 985 |  | 699 |  | 994 |  | 830 |
| **Employees ('000)** |  | 214.0 |  | 80.1 |  | 175.5 |  | 156.2 |  | 105.3 |  | 102.2 |  | 182.2 |  | 143.4 |  | 281.6 |  | 143.0 |  | 163.9 |  | 243.7 |  | 125.6 |

**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

**Notes:**

1. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *774 single enterprise non-Greenfields agreements approved in the March quarter 2025 had quantifiable AAWIs. These agreements covered 121,500 employees.*

**Table 13 - Agreements approved in the quarter, by union coverage (March quarter 2022 to March quarter 2025)**

| **FOR AGREEMENTS APPROVED IN THE NOMINATED QUARTER** | |  | **Mar-22** |  | **Jun-22** |  | **Sep-22** |  | **Dec-22** |  | **Mar-23** |  | **Jun-23** |  | **Sep-23** |  | **Dec-23** |  | **Mar-24** |  | **Jun-24** |  | **Sep-24** |  | **Dec-24** |  | **Mar-25** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Union covered** | **Agreements** |  | 847 |  | 742 |  | 870 |  | 910 |  | 673 |  | 713 |  | 806 |  | 1,001 |  | 794 |  | 1,005 |  | 754 |  | 1,024 |  | 855 |
| **AAWI (%)** |  | 2.6 |  | 2.8 |  | 2.6 |  | 3.0 |  | 3.7 |  | 3.8 |  | 4.2 |  | 4.5 |  | 3.9 |  | 4.0 |  | 3.7 |  | 4.8 |  | 3.8 |
| **Duration (yrs.)** |  | 2.4 |  | 2.7 |  | 3.0 |  | 2.5 |  | 2.2 |  | 2.3 |  | 2.6 |  | 2.5 |  | 2.6 |  | 3.0 |  | 3.1 |  | 2.8 |  | 2.7 |
| **Employees ('000)** |  | 239.6 |  | 146.9 |  | 205.7 |  | 214.6 |  | 126.2 |  | 122.0 |  | 281.5 |  | 263.1 |  | 357.6 |  | 266.7 |  | 332.7 |  | 383.2 |  | 160.1 |
| **No union covered** | **Agreements** |  | 162 |  | 201 |  | 218 |  | 216 |  | 168 |  | 225 |  | 268 |  | 258 |  | 228 |  | 199 |  | 186 |  | 182 |  | 174 |
| **AAWI (%)** |  | 2.4 |  | 2.8 |  | 3.1 |  | 2.9 |  | 3.4 |  | 3.4 |  | 3.5 |  | 3.4 |  | 3.5 |  | 3.0 |  | 3.1 |  | 3.5 |  | 3.2 |
| **Duration (yrs.)** |  | 3.6 |  | 3.0 |  | 3.3 |  | 3.1 |  | 3.4 |  | 3.7 |  | 3.5 |  | 3.6 |  | 3.6 |  | 3.6 |  | 3.4 |  | 3.4 |  | 3.4 |
| **Employees ('000)** |  | 7.4 |  | 7.9 |  | 8.0 |  | 7.5 |  | 8.2 |  | 14.2 |  | 14.4 |  | 13.8 |  | 8.4 |  | 8.8 |  | 8.6 |  | 7.0 |  | 8.4 |
| **All** | **Agreements** |  | 1,009 |  | 943 |  | 1,088 |  | 1,126 |  | 841 |  | 938 |  | 1,074 |  | 1,259 |  | 1,022 |  | 1,204 |  | 940 |  | 1,206 |  | 1,029 |
| **AAWI (%)** |  | 2.6 |  | 2.8 |  | 2.6 |  | 3.0 |  | 3.7 |  | 3.8 |  | 4.1 |  | 4.4 |  | 3.9 |  | 4.0 |  | 3.6 |  | 4.8 |  | 3.8 |
| **Duration (yrs.)** |  | 2.4 |  | 2.7 |  | 3.0 |  | 2.5 |  | 2.3 |  | 2.4 |  | 2.6 |  | 2.5 |  | 2.6 |  | 3.0 |  | 3.1 |  | 2.8 |  | 2.7 |
| **Employees ('000)** |  | 247.1 |  | 154.8 |  | 213.7 |  | 222.1 |  | 134.4 |  | 136.2 |  | 296.0 |  | 276.9 |  | 366.0 |  | 275.5 |  | 341.3 |  | 390.1 |  | 168.5 |

**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
4. *Under the Fair Work Act 2009, a union can be covered by an agreement even if it was not involved in the bargaining process. This data does not distinguish between coverage and bargaining presence.*
5. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *855 agreements approved in the March quarter 2025 covering 160,100 employees formally covered a union. The AAWI for these agreements was 3.8% and the average duration was 2.7 years.*

**Table 14 - Agreements current on the last day of the quarter, by union coverage (March quarter 2022 to March quarter 2025)**

| **FOR AGREEMENTS CURRENT AT THE END OF THE NOMINATED QUARTER** | |  | **Mar-22** |  | **Jun-22** |  | **Sep-22** |  | **Dec-22** |  | **Mar-23** |  | **Jun-23** |  | **Sep-23** |  | **Dec-23** |  | **Mar-24** |  | **Jun-24** |  | **Sep-24** |  | **Dec-24** |  | **Mar-25** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Union covered** | **Agreements** |  | 7,808 |  | 8,132 |  | 8,086 |  | 8,317 |  | 8,120 |  | 8,460 |  | 7,120 |  | 7,446 |  | 6,934 |  | 7,538 |  | 7,298 |  | 7,984 |  | 8,267 |
| **AAWI (%)** |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.7 |  | 2.8 |  | 3.0 |  | 3.1 |  | 3.3 |  | 3.5 |  | 3.5 |  | 3.8 |  | 3.8 |
| **Duration (yrs.)** |  | 2.9 |  | 2.9 |  | 3.0 |  | 3.0 |  | 2.9 |  | 2.9 |  | 2.9 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.8 |  | 2.9 |  | 2.9 |
| **Employees ('000)** |  | 1,557.1 |  | 1,645.7 |  | 1,626.3 |  | 1,691.4 |  | 1,632.0 |  | 1,684.9 |  | 1,698.7 |  | 1,910.8 |  | 2,015.7 |  | 2,088.5 |  | 2,084.5 |  | 2,514.7 |  | 2,543.8 |
| **No union covered** | **Agreements** |  | 3,067 |  | 3,021 |  | 2,975 |  | 3,008 |  | 2,922 |  | 2,845 |  | 2,778 |  | 2,829 |  | 2,869 |  | 2,892 |  | 2,832 |  | 2,837 |  | 2,837 |
| **AAWI (%)** |  | 2.4 |  | 2.4 |  | 2.4 |  | 2.5 |  | 2.6 |  | 2.6 |  | 2.8 |  | 2.9 |  | 3.0 |  | 3.0 |  | 3.0 |  | 3.1 |  | 3.1 |
| **Duration (yrs.)** |  | 4.2 |  | 4.2 |  | 4.2 |  | 4.1 |  | 4.2 |  | 4.1 |  | 4.2 |  | 4.1 |  | 4.1 |  | 3.9 |  | 3.7 |  | 3.6 |  | 3.6 |
| **Employees ('000)** |  | 110.1 |  | 108.6 |  | 106.8 |  | 109.1 |  | 106.9 |  | 106.1 |  | 116.4 |  | 123.9 |  | 126.3 |  | 126.2 |  | 124.5 |  | 125.8 |  | 127.9 |
| **All** | **Agreements** |  | 10,875 |  | 11,153 |  | 11,061 |  | 11,325 |  | 11,042 |  | 11,305 |  | 9,898 |  | 10,275 |  | 9,803 |  | 10,430 |  | 10,130 |  | 10,821 |  | 11,104 |
| **AAWI (%)** |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.6 |  | 2.7 |  | 2.8 |  | 3.0 |  | 3.1 |  | 3.3 |  | 3.4 |  | 3.5 |  | 3.7 |  | 3.8 |
| **Duration (yrs.)** |  | 3.0 |  | 3.0 |  | 3.1 |  | 3.1 |  | 3.0 |  | 2.9 |  | 3.0 |  | 2.9 |  | 2.9 |  | 2.8 |  | 2.9 |  | 2.9 |  | 3.0 |
| **Employees ('000)** |  | 1,667.3 |  | 1,754.3 |  | 1,733.1 |  | 1,800.5 |  | 1,738.9 |  | 1,791.0 |  | 1,815.1 |  | 2,034.7 |  | 2,141.9 |  | 2,214.6 |  | 2,209.0 |  | 2,640.5 |  | 2,671.7 |

**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
4. *Under the Fair Work Act 2009, a union can be covered by an agreement even if it was not involved in the bargaining process. This data does not distinguish between coverage and bargaining presence.*
5. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *8,267 agreements current as at 31 March 2025 covering 2,543,800 employees formally covered a union. The AAWI for these agreements was 3.8% and the average duration was 2.9 years.*

**Table 15 - Agreements approved in the March quarter 2025, covering 2,000 employees or more**

| **Agreement ID** | **Title** | **Employees** | **AAWI (%)** | **ANZSIC** | **States** | **Sector** |
| --- | --- | --- | --- | --- | --- | --- |
| **AE527923** | Suncorp Enterprise Agreement 2025 | 10,563 | Inconsistent increase | Financial and Insurance Services | Australia-wide | Private |
| **AE528210** | TAFE Commission of NSW Teachers and Related Employees Enterprise Agreement 2025-2028 | 8,915 | 3.2 | Education and Training | NSW | Public |
| **AE528036** | Ambulance Victoria Enterprise Agreement 2024 | 6,846 | 3.0 | Health Care and Social Assistance | Vic | Public |
| **AE528408** | Tasmanian Catholic Education Single Enterprise Agreement 2024 | 4,034 | Other reason | Education and Training | Tas | Private |
| **AE528076** | Bupa Aged Care Australia, ANMF and HWU Victorian Enterprise Agreement 2024 | 2,923 | 3.0 | Health Care and Social Assistance | Vic | Private |
| **AE528440** | Victoria University Enterprise Agreement 2025 | 2,856 | 4.2 | Education and Training | Vic | Public |
| **AE527945** | Ausgrid Enterprise Agreement 2024 | 2,791 | 4.3 | Electricity, Gas, Water and Waste Services | NSW | Private |
| **AE527786** | Western Power and Australian Services Union Enterprise Agreement 2024 | 2,711 | 4.9 | Electricity, Gas, Water and Waste Services | WA | Public |
| **AE527705** | Catholic Schools Broken Bay Enterprise Agreement 2024 | 2,671 | 2.9 | Education and Training | NSW | Private |
| **AE527986** | City of Greater Geelong Enterprise Agreement (No. 12) 2024 | 2,570 | 3.3 | Public Administration and Safety | Vic | Public |
| **AE527777** | QML/TML Pathology Enterprise Agreement 2024 | 2,155 | 3.0 | Health Care and Social Assistance | Qld, Tas | Private |
| **AE528079** | GrainCorp Operations Limited – NSW Country Operations Enterprise Agreement 2024 | 2,095 | 4.3 | Transport, Postal and Warehousing | NSW | Private |

**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *\* Where asterisk occurs, this indicates that at least one wage increase in the agreement is not quantifiable.*
4. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** TAFE Commission of NSW Teachers and Related Employees Enterprise Agreement 2025-2028 *covers 8,915 employees. The AAWI for this agreement was 3.2%, it covers employees in the Education and Training industry, and operates solely in New South Wales.*

**Table 16 - Agreements approved in the quarter, by state and ANZSIC division, March quarter 2025**

| **FOR AGREEMENTS APPROVED IN THE NOMINATED QUARTER** | |  | **ACT** |  | **NSW** |  | **NT** |  | **Qld** |  | **SA** |  | **Tas** |  | **Vic** |  | **WA** |  | **Multi-state** |  | **Other** |  | **Total** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Agriculture, Forestry and Fishing** | **Agreements** |  | 0 |  | 4 |  | 0 |  | 1 |  | 0 |  | 2 |  | 4 |  | 0 |  | 0 |  | 0 |  | 12 |
| **AAWI (%)** |  | \* |  | 4.3 |  | \* |  | \* |  | \* |  | 4.4 |  | 3.7 |  | \* |  | \* |  | \* |  | 4.1 |
| **Duration (yrs.)** |  | 0.0 |  | 2.5 |  | 0.0 |  | 4.0 |  | 0.0 |  | 2.3 |  | 2.7 |  | 0.0 |  | 0.0 |  | 0.0 |  | 2.6 |
| **Employees ('000)** |  | 0.0 |  | 0.8 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.1 |  | 0.3 |  | 0.0 |  | 0.0 |  | 0.0 |  | 1.2 |
| **Mining** | **Agreements** |  | 0 |  | 9 |  | 2 |  | 4 |  | 1 |  | 2 |  | 2 |  | 1 |  | 11 |  | 1 |  | 33 |
| **AAWI (%)** |  | \* |  | 4.6 |  | \* |  | 4.5 |  | 4.0 |  | 2.5 |  | 3.6 |  | \* |  | 3.3 |  | 3.8 |  | 4.2 |
| **Duration (yrs.)** |  | 0.0 |  | 2.7 |  | 4.0 |  | 3.6 |  | 2.7 |  | 3.0 |  | 3.1 |  | 4.0 |  | 3.3 |  | 2.9 |  | 3.4 |
| **Employees ('000)** |  | 0.0 |  | 0.7 |  | 0.2 |  | 1.5 |  | 0.0 |  | 0.1 |  | 0.1 |  | 0.2 |  | 0.5 |  | 0.1 |  | 3.4 |
| **Manufacturing** | **Agreements** |  | 0 |  | 28 |  | 2 |  | 27 |  | 11 |  | 5 |  | 58 |  | 7 |  | 19 |  | 0 |  | 157 |
| **AAWI (%)** |  | \* |  | 3.8 |  | 3.2 |  | 3.9 |  | 3.4 |  | 4.3 |  | 4.1 |  | 3.7 |  | 3.0 |  | \* |  | 3.8 |
| **Duration (yrs.)** |  | 0.0 |  | 2.8 |  | 3.1 |  | 2.9 |  | 3.0 |  | 2.8 |  | 2.5 |  | 3.2 |  | 3.3 |  | 0.0 |  | 2.9 |
| **Employees ('000)** |  | 0.0 |  | 1.8 |  | 0.0 |  | 3.6 |  | 1.6 |  | 0.5 |  | 3.9 |  | 0.3 |  | 3.1 |  | 0.0 |  | 14.9 |
| **Non-Metal Manufacturing** | **Agreements** |  | 0 |  | 18 |  | 2 |  | 23 |  | 8 |  | 4 |  | 46 |  | 4 |  | 9 |  | 0 |  | 114 |
| **AAWI (%)** |  | \* |  | 3.8 |  | 3.2 |  | 3.9 |  | 3.2 |  | 4.4 |  | 4.1 |  | 3.5 |  | 2.6 |  | \* |  | 3.7 |
| **Duration (yrs.)** |  | 0.0 |  | 2.8 |  | 3.1 |  | 3.0 |  | 3.1 |  | 2.8 |  | 2.5 |  | 3.0 |  | 3.4 |  | 0.0 |  | 2.9 |
| **Employees ('000)** |  | 0.0 |  | 1.3 |  | 0.0 |  | 3.4 |  | 1.1 |  | 0.4 |  | 3.7 |  | 0.2 |  | 2.5 |  | 0.0 |  | 12.6 |
| **Metal Manufacturing** | **Agreements** |  | 0 |  | 10 |  | 0 |  | 4 |  | 3 |  | 1 |  | 12 |  | 3 |  | 10 |  | 0 |  | 43 |
| **AAWI (%)** |  | \* |  | 3.7 |  | \* |  | 3.7 |  | 4.6 |  | 3.5 |  | 4.1 |  | 3.9 |  | 4.2 |  | \* |  | 4.0 |
| **Duration (yrs.)** |  | 0.0 |  | 2.6 |  | 0.0 |  | 2.8 |  | 2.9 |  | 2.4 |  | 2.3 |  | 3.6 |  | 3.0 |  | 0.0 |  | 2.8 |
| **Employees ('000)** |  | 0.0 |  | 0.5 |  | 0.0 |  | 0.3 |  | 0.5 |  | 0.0 |  | 0.2 |  | 0.1 |  | 0.6 |  | 0.0 |  | 2.3 |
| **Electricity, Gas, Water and Waste Services** | **Agreements** |  | 0 |  | 7 |  | 2 |  | 7 |  | 1 |  | 1 |  | 5 |  | 2 |  | 3 |  | 0 |  | 28 |
| **AAWI (%)** |  | \* |  | 4.3 |  | 3.9 |  | 4.0 |  | 5.0 |  | 4.3 |  | 3.4 |  | 4.9 |  | 4.0 |  | \* |  | 4.4 |
| **Duration (yrs.)** |  | 0.0 |  | 2.6 |  | 3.6 |  | 2.8 |  | 0.4 |  | 3.8 |  | 2.5 |  | 2.5 |  | 2.4 |  | 0.0 |  | 2.5 |
| **Employees ('000)** |  | 0.0 |  | 2.9 |  | 0.0 |  | 0.8 |  | 0.0 |  | 0.0 |  | 0.6 |  | 2.8 |  | 1.6 |  | 0.0 |  | 8.7 |
| **Construction** | **Agreements** |  | 5 |  | 58 |  | 6 |  | 33 |  | 16 |  | 3 |  | 169 |  | 32 |  | 56 |  | 0 |  | 378 |
| **AAWI (%)** |  | 5.3 |  | 6.3 |  | 3.7 |  | 4.1 |  | 4.0 |  | 4.0 |  | 6.5 |  | 3.2 |  | 4.9 |  | \* |  | 5.5 |
| **Duration (yrs.)** |  | 3.8 |  | 2.5 |  | 2.6 |  | 3.3 |  | 3.4 |  | 2.7 |  | 2.3 |  | 2.8 |  | 3.0 |  | 0.0 |  | 2.7 |
| **Employees ('000)** |  | 0.1 |  | 1.4 |  | 0.1 |  | 1.6 |  | 0.6 |  | 0.1 |  | 5.3 |  | 1.1 |  | 1.9 |  | 0.0 |  | 12.1 |
| **Wholesale Trade** | **Agreements** |  | 1 |  | 5 |  | 0 |  | 2 |  | 0 |  | 0 |  | 8 |  | 0 |  | 1 |  | 0 |  | 17 |
| **AAWI (%)** |  | 4.7 |  | 3.5 |  | \* |  | 3.8 |  | \* |  | \* |  | 4.2 |  | \* |  | 3.9 |  | \* |  | 4.1 |
| **Duration (yrs.)** |  | 2.2 |  | 2.4 |  | 0.0 |  | 2.6 |  | 0.0 |  | 0.0 |  | 2.4 |  | 0.0 |  | 3.0 |  | 0.0 |  | 2.4 |
| **Employees ('000)** |  | 0.0 |  | 0.2 |  | 0.0 |  | 0.1 |  | 0.0 |  | 0.0 |  | 0.9 |  | 0.0 |  | 0.0 |  | 0.0 |  | 1.3 |
| **Retail Trade** | **Agreements** |  | 0 |  | 2 |  | 0 |  | 4 |  | 0 |  | 0 |  | 6 |  | 0 |  | 4 |  | 0 |  | 16 |
| **AAWI (%)** |  | \* |  | 4.7 |  | \* |  | 4.5 |  | \* |  | \* |  | 4.8 |  | \* |  | 4.0 |  | \* |  | 4.6 |
| **Duration (yrs.)** |  | 0.0 |  | 2.4 |  | 0.0 |  | 2.8 |  | 0.0 |  | 0.0 |  | 2.0 |  | 0.0 |  | 3.7 |  | 0.0 |  | 3.2 |
| **Employees ('000)** |  | 0.0 |  | 0.2 |  | 0.0 |  | 0.4 |  | 0.0 |  | 0.0 |  | 0.7 |  | 0.0 |  | 2.4 |  | 0.0 |  | 3.7 |
| **Accommodation and Food Services** | **Agreements** |  | 1 |  | 0 |  | 0 |  | 1 |  | 0 |  | 2 |  | 0 |  | 2 |  | 2 |  | 0 |  | 8 |
| **AAWI (%)** |  | \* |  | \* |  | \* |  | \* |  | \* |  | 2.7 |  | \* |  | 3.4 |  | \* |  | \* |  | 3.0 |
| **Duration (yrs.)** |  | 1.4 |  | 0.0 |  | 0.0 |  | 4.0 |  | 0.0 |  | 3.3 |  | 0.0 |  | 2.8 |  | 4.0 |  | 0.0 |  | 3.6 |
| **Employees ('000)** |  | 0.1 |  | 0.0 |  | 0.0 |  | 0.7 |  | 0.0 |  | 0.1 |  | 0.0 |  | 0.2 |  | 0.3 |  | 0.0 |  | 1.3 |
| **Transport, Postal and Warehousing** | **Agreements** |  | 0 |  | 26 |  | 0 |  | 22 |  | 5 |  | 5 |  | 18 |  | 19 |  | 25 |  | 0 |  | 120 |
| **AAWI (%)** |  | \* |  | 4.3 |  | \* |  | 3.6 |  | 5.3 |  | 5.4 |  | 4.3 |  | 3.6 |  | 3.6 |  | \* |  | 4.0 |
| **Duration (yrs.)** |  | 0.0 |  | 2.3 |  | 0.0 |  | 3.0 |  | 3.0 |  | 2.9 |  | 2.7 |  | 2.5 |  | 2.3 |  | 0.0 |  | 2.5 |
| **Employees ('000)** |  | 0.0 |  | 3.1 |  | 0.0 |  | 1.3 |  | 0.1 |  | 0.4 |  | 1.9 |  | 1.1 |  | 2.9 |  | 0.0 |  | 11.0 |
| **Information Media and Telecommunications** | **Agreements** |  | 0 |  | 0 |  | 0 |  | 1 |  | 0 |  | 0 |  | 4 |  | 0 |  | 4 |  | 0 |  | 9 |
| **AAWI (%)** |  | \* |  | \* |  | \* |  | 1.9 |  | \* |  | \* |  | 1.9 |  | \* |  | 3.8 |  | \* |  | 2.8 |
| **Duration (yrs.)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 1.0 |  | 0.0 |  | 0.0 |  | 1.4 |  | 0.0 |  | 2.6 |  | 0.0 |  | 1.9 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.6 |  | 0.0 |  | 0.0 |  | 1.1 |  | 0.0 |  | 1.7 |  | 0.0 |  | 3.4 |
| **Financial and Insurance Services** | **Agreements** |  | 0 |  | 0 |  | 0 |  | 0 |  | 0 |  | 1 |  | 0 |  | 0 |  | 6 |  | 0 |  | 7 |
| **AAWI (%)** |  | \* |  | \* |  | \* |  | \* |  | \* |  | 4.0 |  | \* |  | \* |  | 3.7 |  | \* |  | 3.7 |
| **Duration (yrs.)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 3.0 |  | 0.0 |  | 0.0 |  | 3.0 |  | 0.0 |  | 3.0 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 12.0 |  | 0.0 |  | 12.0 |
| **Rental, Hiring and Real Estate Services** | **Agreements** |  | 0 |  | 1 |  | 0 |  | 0 |  | 0 |  | 0 |  | 1 |  | 0 |  | 0 |  | 0 |  | 2 |
| **AAWI (%)** |  | \* |  | 3.6 |  | \* |  | \* |  | \* |  | \* |  | 3.5 |  | \* |  | \* |  | \* |  | 3.5 |
| **Duration (yrs.)** |  | 0.0 |  | 4.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 3.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 3.3 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |
| **Professional, Scientific and Technical Services** | **Agreements** |  | 1 |  | 0 |  | 0 |  | 0 |  | 1 |  | 0 |  | 3 |  | 1 |  | 4 |  | 0 |  | 10 |
| **AAWI (%)** |  | 3.7 |  | \* |  | \* |  | \* |  | \* |  | \* |  | 2.6 |  | \* |  | 3.1 |  | \* |  | 3.1 |
| **Duration (yrs.)** |  | 3.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 3.0 |  | 0.0 |  | 3.7 |  | 4.0 |  | 2.6 |  | 0.0 |  | 2.6 |
| **Employees ('000)** |  | 0.1 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.1 |  | 0.0 |  | 2.8 |  | 0.0 |  | 3.0 |
| **Administrative and Support Services** | **Agreements** |  | 0 |  | 1 |  | 1 |  | 4 |  | 0 |  | 0 |  | 9 |  | 0 |  | 4 |  | 0 |  | 19 |
| **AAWI (%)** |  | \* |  | 4.4 |  | 5.5 |  | 3.5 |  | \* |  | \* |  | 6.7 |  | \* |  | 4.1 |  | \* |  | 6.3 |
| **Duration (yrs.)** |  | 0.0 |  | 4.0 |  | 3.0 |  | 3.0 |  | 0.0 |  | 0.0 |  | 2.6 |  | 0.0 |  | 4.0 |  | 0.0 |  | 3.2 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.0 |  | 0.3 |  | 0.0 |  | 0.0 |  | 1.1 |  | 0.0 |  | 1.0 |  | 0.0 |  | 2.5 |
| **Public Administration and Safety** | **Agreements** |  | 0 |  | 0 |  | 2 |  | 0 |  | 0 |  | 3 |  | 17 |  | 0 |  | 6 |  | 0 |  | 28 |
| **AAWI (%)** |  | \* |  | \* |  | 3.5 |  | \* |  | \* |  | 2.6 |  | 3.2 |  | \* |  | 3.8 |  | \* |  | 3.2 |
| **Duration (yrs.)** |  | 0.0 |  | 0.0 |  | 2.2 |  | 0.0 |  | 0.0 |  | 2.4 |  | 2.8 |  | 0.0 |  | 2.7 |  | 0.0 |  | 2.7 |
| **Employees ('000)** |  | 0.0 |  | 0.0 |  | 0.4 |  | 0.0 |  | 0.0 |  | 0.8 |  | 10.2 |  | 0.0 |  | 1.0 |  | 0.0 |  | 12.4 |
| **Education and Training** | **Agreements** |  | 3 |  | 8 |  | 1 |  | 12 |  | 6 |  | 3 |  | 22 |  | 5 |  | 3 |  | 0 |  | 63 |
| **AAWI (%)** |  | 3.8 |  | 3.1 |  | \* |  | 3.9 |  | 2.6 |  | 3.5 |  | 4.1 |  | 3.9 |  | 4.4 |  | \* |  | 3.5 |
| **Duration (yrs.)** |  | 2.8 |  | 3.1 |  | 3.7 |  | 2.4 |  | 2.7 |  | 1.4 |  | 2.5 |  | 2.4 |  | 1.4 |  | 0.0 |  | 2.5 |
| **Employees ('000)** |  | 1.2 |  | 11.8 |  | 0.0 |  | 2.8 |  | 1.2 |  | 4.3 |  | 6.7 |  | 1.0 |  | 1.7 |  | 0.0 |  | 30.8 |
| **Health Care and Social Assistance** | **Agreements** |  | 1 |  | 9 |  | 5 |  | 10 |  | 6 |  | 6 |  | 30 |  | 10 |  | 9 |  | 0 |  | 86 |
| **AAWI (%)** |  | \* |  | 3.1 |  | 3.1 |  | 3.6 |  | 3.6 |  | 4.2 |  | 3.2 |  | 3.5 |  | 2.9 |  | \* |  | 3.3 |
| **Duration (yrs.)** |  | 3.0 |  | 3.2 |  | 3.3 |  | 2.6 |  | 2.2 |  | 2.8 |  | 3.0 |  | 2.6 |  | 2.3 |  | 0.0 |  | 2.7 |
| **Employees ('000)** |  | 0.0 |  | 2.0 |  | 0.5 |  | 5.2 |  | 2.5 |  | 1.1 |  | 16.3 |  | 6.9 |  | 6.5 |  | 0.0 |  | 40.9 |
| **Arts and Recreation Services** | **Agreements** |  | 0 |  | 3 |  | 0 |  | 2 |  | 2 |  | 1 |  | 4 |  | 0 |  | 1 |  | 0 |  | 13 |
| **AAWI (%)** |  | \* |  | 2.2 |  | \* |  | 3.7 |  | 3.8 |  | 3.8 |  | 3.1 |  | \* |  | 3.4 |  | \* |  | 3.5 |
| **Duration (yrs.)** |  | 0.0 |  | 2.4 |  | 0.0 |  | 2.1 |  | 2.4 |  | 1.5 |  | 2.5 |  | 0.0 |  | 0.9 |  | 0.0 |  | 2.4 |
| **Employees ('000)** |  | 0.0 |  | 0.3 |  | 0.0 |  | 0.8 |  | 1.3 |  | 0.0 |  | 1.6 |  | 0.0 |  | 0.0 |  | 0.0 |  | 4.0 |
| **Other Services** | **Agreements** |  | 0 |  | 1 |  | 1 |  | 4 |  | 3 |  | 1 |  | 6 |  | 2 |  | 5 |  | 0 |  | 23 |
| **AAWI (%)** |  | \* |  | 4.0 |  | 3.1 |  | 3.6 |  | 3.2 |  | \* |  | 5.7 |  | 6.0 |  | 3.6 |  | \* |  | 4.3 |
| **Duration (yrs.)** |  | 0.0 |  | 2.9 |  | 4.0 |  | 2.7 |  | 1.5 |  | 4.0 |  | 2.9 |  | 2.8 |  | 2.9 |  | 0.0 |  | 2.8 |
| **Employees ('000)** |  | 0.0 |  | 0.1 |  | 0.1 |  | 0.4 |  | 0.2 |  | 0.0 |  | 0.5 |  | 0.0 |  | 0.4 |  | 0.0 |  | 1.9 |
| **All industries** | **Agreements** |  | 12 |  | 162 |  | 22 |  | 134 |  | 52 |  | 35 |  | 366 |  | 81 |  | 163 |  | 1 |  | 1,029 |
| **AAWI (%)** |  | 3.9 |  | 3.7 |  | 3.4 |  | 3.7 |  | 3.5 |  | 3.9 |  | 3.9 |  | 3.9 |  | 3.5 |  | 3.8 |  | 3.8 |
| **Duration (yrs.)** |  | 2.8 |  | 2.9 |  | 3.1 |  | 2.8 |  | 2.6 |  | 2.0 |  | 2.7 |  | 2.6 |  | 2.8 |  | 2.9 |  | 2.7 |
| **Employees ('000)** |  | 1.6 |  | 25.3 |  | 1.3 |  | 20.3 |  | 7.5 |  | 7.6 |  | 51.3 |  | 13.5 |  | 39.9 |  | 0.1 |  | 168.5 |

**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *The Manufacturing category has been disaggregated into Metals and non-Metals industries.*
4. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
5. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *Of the 12 Agriculture, Forestry and Fishing agreements approved in the March quarter 2025, 4 operate solely in New South Wales. These 4 agreements cover 800 employees, with an AAWI of 4.3% and an average duration of 2.5 years.*

**Table 17 - Agreements current on the last day of the quarter, by state and ANZSIC division, March quarter 2025**

| **FOR AGREEMENTS CURRENT AT THE END OF THE NOMINATED QUARTER** | |  | **ACT** |  | **NSW** |  | **NT** |  | **Qld** |  | **SA** |  | **Tas** |  | **Vic** |  | **WA** |  | **Multi-state** |  | **Other** |  | **Total** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Agriculture, Forestry and Fishing** | **Agreements** |  | 0 |  | 28 |  | 1 |  | 24 |  | 10 |  | 10 |  | 23 |  | 7 |  | 18 |  | 1 |  | 123 |
| **AAWI (%)** |  | \* |  | 3.6 |  | 2.5 |  | 3.9 |  | 3.1 |  | 3.7 |  | 3.8 |  | 4.1 |  | 3.3 |  | \* |  | 3.7 |
| **Duration (yrs.)** |  | 0.0 |  | 2.7 |  | 4.0 |  | 3.0 |  | 3.5 |  | 2.7 |  | 3.0 |  | 3.3 |  | 3.7 |  | 4.0 |  | 3.2 |
| **Employees ('000)** |  | 0.0 |  | 2.4 |  | 0.0 |  | 2.2 |  | 0.9 |  | 0.8 |  | 1.1 |  | 0.6 |  | 3.2 |  | 0.1 |  | 11.3 |
| **Mining** | **Agreements** |  | 0 |  | 123 |  | 7 |  | 114 |  | 18 |  | 13 |  | 33 |  | 56 |  | 98 |  | 1 |  | 463 |
| **AAWI (%)** |  | \* |  | 3.2 |  | 3.8 |  | 3.4 |  | 3.6 |  | 4.2 |  | 3.6 |  | 3.5 |  | 3.0 |  | 3.8 |  | 3.4 |
| **Duration (yrs.)** |  | 0.0 |  | 3.7 |  | 3.3 |  | 3.3 |  | 3.7 |  | 2.5 |  | 3.2 |  | 3.6 |  | 3.8 |  | 2.9 |  | 3.6 |
| **Employees ('000)** |  | 0.0 |  | 15.2 |  | 0.3 |  | 16.8 |  | 3.6 |  | 1.2 |  | 2.1 |  | 8.4 |  | 13.9 |  | 0.1 |  | 61.7 |
| **Manufacturing** | **Agreements** |  | 5 |  | 473 |  | 8 |  | 282 |  | 144 |  | 61 |  | 702 |  | 143 |  | 146 |  | 0 |  | 1,964 |
| **AAWI (%)** |  | 3.9 |  | 3.7 |  | 3.1 |  | 4.1 |  | 3.7 |  | 4.3 |  | 3.7 |  | 3.6 |  | 3.5 |  | \* |  | 3.7 |
| **Duration (yrs.)** |  | 1.9 |  | 3.0 |  | 3.2 |  | 3.1 |  | 2.9 |  | 2.5 |  | 2.9 |  | 3.2 |  | 3.1 |  | 0.0 |  | 3.0 |
| **Employees ('000)** |  | 0.1 |  | 34.5 |  | 0.1 |  | 27.7 |  | 12.2 |  | 3.5 |  | 48.9 |  | 11.0 |  | 19.6 |  | 0.0 |  | 157.7 |
| **Non-Metal Manufacturing** | **Agreements** |  | 4 |  | 311 |  | 6 |  | 198 |  | 108 |  | 48 |  | 497 |  | 87 |  | 68 |  | 0 |  | 1,327 |
| **AAWI (%)** |  | 3.9 |  | 3.6 |  | 3.0 |  | 4.1 |  | 3.7 |  | 4.5 |  | 3.7 |  | 3.4 |  | 3.2 |  | \* |  | 3.7 |
| **Duration (yrs.)** |  | 1.8 |  | 3.1 |  | 3.3 |  | 3.1 |  | 2.9 |  | 2.5 |  | 2.9 |  | 3.2 |  | 3.1 |  | 0.0 |  | 3.0 |
| **Employees ('000)** |  | 0.1 |  | 24.5 |  | 0.1 |  | 21.7 |  | 9.7 |  | 2.6 |  | 38.0 |  | 6.7 |  | 10.8 |  | 0.0 |  | 114.2 |
| **Metal Manufacturing** | **Agreements** |  | 1 |  | 162 |  | 2 |  | 84 |  | 36 |  | 13 |  | 205 |  | 56 |  | 78 |  | 0 |  | 637 |
| **AAWI (%)** |  | \* |  | 3.8 |  | 3.9 |  | 4.0 |  | 3.9 |  | 3.6 |  | 3.6 |  | 3.8 |  | 3.7 |  | \* |  | 3.8 |
| **Duration (yrs.)** |  | 2.5 |  | 2.9 |  | 2.8 |  | 3.0 |  | 2.7 |  | 2.5 |  | 2.9 |  | 3.3 |  | 3.1 |  | 0.0 |  | 3.0 |
| **Employees ('000)** |  | 0.0 |  | 9.9 |  | 0.0 |  | 6.0 |  | 2.5 |  | 0.9 |  | 10.9 |  | 4.3 |  | 8.8 |  | 0.0 |  | 43.5 |
| **Electricity, Gas, Water and Waste Services** | **Agreements** |  | 8 |  | 85 |  | 6 |  | 61 |  | 26 |  | 12 |  | 104 |  | 41 |  | 27 |  | 0 |  | 370 |
| **AAWI (%)** |  | 3.2 |  | 4.1 |  | 4.9 |  | 4.1 |  | 6.3 |  | 4.7 |  | 3.7 |  | 4.5 |  | 3.8 |  | \* |  | 4.2 |
| **Duration (yrs.)** |  | 2.7 |  | 2.7 |  | 3.0 |  | 3.1 |  | 2.2 |  | 1.8 |  | 2.9 |  | 2.7 |  | 3.2 |  | 0.0 |  | 2.8 |
| **Employees ('000)** |  | 1.2 |  | 10.6 |  | 0.9 |  | 7.5 |  | 3.7 |  | 2.2 |  | 9.6 |  | 6.0 |  | 17.6 |  | 0.0 |  | 59.3 |
| **Construction** | **Agreements** |  | 49 |  | 560 |  | 23 |  | 554 |  | 158 |  | 60 |  | 1,067 |  | 348 |  | 1,018 |  | 0 |  | 3,837 |
| **AAWI (%)** |  | 5.2 |  | 5.1 |  | 3.1 |  | 4.7 |  | 3.8 |  | 4.0 |  | 4.9 |  | 3.5 |  | 4.5 |  | \* |  | 4.6 |
| **Duration (yrs.)** |  | 3.0 |  | 3.1 |  | 3.4 |  | 3.1 |  | 2.9 |  | 3.0 |  | 2.8 |  | 3.4 |  | 3.5 |  | 0.0 |  | 3.1 |
| **Employees ('000)** |  | 0.8 |  | 17.6 |  | 0.8 |  | 14.1 |  | 4.2 |  | 2.1 |  | 31.5 |  | 10.5 |  | 33.3 |  | 0.0 |  | 114.9 |
| **Wholesale Trade** | **Agreements** |  | 2 |  | 42 |  | 2 |  | 36 |  | 7 |  | 6 |  | 56 |  | 21 |  | 31 |  | 0 |  | 203 |
| **AAWI (%)** |  | 4.2 |  | 4.2 |  | 3.6 |  | 3.6 |  | 3.7 |  | 3.3 |  | 3.8 |  | 4.2 |  | 3.2 |  | \* |  | 3.7 |
| **Duration (yrs.)** |  | 2.7 |  | 2.7 |  | 2.9 |  | 3.4 |  | 2.7 |  | 2.9 |  | 2.8 |  | 2.4 |  | 3.5 |  | 0.0 |  | 3.2 |
| **Employees ('000)** |  | 0.1 |  | 2.6 |  | 0.1 |  | 2.0 |  | 0.3 |  | 0.3 |  | 4.1 |  | 1.2 |  | 9.1 |  | 0.0 |  | 19.6 |
| **Retail Trade** | **Agreements** |  | 1 |  | 19 |  | 0 |  | 25 |  | 7 |  | 2 |  | 27 |  | 11 |  | 48 |  | 0 |  | 140 |
| **AAWI (%)** |  | \* |  | 4.1 |  | \* |  | 3.6 |  | 3.7 |  | 4.0 |  | 3.8 |  | 4.0 |  | 3.1 |  | \* |  | 3.3 |
| **Duration (yrs.)** |  | 4.0 |  | 3.6 |  | 0.0 |  | 3.6 |  | 3.6 |  | 3.0 |  | 3.0 |  | 2.9 |  | 3.4 |  | 0.0 |  | 3.4 |
| **Employees ('000)** |  | 0.0 |  | 3.9 |  | 0.0 |  | 4.6 |  | 0.5 |  | 0.1 |  | 6.4 |  | 1.8 |  | 371.3 |  | 0.0 |  | 388.5 |
| **Accommodation and Food Services** | **Agreements** |  | 3 |  | 30 |  | 1 |  | 21 |  | 0 |  | 3 |  | 12 |  | 14 |  | 25 |  | 0 |  | 109 |
| **AAWI (%)** |  | 4.0 |  | 3.1 |  | \* |  | 3.5 |  | \* |  | 3.4 |  | 1.7 |  | 3.9 |  | 3.4 |  | \* |  | 3.5 |
| **Duration (yrs.)** |  | 2.3 |  | 3.6 |  | 4.0 |  | 3.8 |  | 0.0 |  | 1.8 |  | 3.7 |  | 3.0 |  | 3.4 |  | 0.0 |  | 3.3 |
| **Employees ('000)** |  | 0.3 |  | 4.5 |  | 0.0 |  | 3.1 |  | 0.0 |  | 0.5 |  | 0.8 |  | 6.1 |  | 6.5 |  | 0.0 |  | 21.8 |
| **Transport, Postal and Warehousing** | **Agreements** |  | 5 |  | 257 |  | 22 |  | 217 |  | 73 |  | 27 |  | 232 |  | 149 |  | 296 |  | 0 |  | 1,278 |
| **AAWI (%)** |  | 3.7 |  | 3.8 |  | 2.4 |  | 4.4 |  | 3.6 |  | 4.4 |  | 3.7 |  | 3.7 |  | 3.6 |  | \* |  | 3.7 |
| **Duration (yrs.)** |  | 2.1 |  | 3.1 |  | 3.7 |  | 2.9 |  | 3.3 |  | 3.0 |  | 3.1 |  | 3.2 |  | 2.8 |  | 0.0 |  | 3.0 |
| **Employees ('000)** |  | 1.3 |  | 27.3 |  | 1.6 |  | 22.4 |  | 4.8 |  | 2.1 |  | 24.1 |  | 12.3 |  | 92.5 |  | 0.0 |  | 188.3 |
| **Information Media and Telecommunications** | **Agreements** |  | 1 |  | 8 |  | 0 |  | 4 |  | 0 |  | 0 |  | 14 |  | 3 |  | 29 |  | 0 |  | 59 |
| **AAWI (%)** |  | 6.8 |  | 2.8 |  | \* |  | 1.9 |  | \* |  | \* |  | 2.1 |  | 2.1 |  | 3.2 |  | \* |  | 2.8 |
| **Duration (yrs.)** |  | 1.6 |  | 1.5 |  | 0.0 |  | 1.0 |  | 0.0 |  | 0.0 |  | 1.8 |  | 3.9 |  | 2.9 |  | 0.0 |  | 2.7 |
| **Employees ('000)** |  | 0.0 |  | 1.8 |  | 0.0 |  | 1.3 |  | 0.0 |  | 0.0 |  | 1.6 |  | 0.2 |  | 33.4 |  | 0.0 |  | 38.4 |
| **Financial and Insurance Services** | **Agreements** |  | 0 |  | 5 |  | 0 |  | 3 |  | 0 |  | 3 |  | 7 |  | 3 |  | 51 |  | 0 |  | 72 |
| **AAWI (%)** |  | \* |  | 3.4 |  | \* |  | 2.9 |  | \* |  | 2.8 |  | 4.3 |  | 2.9 |  | 3.7 |  | \* |  | 3.7 |
| **Duration (yrs.)** |  | 0.0 |  | 2.3 |  | 0.0 |  | 3.0 |  | 0.0 |  | 2.2 |  | 2.9 |  | 2.9 |  | 3.0 |  | 0.0 |  | 3.0 |
| **Employees ('000)** |  | 0.0 |  | 0.7 |  | 0.0 |  | 1.1 |  | 0.0 |  | 0.1 |  | 0.5 |  | 0.4 |  | 170.4 |  | 0.0 |  | 173.1 |
| **Rental, Hiring and Real Estate Services** | **Agreements** |  | 1 |  | 11 |  | 1 |  | 17 |  | 1 |  | 0 |  | 16 |  | 3 |  | 13 |  | 0 |  | 63 |
| **AAWI (%)** |  | 2.7 |  | 2.9 |  | 3.3 |  | 3.3 |  | 3.5 |  | \* |  | 2.9 |  | 4.0 |  | 2.6 |  | \* |  | 2.6 |
| **Duration (yrs.)** |  | 3.9 |  | 3.1 |  | 3.0 |  | 3.8 |  | 3.0 |  | 0.0 |  | 3.5 |  | 3.9 |  | 3.6 |  | 0.0 |  | 3.6 |
| **Employees ('000)** |  | 0.0 |  | 0.2 |  | 0.0 |  | 0.4 |  | 0.0 |  | 0.0 |  | 0.5 |  | 0.0 |  | 2.7 |  | 0.0 |  | 3.9 |
| **Professional, Scientific and Technical Services** | **Agreements** |  | 1 |  | 18 |  | 0 |  | 8 |  | 3 |  | 1 |  | 29 |  | 15 |  | 54 |  | 0 |  | 129 |
| **AAWI (%)** |  | 3.7 |  | 3.5 |  | \* |  | 2.9 |  | 1.8 |  | 1.8 |  | 3.0 |  | 3.5 |  | 3.8 |  | \* |  | 3.8 |
| **Duration (yrs.)** |  | 3.0 |  | 3.0 |  | 0.0 |  | 3.8 |  | 3.0 |  | 2.8 |  | 2.7 |  | 3.1 |  | 2.7 |  | 0.0 |  | 2.7 |
| **Employees ('000)** |  | 0.1 |  | 1.1 |  | 0.0 |  | 0.2 |  | 0.0 |  | 0.0 |  | 1.3 |  | 1.0 |  | 19.0 |  | 0.0 |  | 22.7 |
| **Administrative and Support Services** | **Agreements** |  | 1 |  | 25 |  | 2 |  | 20 |  | 5 |  | 2 |  | 53 |  | 16 |  | 53 |  | 0 |  | 177 |
| **AAWI (%)** |  | 8.4 |  | 5.2 |  | 5.5 |  | 3.7 |  | 4.5 |  | 3.8 |  | 5.4 |  | 4.3 |  | 3.8 |  | \* |  | 4.6 |
| **Duration (yrs.)** |  | 1.6 |  | 3.1 |  | 3.7 |  | 2.8 |  | 1.5 |  | 3.1 |  | 2.4 |  | 3.2 |  | 3.7 |  | 0.0 |  | 3.2 |
| **Employees ('000)** |  | 0.0 |  | 1.3 |  | 0.1 |  | 1.3 |  | 0.2 |  | 0.3 |  | 4.5 |  | 1.0 |  | 8.5 |  | 0.0 |  | 17.1 |
| **Public Administration and Safety** | **Agreements** |  | 33 |  | 18 |  | 23 |  | 19 |  | 7 |  | 29 |  | 124 |  | 33 |  | 135 |  | 2 |  | 423 |
| **AAWI (%)** |  | 3.6 |  | 3.6 |  | 3.5 |  | 3.7 |  | 3.8 |  | 3.3 |  | 2.9 |  | 3.4 |  | 3.8 |  | 1.5 |  | 3.5 |
| **Duration (yrs.)** |  | 2.4 |  | 2.8 |  | 2.8 |  | 3.2 |  | 2.7 |  | 2.9 |  | 3.2 |  | 2.9 |  | 2.9 |  | 3.7 |  | 2.9 |
| **Employees ('000)** |  | 34.6 |  | 4.3 |  | 7.8 |  | 1.9 |  | 0.6 |  | 3.9 |  | 119.5 |  | 4.1 |  | 214.2 |  | 0.1 |  | 391.0 |
| **Education and Training** | **Agreements** |  | 9 |  | 84 |  | 4 |  | 166 |  | 41 |  | 23 |  | 97 |  | 35 |  | 46 |  | 0 |  | 505 |
| **AAWI (%)** |  | 3.8 |  | 4.7 |  | 3.1 |  | 4.4 |  | 4.8 |  | 3.1 |  | 2.9 |  | 3.3 |  | 4.9 |  | \* |  | 3.9 |
| **Duration (yrs.)** |  | 2.6 |  | 2.6 |  | 2.2 |  | 2.4 |  | 2.2 |  | 2.1 |  | 3.0 |  | 2.8 |  | 2.4 |  | 0.0 |  | 2.7 |
| **Employees ('000)** |  | 1.9 |  | 40.6 |  | 0.4 |  | 77.0 |  | 14.5 |  | 7.2 |  | 167.6 |  | 17.3 |  | 106.0 |  | 0.0 |  | 432.4 |
| **Health Care and Social Assistance** | **Agreements** |  | 16 |  | 149 |  | 24 |  | 123 |  | 62 |  | 48 |  | 249 |  | 66 |  | 92 |  | 0 |  | 829 |
| **AAWI (%)** |  | 3.4 |  | 3.6 |  | 3.2 |  | 3.9 |  | 3.5 |  | 3.5 |  | 4.0 |  | 3.2 |  | 3.3 |  | \* |  | 3.9 |
| **Duration (yrs.)** |  | 2.7 |  | 2.0 |  | 3.2 |  | 2.3 |  | 2.8 |  | 2.5 |  | 3.2 |  | 2.6 |  | 2.5 |  | 0.0 |  | 2.8 |
| **Employees ('000)** |  | 2.3 |  | 39.6 |  | 7.1 |  | 57.2 |  | 11.2 |  | 8.7 |  | 271.7 |  | 16.4 |  | 93.5 |  | 0.0 |  | 507.6 |
| **Arts and Recreation Services** | **Agreements** |  | 3 |  | 29 |  | 1 |  | 18 |  | 4 |  | 6 |  | 53 |  | 1 |  | 11 |  | 0 |  | 126 |
| **AAWI (%)** |  | 3.8 |  | 3.9 |  | \* |  | 3.4 |  | 3.7 |  | 3.7 |  | 3.3 |  | 2.7 |  | 2.6 |  | \* |  | 3.5 |
| **Duration (yrs.)** |  | 2.9 |  | 2.7 |  | 4.0 |  | 3.0 |  | 2.5 |  | 1.7 |  | 2.4 |  | 4.0 |  | 2.9 |  | 0.0 |  | 2.6 |
| **Employees ('000)** |  | 0.6 |  | 8.6 |  | 0.2 |  | 6.7 |  | 0.4 |  | 0.5 |  | 15.9 |  | 0.0 |  | 2.3 |  | 0.0 |  | 35.2 |
| **Other Services** | **Agreements** |  | 4 |  | 33 |  | 3 |  | 32 |  | 12 |  | 7 |  | 62 |  | 28 |  | 53 |  | 0 |  | 234 |
| **AAWI (%)** |  | 3.2 |  | 3.4 |  | 3.0 |  | 3.7 |  | 3.4 |  | 4.7 |  | 3.5 |  | 3.2 |  | 3.8 |  | \* |  | 3.6 |
| **Duration (yrs.)** |  | 2.8 |  | 3.0 |  | 4.0 |  | 2.9 |  | 3.0 |  | 2.2 |  | 2.9 |  | 3.2 |  | 3.2 |  | 0.0 |  | 3.1 |
| **Employees ('000)** |  | 0.1 |  | 3.2 |  | 0.2 |  | 4.4 |  | 1.5 |  | 0.2 |  | 6.9 |  | 2.8 |  | 7.8 |  | 0.0 |  | 27.1 |
| **All industries** | **Agreements** |  | 142 |  | 1,997 |  | 128 |  | 1,744 |  | 578 |  | 313 |  | 2,960 |  | 993 |  | 2,244 |  | 4 |  | 11,104 |
| **AAWI (%)** |  | 3.6 |  | 4.0 |  | 3.4 |  | 4.1 |  | 4.2 |  | 3.8 |  | 3.5 |  | 3.5 |  | 3.9 |  | 3.5 |  | 3.8 |
| **Duration (yrs.)** |  | 2.4 |  | 2.8 |  | 3.1 |  | 2.7 |  | 2.8 |  | 2.5 |  | 3.1 |  | 3.0 |  | 3.0 |  | 3.5 |  | 3.0 |
| **Employees ('000)** |  | 43.4 |  | 219.9 |  | 19.5 |  | 251.8 |  | 58.4 |  | 33.8 |  | 718.8 |  | 101.0 |  | 1,224.8 |  | 0.3 |  | 2,671.7 |

**Source:** Department of Employment and Workplace Relations, Workplace Agreements Database.

**Notes:**

1. *AAWI = Average Annualised Wage Increase per employee.*
2. *Agreement and employee estimates are for all federal wage agreements in the period, while estimates of AAWI per employee are based on quantifiable wage agreements.*
3. *The Manufacturing category has been disaggregated into Metals and non-Metals industries.*
4. *\* Where asterisk occurs, there are no quantifiable agreements in this quarter so no AAWI is calculable.*
5. *All estimates are rounded and are subject to revision. Revisions have been made to historical series.*

**How to read:** *Of the 123 Agriculture, Forestry and Fishing agreements current as at 31 March 2025, 28 operate solely in New South Wales. These 28 agreements cover 2,400 employees, with an AAWI of 3.6% and an average duration of 2.7 years.*

**Trends in Federal Enterprise Bargaining Report**

**The Workplace Agreements Database**

Data presented in the *Trends in Federal Enterprise Bargaining* report (Trends) are drawn from the Workplace Agreements Database (WAD), which is maintained by the Office of the Chief Economist in the Department of Employment and Workplace Relations. The WAD contains information on all known federal enterprise agreements that have operated since the introduction of the Enterprise Bargaining Principle in October 1991 and that have been subsequently provided to the Department. The WAD covers general details (such as sector, ANZSIC, duration, employees covered), wage details (quantum and timing of increases) and a range of employment conditions.

**Agreements included in the WAD**

The following agreements are included in the WAD and thus in Trends:

* For agreements made under the *Fair Work Act 2009* or before the Work Choices amendments to the *Workplace Relations Act 1996* (WR Act), those that have been certified by the Australian Industrial Relations Commission (AIRC) or approved by the Fair Work Commission (FWC).
* For agreements made under the Work Choices amendments but before the introduction of the Fairness Test, those that were lodged with the Office of the Employment Advocate (OEA).
* For agreements made under the fairness test, those that were lodged with the Workplace Authority. However, agreements were subsequently deleted and do not appear in the data if they ceased to operate because they did not pass the fairness test.
* For agreements made under the Transition to Forward with Fairness amendments to the WR Act, union collective and employee collective agreements that were approved by the Workplace Authority. Union Greenfields and employer Greenfields were included when they were lodged but were deleted if they ceased to operate because they did not pass the no-disadvantage test.

**Wider context for Trends data**

About one third of all employees in the Australian labour market (as measured by the ABS 2023 [Employee Earnings and Hours](https://www.abs.gov.au/statistics/labour/earnings-and-working-conditions/employee-earnings-and-hours-australia/latest-release) survey) are covered by federal enterprise agreements. The table below shows the growth in coverage by federally registered agreements.

**Technical Notes Table - Instrument providing rates of pay for all employees, 2014-2023**

| **Instrument providing rate of pay** | **2014 (%)** | **2016 (%)** | **2018 (%)** | **2021 (%)** | **2023 (%)** |
| --- | --- | --- | --- | --- | --- |
| **Award** | 18.8 | 20.6 | 21.0 | 23 | 23.2 |
| **Collective Agreement (Federally Registered)** | 32.6 | 38.5 (across all collective agreements)\* | 30.4 | 35.1 (across all collective agreements)\* | 34.0 (across all collective agreements)\* |
| **Collective Agreement (State Registered)** | 8.6 | 7.4 |
| **Collective Agreement (Unregistered)** | 0.2 | 0.0 |
| **Individual Agreement such as common law contracts or over-award payments (Registered and unregistered** | 36.4 | 37.3 | 37.3 | 37.8 | 38.7 |
| **Owner/managers of incorporated enterprises** | 3.4 | 3.6 | 3.8 | 4.1 | 4.1 |

**Source:** ABS, *Employee Earnings and Hours* (May 2014, May 2016, May 2018, May 2021 and May 2023), unpublished data, including revised data for the 2016 Award and all Collective Agreement categories released at the time of the 2018 data – all employees.

\* For 2016, a comparable breakdown of the Collective Agreement category is not available. In 2018, the ABS undertook a methodology change in how they consider pay setting mechanisms. The ABS provided indicative comparable estimates for 2016 (calculated using the 2018 methodology) at the higher level for the different methods of setting pay, however, more detailed breakdowns are not available. Detailed breakdowns for 2021 and 2023 data are not available.

**Notes:**

1. This table is not intended to be analysed as a time series. Figures are extracted from published and unpublished ABS, Employee Earnings and Hours. Disaggregation of revised 2016 data is not available.
2. This table includes managerial-level employees. This accounts for all differences between this table and tables published in previous Trends reports. The ABS classifies employees in the individual arrangement category if they have their pay set by an individual common law contract or arrangement, whether or not written, including where employees receive over-award payments.

**Presentation of Trends in Federal Enterprise Bargaining data**

A typical row of data in Trends appears as follows:

| **Field** | **Description** |
| --- | --- |
| All Industries | Total number of agreements for a given quarter |
| AAWI (%) | Average Annualised Wage Increase for the quarter |
| Duration (yrs.) | Average formal duration per employee for the quarter |
| Employees ('000) | Estimated total number of employees covered by the number of agreements in the first row |

**Note:** Not all agreements contain quantifiable wage increases and in most cases the AAWI is not derived from the total number of agreements shown in the first row or the total number of employees shown in the fourth row. A more detailed explanation of why this is the case is provided below under **Average Annualised Wage Increases.**

**Employee coverage**

Information on the number of employees covered by an agreement is drawn from the information provided to the FWC (Fair Work Commission), the Workplace Authority or the AIRC (Australian Industrial Relations Commission) by the employer who lodges the agreement.

In the Trends data, the number of employees covered by agreements is presented as an estimated figure, as employee coverage figures are not always provided when an agreement is lodged.

Where an agreement’s employee coverage is not known and the agreement replaces an earlier agreement where employee coverage is known, the employee coverage of the earlier agreement is used. For those agreements still lacking employee coverage a ‘modified mean’ is used to estimate employee coverage. The modified mean is generated for each industry group by current quarter removing the largest 5% and smallest 5% of agreements and then calculating the mean of the remainder.

As the number of employees covered by an enterprise agreement frequently changes during the life of an agreement due to workforce fluctuations, the total number of employees covered is not necessarily indicative of the total current coverage of enterprise agreements.

**Duration of agreements**

**'Formal duration'** is defined as the period from certification to expiry in years.

The **'effective duration'** of each agreement is used to calculate the AAWI rather than formal duration (that is, the period from certification to expiry). The effective duration of a wage agreement is the difference in years between: certification, commencement or the date of the first wage increase (whichever is earliest); and the expiry date or the date of the last wage increase (whichever is latest) or termination date (where applicable and only if prior to the later of either the expiry date or the date of the last wage increase). Those few agreements with a formal duration of less than one year are deemed to have an effective duration of 12 months.

Though the effective duration is used for AAWI calculations, where duration is mentioned in the tables of the Trends report, the ‘formal duration’ of the relevant agreements is used.

**Average Annualised Wage Increases**

Estimates of average wage increases are calculated for those federal enterprise agreements that provide quantifiable wage increases over the life of the agreement. Enterprise agreements for which average percentage wage increases cannot not be quantified (e.g. those with inconsistent increases) are excluded from these estimates.

AAWI data examines only increases to the base rate of pay and does not take into account allowances and bonus payments that are paid separately to the base wage. The ABS produces a more comprehensive dataset on total labour costs ([Wages Price Index](https://www.abs.gov.au/statistics/economy/price-indexes-and-inflation/wage-price-index-australia/latest-release)).

For agreements with quantifiable wage increases, the average annualised wage increase (AAWI) per agreement is calculated using the following formula:

ri = % increases of the *i*th time\*

N = the number of increases over the life of the agreement

the effective duration of the agreement in years

Note: \*Flat dollar increases are converted to a percentage using average weekly ordinary time earnings (AWOTE), drawn from [ABS, Average Weekly Earnings, Australia](https://www.abs.gov.au/statistics/labour/earnings-and-work-hours/average-weekly-earnings-australia/latest-release) for the relevant ANZSIC industry division and quarter.

AAWI per agreement provides only a simple unweighted average and tends to overstate the average wage increase received by employees. For this reason, Trends reports the AAWI per employee, which is calculated by weighting AAWI per agreement by the number of employees covered by that agreement.

The ‘all current wage’ estimates are the AAWI per employee for all quantifiable federal wage agreements that are current on the last day of the quarter. Current agreements are those agreements that have been approved and have commenced, but have not been terminated, have not nominally expired and have not been replaced at a given point in time. An agreement is deemed to be current on its nominal expiry date.

Estimates of AAWI generally exclude increases paid in the form of conditional performance pay, one-off bonuses, profit sharing or share acquisition, as these data cannot readily be either quantified or annualised.

**Alternative AAWI data - Fair Work Commission**

Between September 2022 and November 2024, the Fair Work Commission (FWC) published [fortnightly AAWI series on lodged agreements](https://www.fwc.gov.au/agreements-awards/enterprise-agreements/about-enterprise-agreements/statistical-reports-enterprise). There were some key differences in methodology between the FWC data and the AAWI data reported on in Trends:

* The FWC reported on all agreements *lodged*, whereas Trends data considers only those agreements which have been *approved*. As a result, the FWC data did not use approval or commencement date for the calculation of the AAWI, nor did it take any undertakings affecting wage rates into consideration. The FWC data therefore also included enterprise agreements which were subsequently rejected or withdrawn.
* The FWC data did not include any Greenfields agreements.
* The FWC data did not take into account any agreements which offered flat dollar rate increases instead of percentage wage increases.

**Australian and New Zealand Standard Industrial Classification (ANZSIC)**

From the September quarter 2009 the Trends report uses ANZSIC 2006 divisions for data presented by industry, while previous releases used ANZSIC 1993 divisions. This change followed the use of ANZSIC 2006 divisions in the August 2009 Average Weekly Earnings survey released by the ABS, from which data about AWOTE are drawn for use in calculating AAWIs.

From the September quarter 2009, historical industry data contained in the Trends report have also been produced using ANZSIC 2006 divisions.

**Union coverage**

Care should be taken when analysing data in Tables 13 and 14, in comparing agreements that cover a union and those that do not.

Data about unions covered by agreements made under the *Fair Work Act 2009* may not provide an accurate reflection of union involvement in bargaining for agreements. Under the *Fair Work Act 2009* it is possible for a union to have been involved in bargaining for an agreement and then not be covered by the approved agreement. It is also possible for a union to be covered by an agreement because they were a bargaining representative, even if they did not take an active role in the negotiations.

Further, data about non-Greenfields agreements made under the *Fair Work Act 2009* that cover a union cannot be directly compared with data about union collective agreements or s.170LJ agreements made under the *Workplace Relations Act 1996*, which had to be made with a union. While a union may be a bargaining representative, there is no imperative under the *Fair Work Act 2009* for agreements (other than Greenfields agreements) to be made with a union.

**Non-quantifiable wage increases**

Wage increases are only recorded in the WAD if the same percentage wage increase that applies to all employees covered by the agreement can be quantified. There are many reasons why wage increases provided for in federal enterprise agreements may not be quantifiable. The list of reasons recorded in the WAD about why wage increases cannot be quantified are shown in the following table.

| **Reason** | **Definition** |
| --- | --- |
| Inconsistent increase | Percentage wage increases vary between classifications in the agreement. |
| Performance linked | Wage increases are awarded only if certain productivity improvements are made, or wage increases are dependent upon individual or company performance. |
| Linked to CPI | Wage increases in the agreement are linked to future CPI movements and cannot be quantified at the time of calculating the AAWIs in this report. |
| Linked to minimum wages | Wage increases in the agreement are linked to future minimum wage or award wage increase decisions and cannot be quantified at the time of calculating the AAWIs in this report. |
| Other reason | Wage increases cannot be quantified due to a reason not elsewhere classified. |

**Types of enterprise agreements**

Tables 5, 6 and 12a and 12b in Trends include information about enterprise agreements broken down by the type of agreement, as determined by the relevant legislation. The following list shows the types of enterprise agreements available under the legislation included in this report.

Types of enterprise agreements made under the *Fair Work Act 2009:*

* single enterprise non-Greenfields
* single enterprise Greenfields
* multi-enterprise non-Greenfields
* multi-enterprise Greenfields.

Under section 172 of the *Fair Work Act 2009* the primary division between types of agreements is whether they cover a single or multiple enterprises. The secondary division under the *Fair Work Act 2009* is whether or not the agreement is a Greenfields agreement, that is, it is made to cover a genuine new enterprise or an undertaking for which no persons have yet been employed who will be covered by the agreement.

**Recent methodological change**

Pre-reform Agreements were approved under the *Workplace Relations Act 1996*, before the *Fair Work Act 2009*. Pre-reform agreement types appearing in this report (Table 6) include:

* Union Collective Agreements
* Employee Collective Agreements
* Employer Greenfield Agreements

On application to the Fair Work Commission, the default period for Pre-reform Agreements can be extended, meaning that [extended agreements](https://www.fwc.gov.au/agreements-awards/enterprise-agreements/sunsetting-pre-2010-agreements/zombie-agreements-extended) did not sunset and continue to operate on and after 7 December 2023.

These agreements appeared for the first time in the December 2023 Trends in Federal Enterprise Bargaining report. They are considered current and will affect historical data.

1. See Note 1 at the end of this summary for more details. [↑](#footnote-ref-2)
2. An agreement is considered quantifiable if it contains wage increases that are consistent for all employees and are known at the time the agreement was made. Common reasons an agreement may not be quantifiable include the following: periodic reviews of wages with no guarantee of an increase; inconsistent wage increases for different groups of employees; or linking the wage adjustments to other factors, such as movements in the Consumer Price Index or federal minimum wage. More information on non-quantifiable agreements can be found in Section 10 of this summary. See Note 2 (on non-quantifiable agreements) at the end of this summary for more details. [↑](#footnote-ref-3)
3. Australian Bureau of Statistics (ABS), *Employee Earnings and Hours*, Australia, May 2023. Detailed breakdowns by state- and federal-registered agreements for the May 2023 data are not available. [↑](#footnote-ref-4)
4. See Note 4 for more details. [↑](#footnote-ref-5)